

INDIAN INSTITUTE OF COST AND MANAGEMENT STUDIES & RESEARCH (INDSEARCH)

Post Graduate Programmes & Ph.D

Report for the period July 2018 – Jan 2019  
(2018-2019)

## ACADEMIC HIGHLIGHTS

Overview of the activities in the Academic year 2018-19 – till 17<sup>th</sup> Jan 2019

Sr. No	Activity	Number
1.	Autonomy	
2.	International Cooperation – Faculty& Student Exchange	
	Faculty from UWP visiting IndSearch	3
3.	Faculty & Staff Appointments	
	Faculty Appointment	8
	Non-Teaching Staff Appointment	1
4.	Admissions for UG/PG	
	MBA I	113
	MBA II	88
	BMS I	62
	BMS II	29
	BMS III	34
	MMS I	24
	MMS II	25
5.	Ph.D Admissions & Ph.D awarded	
	Ph.D Admissions – Not yet commenced	0
	Ph.D Awarded so far in AY 2018-19	5
6.	Seminars, Workshops, Guest Sessions for students	
	Orientation Programme	1
	Seminars (International)	1
	Guest Lectures	11
	Workshops	1
7.	Industrial Visits	3
8.	Add-On	3
9.	Community Services	3
10.	Students Participation in cultural events	
	In house	2
	Intercollegiate	1
11.	Sports Events( Intercollegiate)	
	Team	3
12.	Research Papers presented by Students	
	In-house	2
	Intercollegiate	1
13.	Faculty Development Workshops	
	Inhouse	2
	Inter collegiate	1
14.	Faculty Attending Seminars	
	Number of Seminars Attended	1
	Number of Research papers Presented	13
15.	Workshop for Non-Teaching Staff	
	University/DTE Level	2
16.	Library	
	Book Exhibition	1
17.	Placement Activity	
	Placement activities for grooming students	11
	Companies Visited	13
	Alumni Meets	3
18.	Alumni Meets	3

19.	MDP/Consultancy	1
20.	Other initiatives/Celebrations	10
21.	Faculty visiting other Institutes/Organizations	9

## **1.AUTONOMY**

IndSearch has successfully completed 11 years of autonomous status. The current cycle of Autonomous status is up to the end of Academic year 2018-19 . We have already submitted the required Proforma for extension of autonomy to UGC. The committee visit dates will be informed to us by UGC.

## **2. INTERNATIONAL EDUCATION CO-OPERATION-**

Vice Provost Prof.Tammy McGuckin, Admissions Director Mr. Troy Moldenhauer and Associate Professor Dr. Susan Lincke from University of Wisconsin, Parkside , USA – visit IndSearch –

Vice Provost Prof.Tammy McGuckin, Admissions Director Mr. Troy Moldenhauer and Associate Professor Dr. Susan Lincke from University of Wisconsin, Parkside , USA visited IndSearch Bavdhan Campus on 14<sup>th</sup> and 15<sup>th</sup> of January 2019.

The visiting team was welcomed by Director General IndSearch, Dr.Ashok Joshi , Dean Dr. Sunita Joshi and Director IndSearch Dr.Aparna Tembulkar. They had an interaction with all the faculty members and discussed regarding the various academic programmes at IndSearch and University of Wisconsin, Parkside , USA .

They also planted trees at the IndSearch Bavdhan Bio-diversity campus.

The visit was coordinated by Dean Dr. Sunita Joshi and Professor Sahil Shaha.

On 15<sup>th</sup> January 2019, the delegates participated in the International Seminar on the theme “Globalizing the MBA: Issues and prospects”. Prof.Tammy McGuckin delivered the key note

address and all the delegates participated in the panel discussion that followed the key note address.



Prof. Tammy McGuckin delivering the key-Note address at the International Seminar

Mr.Troy, Prof. Tammy, Dr. Sunita Joshi, Prof.Susan , Dr. Aparna, Dr.Ashok Joshi and Dr.Saptarshi at the tree plantation programme

### **3. New FACULTY & Non teaching staff APPOINTMENT –**

The following faculty members have been appointed in the year 2018-19.

1. Mr. Upendra Lele – Assistant Professor –Operations & IT
2. Mr. Anand Chitanand – Assistant Professor – Operations
3. Dr. Anand Karandikar – Distinguished Professor
4. Dr.Praveen Sapatrshi – Professor Emeritus
5. Mr.Nachiket Sangvikar – Lecturer (Academic Associate) in Marketing
6. Mr. Gaurav Gawde – – Lecturer (Academic Associate) inMarketing

7. Ms.Hina Gandham – – Lecturer (Academic Associate)in HR
8. Ms. Nilaya Murthy – – Lecturer (Academic Associate)in HR & Finance

Non Teaching Staff

1. Mr. Pravin Konde appointed as Librarian

#### 4. ADMISSIONS

In the Academic Year 2018-19, admission process for 80% of the seats of MBA was under the Directorate of Technical Education, Government of Maharashtra. That is for 80% seats students were allocated by the Directorate of Technical Education, Government of Maharashtra and the Institute could conduct the admission process for 20% seats only.

Course	Cap Round	Against Cap	IL S	Total
M.B .A. First Year (2018-19)	85	-	28	113
M.B.A. Second Year (2018-19)	75	-	13	88

Course	No of students admitted
BMS I	61
BMS II	29
BMS III	34
MMS I	24
MMS II	25

#### Gender Wise Break Up

Course	Total Student	Male	Female
<b>MBA I</b>	<b>113</b>	<b>74</b>	<b>39</b>
MBA II	88	57	31
<b>MMS I</b>	<b>24</b>	<b>17</b>	<b>7</b>
<b>PGDBM - II</b>	<b>25</b>	<b>15</b>	<b>10</b>
<b>BMS I</b>	<b>61</b>	<b>34</b>	<b>27</b>
<b>BMS II</b>	<b>29</b>	<b>17</b>	<b>12</b>
<b>BMS III</b>	<b>34</b>	<b>13</b>	<b>21</b>
<b>TOTAL</b>	<b>173</b>	<b>96</b>	<b>77</b>

#### Category Wise data for MBA I 2018-19

SC		ST		VJ		NT-1		NT-2		NT-3		OBC		SBC		OPEN		TOTAL	
M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F
11	4	1	0	0	0	0	0	5	0	1	0	12	8	1	4	43	23	74	39

#### Category wise data for MBA II 2018-19

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SC		ST		VJ		NT-1		NT-2		NT-3		OBC		SBC		OPEN		TOTAL	
M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F
9	8	1	0	1	1	1	1	2	2	2	0	15	5	0	0	26	14	57	31

## 5. Ph.D

**a. Admissions** – Ph.D admissions for the Academic year 2018-19 have not yet commenced

b. Ph.D Awarded in AY 2018-19 so far

S.No	Name of the Student	Date of Registration	Subject	Name of the Guide	Title of the Thesis	Date of Declaration of Result
1	Mrs. Jadhav Amita Dayanand ( Mother : Pramila )	24/08/2013	Financial	Dr. Mrs. Netra Apte	A Critical Study of Initial Public Offer (IPO) Grading on Demand and Pricing of Shares	4.8.2018
2	Ms. Athavale Shubhada Anant ( Mother : Prabhavati )	02/10/2010 Re.regi 02/10/2015	Marketing	Dr. Anand Karandikar	Study of Retail Development On A Business Street Named Laxmi Road in Pune City	27.8.2018
3	Mr. Waghmare Rajesh Prabhakar ( Mother : Indumati )	12/11/2010 Re.regi 11/11/2015	Human Resource	Dr. Prasanna Deshmukh	A Study of Socio-Economic Impact on Employees Affected by Closure of Manufacturing Industries in Pimpri-Chinchwad Area	17.11.2018
4	Mr. Gore Santosh Ramchandra ( Mother : Indubai)	8/10/2010 Re.regi 7/10/2015	Organizational	Dr. Anand Jumle	A Critical Study of Solid Waste Management of Pune Municipal Corporation	27.11.2018
5	Ms. Swamy Shalini Maroti	12/11/2010 Re.regi 11/11/2015	Human Resource	Dr. Prasanna Deshmukh	A Study of Problems And Prospects of	4.1.2019

	( Mother : Rajabai)				Employees Retention In Software Companies In Magarpatta City, Pune	
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## 6.Seminars/Workshops/Guest Sessions

### a. Orientation Programme-

When it comes to orientation for MBA programs, we ensure to keep our new students energized, engaged, and amused. While “fun” is an operative term throughout most orientations, they all have a serious set of purposes. The idea is to help a disparate group of people bond quickly and learn the cultural quirks of the place they now call home. At the same time, intense projects help students gear up mentally for their programs’ intellectual challenges.

Keeping this thought process intact, a 7 day orientation program was conducted for new batch of 2018-2020 MBA 1<sup>st</sup> year students.

#### Day 1:

The first day of orientation at IndSearch began with 76 students registering for the program. During inauguration ceremony, our Institute founder and Director General Dr. Ashok Joshi welcomed the students with a very insightful speech on possessing adaptability and flexible attitude while pursuing management studies. This was followed by the short introductory speeches by our Director Dr. Aparna Tembulkar, our Dean-PGP Dr. Satish Inamdar and our Dean-Quality and Research Dr. Vikas Peshave.

Post lunch, the students were briefed by Prof. Sunetra Gaitonde on Campus conduct and house rules. Prof. Manjari Lal explained the students about the Evaluation system at IndSearch, followed by a session on Placements at IndSearch by Prof. Shivangi Soman.

The students then gathered in the foyer for some ice-breakers. This was for the students to get familiar to the surroundings and other fellow colleagues. The students were separated into pairs and were asked to introduce their partners in front of the entire class. Through this activity, students who came from culturally, socially and economically diverse background got together and interacted with each other. The entire ice-breaker session was coordinated by Prof. Sunetra Gaitonde and Prof. Rupali Gupte.

#### Day 2:

Day 2 of the Orientation program began with foundation courses. The foundation course is a bridge course for the students who come from educationally diverse background. Students completing their Graduation from Science or related streams are given an understanding of Accounting, Costing and Financial concepts. Students completing their graduation from Commerce or related streams are taught the basic concepts of Quantitative Techniques and Research Methodology. This is to ensure the smooth transition of students into their regular curriculum.

Post lunch, the coordinators Prof. Sunetra Gaitonde and Prof. Rupali Gupte conducted a game called Word Play for the students. The students were divided into 8 groups and were asked to make as many words as possible from the combination of letters of names of their team members. The team with maximum number of words won the game, which was team no 4. Later, a guest session was arranged for the students. The speaker was Mr. Prakash Kamath. Mr. Prakash Kamath is a retired professional and was working as General Manager – Operations at John Deere India Pvt. Ltd. He is currently associated with SMEs as a consultant for Supply Chain and Operations Management.

#### Day 3:

Day 3 of the induction began with a guest lecture by Ms Neetal Vaidya, Director HR at TIBCO Software. Ms. Neetal is an alumnus of IndSearch and she guided students on industry preparedness for MBA students.

After the guest session, a film 'Final Victory' was filmed for the 1<sup>st</sup> year and 2<sup>nd</sup> year students. The film is a documentary on the story of a small Jewish boy who survived the Holocaust hiding in a grave-sized pit and later achieved a life of fame and success in business. Director General Dr. Ashok Joshi gave a debriefing on the same.

Post lunch students had a team based activity where they were divided into two teams and were asked to make long chains of all the items which they had with them. The team with the longest chain won the competition.

The last activity of the day was the Foundation course of Quantitative Techniques and Accounts and Costing.

#### Day 4:

On day 4, the first activity students did was a team word play game. Each team was given three words and were asked to develop a story using those words which would have morale at the end. All twelve teams participated enthusiastically and narrated the stories in front of the entire class and the faculty members. This activity encouraged the students to work together and improve on their communication and creative skills.

Later a guest session by Dr. Waman Parkhi was arranged for the students. Dr. Waman Parkhi is a Cost Accountant by profession and has worked in Indian Customs and Excise service. He is currently working as Partner (Indirect Tax) at Advisory firm KPMG. Dr. Parkhi guided the students on building a career in consulting industry and the approach

required for the same.

Post lunch students had their foundation sessions for Statistics and Accounts. After the foundation session, the students had a guest session by Mr. Siddharth Gupta. Mr. Siddharth Gupta is an IIM Ahmedabad alumnus and is working the biggest Consulting firm McKinsey and Company. He is a consultant to major banks and financial institutions of the country. He spoke to the students about how to spend the two years MBA by learning and enjoying the journey. He inspired our students to be focused on their goals while actively participating in the extra-curricular and co-curricular activities of the institute.

#### Day 5:

Day 5 of the Orientation program began with foundation courses.

Post lunch, the students were taken on a nature trail by our coordinators Prof. Sunetra Gaitonde and Prof. Piyush Kulkarni to the Biodiversity campus of our institute. Prof. Kaustubh Moghe interacted with our students and showed them the flora and fauna of the campus and also conducted some team games for them. The students made tea and 'Bhel' using dry ingredients for all the faculty members and the students.

#### Day 6:

On day 6, the induction began with foundation courses.

Post lunch, the students were given various activities to be done in groups. A slogan competition was conducted. The students were divided into 8 groups and were asked to choose any topic on social theme. The teams were supposed to prepare a slogan based on their topic and present in front of the judges and the audience. The students chose topics like 'Importance of father and mother', 'Unity', 'Avoiding Drugs', 'Wildlife' etc. The group which won presented a slogan on Orphanage. The slogan was 'Open the Mind, Change the Mind.'



## b. SEMINARS - 1

IndSearch organized an International Seminar on the Theme - Globalizing the MBA: Issues & Prospects on the 15<sup>th</sup> of January 2019.

The Seminar commenced with the inaugural session where the dignitaries on the dais lit the lamp.

The key note address was delivered by Prof.

Tammy McGuckin – Vice-Provost University of Wisconsin Parkside, USA. Prof.McGuckin highlighted the various issues in Globalizing the MBA from the perspective of curriculum, pedagogy as well as issues faced by students.

This was followed by a Panel discussion on the theme. The panelists were Prof.McGuckin, Prof. Troy Moldenhauer-Director Admissions, University of Wisconsin Parkside, USA, Prof.Susan Lincke – Associate Professor University of Wisconsin Parkside, USA and Dr.Ashok Joshi Director General IndSearch.The Panel discussion was moderated by

Dr. Vasudha Garde.

Post Lunch there were paper presentations in two separate tracks. In all 23 papers were presented by faculty and students.

The Seminar concluded with the valedictory function

## c. Guest Lectures - 14

Sr.No	Name of speaker	Topic	Date
1.	Mr.Prakash Kamat – Consultant & Former VP HR at John Deere	Avenues in Operations and Supply Chain Management	2.8.18
2.	Ms. Neetal Vaidya – Director HR TIBCO	How to make the most of your two years of MBA and industry preparedness	3.8.17
3.	Dr. Waman parkhi – Sr.Partner KPMG	MBA and the way forward	4.8.18
4.	Mr. Siddhartha Gupta - Manager with McKinsey and Company	Opportunities after MBA	4.8.18
	Mr. Ravindra Utgikar – Sr. Vice President Praj	Business Strategy and its relevance to MBA	18.8.18
5.	Ms. Amrita Nawal, Senior Manager - CSR, Bajaj Finserv Ltd	Work Culture and ethics	1.9.18
6	Dr. Sanjay Basu – former VP Sandvik ASia	Technology Management, values and ethics	2.10.18
7.	Mr. Rajwade – Former GM Philips and Mahindra & Mahindra	Avenues in Operations Management	22.11.18

8.	Ms. Rinita Laskar - Director- HR at Emerson Innovation Centre	Avenues in HR	24.11.18
9.	Mr. Siddharth Gosavi – Assistant GM, Power 2 SME	Avenues in Marketing	24.11.18
10.	Mr. Aniruddha Limaye- Associate VP Barclyas	Avenues in IT	29.11.18
11.	Mr.Ravi Pandit –CA & Financial Consultant	Avenues in Finance	30.11.18
12.	Mr. Rajeev Kumar – Business Analyst , T Systems	Presales in IT INdustry	22.01.2019
13.	Dr. B B Goyal –Professor at Punjab University	New Age Business Drivers for Business Sustainability and Profitability	30.01.2019
14.	Prof.Anil Dandekar _ International Disaster Management Volunteer and former principal MIT School	Disaster and Management Skills	15.02.2019

#### **d.Workshops for Students – Business Lab Activity-2**

**i. Idea Generation Activity** - The Students of MBA I (AY 2018-19) were given a group activity for new idea generation using any one of the methods of idea generation discussed in class under the topic of new product development process. The students came up with innovative ideas and also prepared charts depicting the same. The activity was from 3<sup>rd</sup> to 8<sup>th</sup> September 2018

**ii. Developing a Marketing Mix Activity:** The Students of MBA I (AY 2018-19) were given a group activity. Each group was given one product.

The activity entailed the following

- Start with deciding on a brand name for your product
- Bring out all features of the products as well as variants ( you can bring a dummy physical product having your decided brand name and tag line)
- Give various price ranges for the product
- Describe the distribution channels that you will use
- Prepare a video clip of an TVC, a radio jingle, a print ad

The activity was from 15<sup>th</sup> to 20<sup>th</sup> October 2018

#### **7.Industrial Visits -3**

Industrial visit to WIKA India Ltd- On 24th November 2018, IndSearch arranged an industrial visit to WIKA Instruments India Pvt. Ltd., Wagholi, Pune. Established on September 2, 1997, the company is a wholly-owned subsidiary of WIKA Alexander Wieg and SE & Co. KG, Germany, a global market leader in pressure, temperature and level measurement technology. Total 20 MBA first year students were present and Prof. Shivangi Soman & Prof. Sunetra Gaitonde accompanied the students.

The students and faculty members were welcomed by WIKA staff at their premises. Mr. Antony Pushparaj, HR-Admin Professional, gave students an introduction about the organization, its legacy, its operations all over the globe and information about Wagholi plant. After introduction, 2 groups of 10 students each and a faculty member were formed. Each group was accompanied by a supervisor in production facility to show them overall functioning of the plant.

Assistant Manager Mr. Sandeep showed students the three major steps in manufacturing that is cutting, milling and cleaning. These operations were carried out by the machines that were either semi-automatic or manually operated. They also had a fully automatic machine which can do the work of three machines. He explained how this will help in reduction of consumption of power and time. After that students were taken to the assembly section where they were introduced to the calibration process of various pressure gauges. He also explained students the functioning of storage area. He described how the raw material and semi furnished goods are stored and retrieved efficiently. He explained importance of supermarket system being followed in storage area and how raw material sections at production line are continuously refilled to avoid breakdown of production. Finally the dispatch section was visited by students where they got to know the entire flow of raw material to dispatch ready goods. The work and responsibilities of sales persons were also explained to the students in brief. This industrial visit was a very good initiative taken by the institute to give students the knowledge about actual working of a company. They were brought one step closer to the actual working experience in manufacturing sector. All the Students were highly encouraged and thanked the institute for this opportunity.



Prof. Sunetra Gaitonde & Prof. Shivangi Soman with students at WIKAI India Ltd.

b. Report of Industrial Visit to Philips India Ltd - The visit was planned on 28<sup>th</sup> November for first year MBA students and 47 students enrolled for this industrial visit. From faculty side Prof. Sunetra Gaitonde and Dr. Vikas Digambar Peshave accompanied the students. 50 seater bus was booked for to and fro transportation.

The bus reached the factory at 1.15 pm .

The visit was very fruitful and the planning of the tour from Philips side was truly professional and from the time of entry to the factory till the departure, everything was planned perfectly by Philips employees. The tour consisted of the following  
Safety speech given by head of HSE section for nearly 15 minutes through powerpoint presentation

Video film was showed to all about the Philips India factory and it gave a complete idea about the Company to all the students in short time.

Then actual factory tour took place in two batches and all the sections ,their way of working, their documentation were shown to the students and all the students were very

enthusiastic in getting to know about the operations. The Kaizen and Lean accounting system was shown to the students.

After the factory tour the Plant Head interacted with the students and got the feedback about the visit and he answered to the questions raised by some of the students.

Afterwards Students were taken to the Canteen and were offered tea and snacks. The hospitality extended was truly amazing.

The group left the factory by 0430 pm and reached safely back at Bavdhan by 06.45 pm.



Prof. Peshave and Prof. Sunetra with students at Philips India

### **3. Visit to JNPT**

An industrial visit to “Nhava Sheva Port” also known as Jawaharlal Nehru Port was organised by the IndSearch College on Thursday, 11<sup>th</sup> of October 2018. This visit was organised for the 2<sup>nd</sup> year students. 48 students accompanied by 2 faculty members made this visit to the port with the intention of observing and understanding the management activities at the port.

The port is located at about 140 km from the college and the authorities expected the students by 11 am at the port office. Thus, the reporting time for the students at the college was instructed to be at 5:45 AM. Everybody made it to the college in time and following few formalities like attendance and documents verification, the bus departed at 6:00 AM. On reaching the port, after the document verification, we were assigned with a guide who took us around the port and provided us with the information regarding the functions and procedures of how activities take place over there.

The first activity that was demonstrated to us was that of the management of traffic of the incoming ships at the docks at PORT OPERATIONS CENTRE/CONTROL OFFICE. They practically showed us how they established communication with the ships amongst themselves as well as the authorities at the docks using VEHICLE TRAFFIC MANAGEMENT SYSTEM (VTMS). It runs on the working principle of Radar.

Next, the group were taken to the dock where they gave us the information about the history of JNPT, capacity of different vessels, loading unloading process and how pilot ships are used to route a vessel. After that, they were shown different types of cranes and the guide also explained the working of cranes.

The visit concluded with lunch at the port canteen at about 2:00 PM.



**8. Add-On Module** – An add-on Module on Business Communication Skills enhancement for 20 Clock hours was conducted by Prof. Mrs. Vidya Bhalerao on enhancing of Communication skills for MBA I students from 12th August 2018 to 30th November 2018

Value added program on Entrepreneurship Development was organized by Dr. Vikas Peshave during September 2018 to November 2018. Students participated enthusiastically in this workshop

Value added program on Personality Development was organized by Dr. Madhuvanti Sathe during September 2018 to November 2018.

## 9. Community Services –

### a. WOMEN ENTREPRENEURSHIP DEVELOPMENT PROGRAM Organised by

IndSearch Society for Advanced Studies, Pune In collaboration with Rotary Club of Pune Metro & Jagruti Seva Sanstha

On October 20 & 21, 2018

Empowering women is the need of the society and it is one of the thrust areas of IndSearch. On October 20 & 21, 2018, a Training program was organised for 'Empowering women through Enterprise'. This workshop, which is one of the activities of IndSearch, helps in training of Women of the under-privileged group of the society. The women attending the workshop had a strong will to start / sustain their own tiny businesses. Jagruti Seva Sanstha (an NGO) and Rotary Club of Pune Metro supported this project.

The workshop was inaugurated by Rtn. Bhavana Chahure, President, Rotary Club of Pune Metro. Our Director General Dr. Ashok Joshi was in the chair. In his speech, Dr. Joshi said, "The management training will enhance the capabilities of the women participants to become economically viable and will give them self-confidence and increase their decision-making abilities." He also gave the participants guidelines, which would help them in running their businesses efficiently. Dr. Sunita Joshi, Dr. Aparna Tembulkar and few members of Rotary Club of Pune Metro also attended the inauguration session.

The workshop sessions included the subjects like Basic Management and Entrepreneurship Concepts, Quality & Time management, Finance & Accounts writing, Marketing Concepts, Stress Management, Bank Facilities for women. The classroom training was followed by an interactive session where three successful women entrepreneurs shared their experiences in building their own businesses.

The workshop concluded by distributing Participation Certificates to all participants at the hands of and Dr. Ashok Joshi, Director of IndSearch Institute.

This is the consecutive Eighteenth year of IndSearch to conduct such workshop. This workshop has been very successful & satisfying to the participants. There were 30 participants from Janawadi and nearby area, belonging to lower income group. They were very receptive and participated actively in the sessions. They expressed that they were very happy to attend such a program and the training will help them in starting and carrying out their day-to-day business more effectively and profitably. They also expressed that IndSearch should conduct the advanced workshop, which will further enhance their capabilities.

Prof. Ashwini Joshi, faculty member and Incharge of Women Entrepreneurship Development Cell at IndSearch, coordinated the workshop.



**b. Blood Donation Camp :**IndSearch conducted a Blood Donation Camp on 7<sup>th</sup> September 2018, in association with The Deenanath Mangeshkar Hospital, Pune

On the 7<sup>th</sup> September 2018, as a part of the community services activity, IndSearch in association with the Deenanath Mangeshkar Hospital, conducted a blood donation camp at the IndSearch Bavdhan campus.

Faculty and students participated in the camp. A total of 52 bottles of blood were collected.

**c.White Cane Day -** The IndSearch UG and PG students, teaching and non-teaching members contributed to the Indian Association for the blind. As per the letter received from the Indian Association for the blind with reference to International White Cane Day Contribution 2018 for Visually challenged children education.

Indian Institute for the Blind established in 1985 by visually challenged activist Late Mr. S.M.A. Jinnah and a group of like-minded visually challenged people, based in Madurai, South India is a well-known non-profit organization working of the grassroots for the education, employment and rehabilitation of people with a special focus on those living in rural areas.

This year IndSearch has contributed Rs.5830/- towards this activity in December 2018. The amount was transferred electronically.

**e. Swachhta Pandhrawada at Indian Institute of Cost and Management Studies and Research (IndSearch), Pune (16.10.18 to 28.10.18)**

Indian Institute of Cost and Management Studies & Research (IndSearch), a premier Management Institute of Pune celebrated "Swachhta Pandhrawada" (16<sup>th</sup> October to 28<sup>th</sup> October 2018) for spreading the message of cleanliness.

The week began with 'The Clean Campus Day' on 16<sup>th</sup> October, when the students cleaned the classrooms, library and passage areas of the Institute.



## 10. Cultural Events

### Inhouse –

**a.Srujananubhav 2018-** 20<sup>th</sup> August 2018 An Alliance with Creativity- was conducted at the Indsearch campus located at Bavdhan. This was a fun filled evening starting with parent teacher interaction that was conducted from 4pm to 5pm. A registration desk was set up in the foyer for the parents. Later followed by snack distribution for all in the canteen area, followed by dance, singing and stand-up performances in the auditorium.

The event had the following mesmerising performances,

Solo singing: Yashashree, Ravi , Tushar, Pratik, Amruta and Rewa

Group dance: Muskan and group, Bhupendra Mali and group, Sapna Kedari and Group

Stand-up: Akash Patil and Yash Kadekar

Guitar solo: Vishwanath.

The event was well coordinated by all the teacher, staff and students. The enthusiastic participation of all students and parents has made Srujananubhav -2018 a great success.

### **b.IndFest 2018**

IndFest 2018 was conducted on 13<sup>th</sup> January 2019 at the open air amphi theatre at the Bvadhan Biodiversity campus. Students presented various programmes like dance, singing , stand up comedy and fashion show. 110 MBA students participated in the event

### **Intercollegiate – Play at Dajikaka gadgilkarandak**

IndSearch MBA students(Bavdhan campus) participated in an one act play competition organised by Dajikaka Gadgil group. They presented a play titled "CHINU" directed by Akshay Kale (Student of MBA I) and written by "Rohit Jadhav".The competition was held on 28th September 2018.

This competition was judged by theater maestro Mr. Nitin Dhandurkar. A team of 15 students of first year MBA had a great experience in participating in such event, and they learnt to co-ordinate, manage and help each other while participating for the event. Event judge Mr. Nitin Dhandurkar guided us about the mistakes we made while acting and also while directing. He also gave guidance to the team regarding the set design and also gave inputs on improving the acting skills and direction skills of our team. The organizing committee of the event were very helpful and co-operative.



## **11. Sports**

### **Intercollegiate Events**

Students of IndSearch have participated in 3 different sports events which are hosted by Pune city zonal sports committee – A body which is affiliated to Savitribai Phule Pune University.

#### **a. Inter-college Chess competition**

A 6 member team of IndSearch students participated in the inter college chess competition which was held at Marathwada Mitra Mandal college in Pune at 10<sup>th</sup> September 2018. Rituparna Bharne from First year MBA of IndSearch reached till the second round of the competition.

#### **b. Volleyball**

An 8 member team of IndSearch students participated in the inter college volleyball competition which was held at Modern college in Pune at 26<sup>th</sup> September 2018. The team played against Sinhadgad College of engineering.

### **c. Cricket**

Inter college cricket competition was held at Law college on 8<sup>th</sup> October 2018. Team of Indsearch played against P. Jog College where Tejas Bhagat from first year MBA scored 78 runs when Indseach got the opportunity to Bat first.

## **12. Research paper Presentation by students**

### **Inhouse -2**

Two students of MBA presented their research papers at the International Seminar on Globalizing the MBA: Issues and Prospects. Mr.Pratik Joshi of MBA I -Mktg and Mr. Sachin Bhurase of MBA II – Finance participated. Pratik won the first prize while sachin won the 3<sup>rd</sup> prize

**Intercollegiate Research paper presentation** - Mr. Sachin Bhurase have written a research paper which has been selected.Payment of Rs. 2500/- towards ICFAE 2019 conducted by MMERT's MBA Institute. The event is scheduled in Feb 2019.

## **13.Faculty Development Programmes –**

### **A.Inhouse -2**

**a.Use of Simulation in teaching** - On the 29<sup>th</sup> October 2018, a faculty development programme and workshop was conducted to train the faculty to use Business Simulation Games to help them train students by using simulation . The resource person was Professor Upendra Lele.

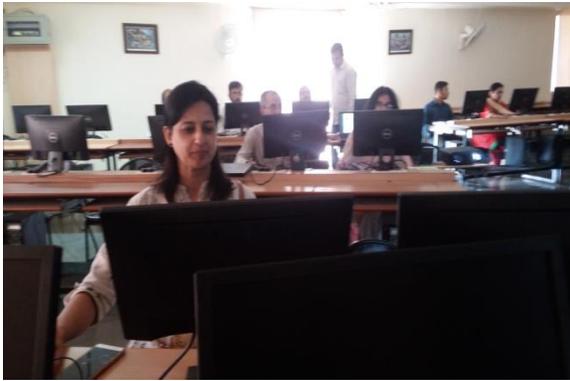
The web-based software used was BIZMAP and the site used was MBAcrystalball.com. 11 Faculty Members had hands-on experience in using the game and administering it. All faculty members found the session to be very useful.



### **b. Use of software for conducting Online exams**

On the 2<sup>nd</sup> October 2018, a faculty development programme and workshop was conducted to train the faculty to use web based software for conducting online examinations. The resource person was Professor Upendra Lele.

The web-based software used was Classmarker. Faculty had hands-on experience in designing the test and administering it. 12 faculty members attended the same. All faculty members found the session to be very useful.



## B. Intercollegiate

**a. National Conference 2018 by NIPM** - Prof. Sunetra Gaitonde & Prof. Shivangi Soman attended the 37<sup>th</sup> NIPM National Conference organized by the National Institute for Personnel Management(NIPM) in association with the Asia Pacific Federation of Human Resource Management at Hotel Westin on the 28<sup>th</sup> and 29<sup>th</sup> of September 2018. The theme of the Conference was "Managing Future of Work at Workplace"

### 14. Research papers presented by faculty at various conferences:-

#### a. Inhouse

the following faculty members presented research papers at the International Seminar "Globalizing the MBA: Issues & prospects" held on 15<sup>th</sup> January 2019 at IndSearch Bavdhan Campus

Sr. No	Faculty Name	Title of the Paper
1.	Dr.Aparna Tembulkar	ISAP- A step towards globalizing the MBA
2.	Dr. Satish Inamdar	Globalization of Management Education
3.	Dr. Vikas Peshave	Globalization o Business Management Education.
4.	Prof.Upendra Lele	Overview of MBA Programs in India from a global perspective
5.	Prof.Anand Chitanand	Coaching as a predominant part of pedagogy in Management Education
6.	Prof.Manjari Lal	Study of Globalization & Accreditation with respect to Indian Institutes
7.	Prof. Nachiket Sangvikar	The Role of knowledge and technology in the Internationalization of management Education
8.	Prof.Nilaya Murthy	The Future of Business Schools – Is it heading towards a global growth or a sharp decline?
9.	Prof.Ekta Salunkhe	Issues in adapting to International Pedagogy
10.	Prof.Gaurav Gawde	Global opportunities and challenges for Indian students for pursuing MBA programs.
11.	Prof.Hina Gandham	ISSUES AND CHALLENGES FACED BY INTERNATIONAL STUDENTS WHILE STUDYING MBA IN USA

12.	Prof. C B Kale	A study on TRENDS AND PRACTICES IN INTERNATIONAL HRM
13.	Prof. Tushar Halbe	Review of Executive MBA programme across the Globe

### 15. Training for Non-teaching Staff -2

**a. Organized by DTE** - The DTE on 26<sup>th</sup> October 2018 has arranged a training for MAHADBT at the Institute of Hotel Management & Catering Technology, Shivajinagar. Mr. Mangesh More attended the workshop

**b. Organized by SPPU** -The Savitribai Phule Pune University organized a training workshop for the Usage of Online Eligibility Portal of the University on 19<sup>th</sup> July 2018 ,10 am onwards at the Modern College of Arts Commerce and Science, Shivajinagar Pune 411005.Mr.Santosh Shetty attended the workshop

**16. Library** - The Library at Indian Institute of Cost and Management Studies and Research (IndSearch) conducted an exhibition of their own collection of "MARATHI BOOKS AND BOOKS ON MAHATMA GANDHI" to celebrate "Marathi Bhasha Sanvardhan Week and Mahatma Gandhi's 150 birth anniversary" on 9 January 2019.

Many students and staff visited book exhibition. Visitors were impressed by variety of books



### 17. Alumni Meets-3

**a. 22<sup>nd</sup> July 2018** - It is always a pleasure to meet our alumnus and see them at higher positions in various industries attaining their professional goals. One such Alumni Meet took place when 6 students from our 2006-08 MPM batch met our Director General Dr. Ashok Joshi at the Law College Road campus.

These students were Mr. Saurabh Dhaygude, Mr. Sachin Naidu, Mr. Parag Dhekane, Mr. Uttam Patil, Mr. Chaitanya Khanwelkar and Mr. Sanket Shinde. All these students are now working at prominent positions in companies like Amdocs, Bitwise Global, Endurance Technologies etc. The ex-students shared their work experiences with Dr. Joshi

**b. 11<sup>th</sup> August 2018** - An IndSearch Alumni Meet was organised for all the batches that had passed out till the year 2008 on 11<sup>th</sup> August 2018.8.. The meet was organised at Bavdhan campus between 4 pm to 7 pm.

Many alumni members came to the alumni meet. Alumni from various streams like MPM, MMM, MCM, PGDBM or MMS attended the meet. All of these members are keen to impart their knowledge and experiences with current students through guest lectures, knowledge sharing sessions etc. Most of these members now occupy senior positions in the industry. They interacted with our Director General Dr. Ashok Joshi, our Director Dr. Aparna Tembulkar and all other faculty members. The guests were served with snacks and left the premises with good memories.

**c. 22<sup>nd</sup> December 2018** - An IndSearch Alumni Meet was organised for all the batches that had passed after the year 2008 on 22<sup>nd</sup> December 2018. The meet was organised at Bavdhan campus between 4 pm to 7 pm.

Many alumni members came to the alumni meet. Alumni from various streams like MBA, PGDBM or MMS attended the meet. They interacted with our Director General Dr. Ashok Joshi, and all other faculty members. The guests were served with snacks and left the premises with good memories.

**18. Placement Activities conducted by the Career Development Cell for grooming the students**

- a. **Company Visits** – So far the CDC has visited 13 companies in and around Pune
- b. **Aptitude Tests** – 7 Conducted
- c. **Mock Interviews** -2 Rounds conducted
- d. **Group Discussions**- 2 Rounds Conducted
- e. **Industrial Visits** – 3
- f. **Alumni Meets** – 3 Conducted

**Placement Statistics so far**

Total no of students placed for final placement	<b>20</b>
Average Package	<b>3.93 LPA</b>
Total no of students pursuing internship	<b>4</b>
Average stipend	<b>Rs. 8750/-</b>
No of companies approached	<b>61</b>

**19. Management Development programme/Consultancy**

Sr. No	Name of the Sponsoring organization	Consultancy/MDP for	Amount	period
1	Maharashtra State Warehousing Corporation (MSWC)	Feasibility study for cold storage warehouses in Pune, Nagpur and Indapur	1,74,000	Feb to April 2019

**20. Other initiatives at IndSearch**

**a. International Yoga Day-** The International Yoga day is celebrated on 21<sup>st</sup> June throughout the world. To mark this day, IndSearch had organized a Yoga workshop for the faculty members of the institute. 14 members including the supporting staff attended the

workshop and practised *asanas*. The workshop was conducted by one of the faculty members Prof. Sunetra Gaitonde who is a Yoga practitioner herself. All the faculty members enjoyed the healthy start to the day.

**b. Tree Plantation at Bavdhan Bio-Diversity campus** -Observing the environmental month in July, IndSearch organized a tree plantation programme at the Bio-Diversity campus on 23<sup>rd</sup> July 2018. All faculty members participated in the same enthusiastically.

### **c. Surgical Strikes Commemoration Day**

Indian Institute of Cost and Management Studies & Research (IndSearch) had organized guest lecture for MBA-1<sup>st</sup> and 2<sup>nd</sup> students in the auditorium at 11.15 am on 1<sup>st</sup> October 2018. The speaker for guest lecture was Col. Sarvottam Hasabnis who served for 32 years in Indian Army.

Dr. Aparna Tembulkar, Director, IndSearch felicitated Col. Hasabnis for the guest lecture. Shubhada Ghate, the student of MBA 2<sup>nd</sup> year (Marketing) introduced the speaker. This lecture was to commemorate the Surgical Strike Day observed on 29<sup>th</sup> September. The lecture started with a video clip of the surgical strike by India on terrorist launchpads in Pakistan Occupied Kashmir (PoK). This Surgical Strike is as a restraint against the terrorist attack on Uri and Pathankot. He explained the critical situations that Commandos faced while this attack. As the Surgical strike took place in early morning darkness and how skillfully commandos entered within 2 hours and after successfully completing the mission, challenges they faced while returning back in Indian Borders which took 7 hours. Also showed pictures of the guns used in the strike like handguns, long guns, rifles, shotguns, granite guns etc.

Col. Hasabnis also explained the terrain of Pathankot and Uri, uncertain climatic conditions there, uneven ground, dense forests where visibility at day time is about 5 meters. These conditions are one of the major factors which are responsible for attacks in this area. He also explained Life of a Soldier in general, sacrifices he did for giving citizens a peaceful Life

Col. Hasabnis made this session more interesting by sharing his experiences as a soldier and answered questions related to Surgical Strike. The guest session cultivated Pride for Indian Armed Forces in the minds of audience and will surely help the students in having successful career path and achieving desired goals.

### **d. Webcast of the PM interacting with IT professionals**

The webcast of the PM interacting with IT professionals on the occasion of the launch of "Main Nahin Hum" Portal and App was shown at the Institute on 24<sup>th</sup> October 2018 live from 3:40 pm. 10 faculty members and approximately 50 students watched the event

**e. National Unity Day Celebration:** As a compliance of the circular no.2018/4676 dt.25.10.18 issued by D.T.E. mentioning about the celebration of the birth anniversary of Sardar Vallabhbhai Patel as National Unity Day, we administered an oath in national language Hindi by all the MBA students of our college from 1<sup>st</sup> and 2<sup>nd</sup> year totaling to 200 and also the faculty members on 31<sup>st</sup> October, 2018 at 12.30 pm. Dr. Vikas Digambar Peshave, Dean-Quality & Research explained to the students about the intention behind celebrating and administered an oath.

### **f. UGC Gender Sensitization Drive – Competition on Legal Rights of Women**

Indian Institute of Cost and Management Studies & Research, under the aegis of National Commission for Women to the best interest of women, and in furtherance of its mandate of safeguarding the rights and entitlements of women organized an Online Quiz Competition on 15<sup>th</sup> December, 2018 based on the guidelines provided by the commission to create awareness among students' community about the legal rights of women.

The Competition was open to all the first and second year MBA students. Overall 189 students participated in the competition consisting of 62 girls and 127 boys.

The Competition was in the form of on line multiple choice test consisting of 75 questions on the acts mentioned in the circular of UGC with reference number D.O.No.14-19/2018 (CPP-II) dt.29<sup>th</sup> November,2018.

The Prize winners of the competition are:

Description	Rs.	Winner Name	Stream	
First Prize	2000	Tejasvi Suresh Patil	MBA-II	Finance
Second Prize	1500	Mahesh Bhimashankar Tandale	MBA-II	Finance
Third Prize	1000	Sachin Bhaskar Burase	MBA-II	Finance
Fourth Prize	1000	Ashwinitai Sheshrao Shahare	MBA-II	Marketing
Fifth Prize	1000	Vishwanath Vivek Dixit	MBA-II	Finance
Sixth Prize	1000	Amruta Vinod Mundale	MBA-I	B Division
Seventh Prize	1000	Pallavi Charandas Zade	MBA-II	HR

**g. Marathi Bhasha Pandhavra from 1<sup>st</sup> to 15<sup>th</sup> January 2019** - IndSearch celebrated the Marathi Bhasha Pandhavra from 1<sup>st</sup> to 15<sup>th</sup> January 2019. The events conducted were

- 1 minute extempore speech in Marathi
- Slogan Contest
- Quiz

Around 73 MBA students participated in the events

**h. 150<sup>th</sup> Gandhi Jayanti Celebrations** – As a part of the celebrations of the 150<sup>th</sup> birth year of the Father of the Nation Mahatma Gandhi, we are conducting the following activities

a

Programme as mentioned in the circular dated 17.9.18	Venue for the Programme	Schedule for the programme
Books on the life of Mahatma Gandhi in the library	Bavdhan campus	December 2018
Elocution Competition on the Life of Mahatma Gandhi	IndSearch Auditorium Bavdhan campus	31 <sup>st</sup> Jan 2019
Poster making competition	Bavdhan campus	9th February 2019
Shramadan & Swacchta Abhiyan	Bavdhan campus	4th October 2018 & 5th March 2019
Guest Lectures on the life of Mahatma Gandhi & his philosophy	Bavdhan campus	August & September 2019

**i. Bank at your doorstep-** On the 6<sup>th</sup> of August 2018, Personnel from the The Cosmos Cooperative Bank set up a desk at the IndSearch Bavdhan Campus. They informed the students about the various loan schemes, formalities for opening savings account and other products and facilities offered by the Bank.

**j. Book review activity** - A Book Review Activity was started at Indian Institute of Cost Management Studies and Research, Bavdhan, Pune-411021 on 08-09-2018, and 15-9-18.

Director General Dr. Ashok Joshi Sir, Director Dr. Aparna Tembulkar, Book Review Organiser and MBA-I Co-Ordinator Sunetra Gaitonde, Dr. Vikas Peshwe, Dean Quality Control were present during the Book review session for judging the book reviews conducted by the students of first year MBA.

The students who presented the book review are – Saili Kadam, Aditya Paranjpe, Shreyas Reddy, Omkar Jagtap, Shivani Sant, Pradip Bharti and Rushikesh Dongare. This activity helped students to get to know about the various books and their learnings and shortfalls. As 11 Books were reviewed till date every individual got benefit of learning all best things one can get by reading those books. This eventually helping every student to get idea about how a book needs to be reviewed read thoroughly and note making habit will grow within the students.

Thus such an innovative activity will enhance reading and learning skills of first year MBA students which will help them further in upcoming note making session and report writing for the project in final year.

It's really an innovative activity to inculcate the extra curricular activities and make their active participation.

## **20. IndSearch faculty visiting other Institutes & Organizations –**

1. Dr. Aparna Tembulkar visited the Prestige Institute of Management Studies Gwalior as member of the Autonomy Peer review team from 7<sup>th</sup> to 10<sup>th</sup> July 2018
2. Dr.Aparna Tembulkar visited Jagan Institute of Management Studies New Delhi as a member of the Autonomy Peer review team 24<sup>th</sup> and 25<sup>th</sup> July 2018
3. Dr.Ashok Joshi and Dr.Vikas Peshave on 27<sup>th</sup> July 2018 visited the IBS Mumbai to understand about the various quality enhancement carried out at the above mentioned school with specific focus on the placement activities undertaken by them.
4. Prof.Amey TawdeThe first annual general body meeting of Pune city zonal sports committee was held PIMSE hall at Poona college of Art, Science and commerce on 30<sup>th</sup> July 2018
5. Dr. Vasudha Garde was invited as a Chief Guest for the Inauguration of Business Laboratory at the the MBA department of the Tilak Maharashtra Vidyapeeth ,Pune on 12<sup>th</sup> September 2018.
6. Dr Jayant Panse was a member of the Judge'sPanel for The 54<sup>th</sup> A D Shroff Memorial Elocution Competition held on 11<sup>th</sup> September at MES Garware College of Commerce
7. Dr.Jayant Panse visited the Anekant Institute of Management Studies (AIMS) Baramati as a Guest of Honour to address the participants at the AIMS National Conference 2018 on the theme "Reconnect to Basics: Mantra to value based learning and transformation" on the 5<sup>th</sup> and 6<sup>th</sup> October 2018
8. Dr. Sunita Joshi –Dean UG Programmes and EC&IRC along with Dr. Aparna Tembulkar attended the meeting arranged by the Collector of Pune, at the Collector's

office on Saturday 20<sup>th</sup> October 2018. The meeting was with regards to the filling up of details on the MAHADBT portal

9. Dr. Sunita Joshi, Dr. Aparna Tembulkar and Prof. Manjari Lal on Friday, the 26<sup>th</sup> of October 2018, visited the Savitribai Phule Pune University examination Department. They had a detailed discussion with Dr. Bhadakwade –Dy. Registrar Examination and Evaluation and Prof.Lalit Pawar- Head Online System regarding various aspects of conduct of examinations and evaluation system

The discussion took place on the following issues:

- a. Barcoding System
- b. Online Examination System
- c. Automatic generation of Question Paper through Question bank
- d. Re-evaluation and Photocopy system

**21. Feedback on Curriculum** – Feedback on curriculum was obtained from Faculty and students. This year additionally the feedback was obtained from Employers and Alumni

**a.Students’ Feedback on Curriculum-** Feedback was obtained from **218** students on the curriculum

Parameter	Score
Rate the curriculum of the programme for learning values imparted (in terms of Knowledge, Analytical Ability and concept)	4.47
Rate the curriculum of the programme for applicability to real life situations	4.40
Rate the curriculum of the programme for extent of coverage of the course (Subject)	4.54
Rate the curriculum of the programme for the procedure for concurrent evaluation	4.52
Rate the curriculum of the programme for depth of the curriculum	4.37
Rate the quality and relevance of courses taught	4.54
Rate overall quality of the curriculum	4.47
<b>Overall Average Rating</b>	<b>4.47</b>

The overall average rating given by Students is **4.47** on a scale of 1 to 5

b. **Faculty Feedback** – Feedback on curriculum was obtained from **14** Faculty members

Sr. No	Question Asked	
1	Structure of Syllabus	4.41
2	Faculty feedback taken into consideration when restructuring	4.41
3	Overall Quality of the Syllabus	4.29
4	Evaluation System at the Institute	4.23
5	Feedback on ICT, Computer Lab and Library from curriculum point of View	4.61
6	Faculty Development Programme	4.29
7	Enhancement of skills & research activities	4.29
8	Design and Review of syllabus	4.58
9	Curriculum helps enhance students employability	5
10	Overall Rating for Syllabi Contents	4.35
	<b>Overall Feedback Score</b>	<b>4.446</b>

Overall feedback score given by Faculty is **4.44**

c. **Employers' Feedback** - Feedback was taken from Employer's regarding the curriculum on a scale of 1 to 10. **24** Employers have given feedback based on the performance of the students employed by them

Parameter	Score
Domain knowledge	7.75
Analytical thinking and problem solving ability	7.62
Innovation - ability to think out-of-the-box	7.54
Communication skills	7.2
Leadership and Team work	7.41
Ability to embrace diversity and cross-cultural aspects of business	8.08
Ability to approach business issues from a global perspective	7.87
Entrepreneurial abilities	7.62
Sensitive to environment and social issues of Business	8.08
Adaptability for new environment and acquiring knowledge for self development	7.91

Overall Rating is **7.708** on a scale of 1 to 10

d. **Alumni Feedback** – Form this academic year we have obtained alumni feedback on curriculum on a scale of 1 to 10. **18** alumni have given feedback

<b>Parameters</b>	<b>Score</b>
Helped to develop Domain knowledge	8.06
Helped to develop Analytical thinking and problem solving ability	7.39
Helped to develop Innovation - ability to think out-of-the-box	7.33
Helped in developing Communication skills	7.44
Helped to develop Leadership and Team work	7.06
Helped to develop the ability to embrace diversity and cross-cultural aspects of business	7.94
Helped to develop the ability to approach business issues from a global perspective	7.67
Helped develop Entrepreneurial abilities	7.63
Helped sensitize to environment and social issues of Business	7.83
Helped sensitize to environment and social issues of Business	8.17
Helped to develop adaptability for new environment and acquiring knowledge for self development	7.56
Average Rating	<b>7.625</b>

Overall rating given by Alumni is **7.62**

**INDIAN INSTITUTE OF COST AND MANAGEMENT STUDIES & RESEARCH  
(INDSEARCH)**

**Under Graduate Programme**

**Report for the period 2<sup>nd</sup> July 2018 – 3<sup>rd</sup> April 2019  
(2018-2019)**

**1. Admissions & Commencement**

2. Number of Prospectus sold : 82  
 Number of Application forms received : 77  
 Number of Admissions : 62  
 Date of commencement of lectures : 2nd July 2018

3. **Category-wise break up of students**

Sr. No.	Category	Number of students
1	Open	49
2	OBC /SC /NT	13
3	Male	35
4	Female	27
5	Within Maharashtra	53
6	Outside Maharashtra	9

4. **Activities:**

**A] Guest Lectures & Add Ons**

Sr. No.	Date of conduction	Topic	Resource Person(s)
1	Mon 2 <sup>nd</sup> July 2018	Orientation Programme	Dr. Sunita Joshi & Prof. Manjari Lal
2	Wed 11 <sup>th</sup> July 2018	Stress Management lecture	Ms. Sumita Chavare, trained psychologist and counsellor
3	Wed 18 <sup>th</sup> Jul 2018 to Thurs 3 <sup>rd</sup> Jan 2019	Individual counseling of BMS students	
4	Sat 14 <sup>th</sup> July 2018 & 21 <sup>st</sup> July 2018	Value System in Corporates	Mr. Omkar Kukade, HR Business Partner, KPIT
5	Sat 21 <sup>st</sup> July 2018	Entrepreneurship	Ms. Satyashree Panse, Partner, Director, The Joysmiths Pvt Ltd
6	Sat 25 <sup>th</sup> Aug 2018	Make money while you sleep, else work until you die	Ms. Vaishali Lale, Vice President, & Ms. Manjiri Kanade, Wealth Advisors India Pvt. Ltd
7	Sat 25 <sup>th</sup> Aug 2018	Nature & Us – lecture & film screening	Mr. Pushkar Chaubal, Trustee, Nature Walk Charitable Trust
8	Sat 24 <sup>th</sup> Nov 2018	Interview preparedness	Ms. Jaslieen Kaur, head - HR and Operations APAC region, Blancco Software India Pvt. Ltd.
9	Sat 24 <sup>th</sup> Nov 2018	Mock Interviews	Mr. Sourabh Karodi, Recruiter, Rocket Software and Mr. Pratik Girme, Senior Executive Talent Acquisition, Sungard Availability Services
10	Fri 21 <sup>st</sup> Dec 2018	Career opportunities in Sales	Ms. Riddhi Parekh & Mr. Farhan Siddiquie, Cluster

			Head, Times of India (Dineout)
11	Thurs 17 <sup>th</sup> Jan 2019	Management teachings through real life experience	Dr. Sadanand Date, Joint Secretary in Department of Justice
12	Tues 29 <sup>th</sup> Jan 2019	Pariksha Pe Charcha with the Prime Minister	Screening for all BMS students. Atharva Bhat of BMS III was selected and invited to Delhi as a participant
13	Wed 30 <sup>th</sup> Jan 2019	Disaster and Management	Principal Anil Dandekar, Disaster Management Expert
14	Thurs 31 <sup>st</sup> Jan 2019	Introduction to Business Analytics	Dr. Upendra Lele, Professor, IndSearch

### B] Visits (industrial & study)

Sr. No.	Activity	Date of conduction	Destination	Resource Person(s)
1	Picnic & Games	Sat 28 <sup>th</sup> July 2018	IndSearch biodiversity campus	Prof. Manjari Lal & Prof. Amey Tawde
2	Study Tour	Fri 10 <sup>th</sup> Aug 2018	Khed	Dr. Praveen Saptarshi & Prof. Manjari Lal
3	Industrial visit	Sat 8 <sup>th</sup> Sept 2018	Bharat Forge	Prof. Manjari Lal & Prof. Amey Tawde

### C] Competitions

Sr. No.	Activity	Date of conduction	Topic
1	Essay-writing competition for BMS I	Mon 23 <sup>rd</sup> July 2018	'Have the machines enslaved us'
2	Presentation Competition for BMS I, II & III	Sat 8 <sup>th</sup> Dec 2018	34 <sup>th</sup> SAARC Charter Day celebrations
3	Marathi elocution competition	Tue 8 <sup>th</sup> Jan 2019	a) महात्मा गांधीजींचे पर्यावर्णीय दृष्टिकोन b) महात्मा गांधीजींची व्यवस्थापनीय दृष्टी c) रिसर्व बँकेची स्वायतत्ता d) नोट बंदीचे फायदे आणि तोटे
4	Marathi Slogan competition	Mon 7 <sup>th</sup> Jan 2019	Propagation of Marathi language
5	Marathi Handwriting Competition	Wed 9 <sup>th</sup> Jan 2019	---

## D] Presentations

Sr. No.	Dates of conduction	Topics
1	Sat 11 <sup>th</sup> Aug, 18 <sup>th</sup> Aug, 1 <sup>st</sup> Sept 2018  For all the students of BMS	<ul style="list-style-type: none"> <li>• Plastic-boon or bane,</li> <li>• Swatch Bharat &amp; Sustainability,</li> <li>• Women empowerment &amp; Government Policies,</li> <li>• Impact of technology on environment,</li> <li>• Wildlife conservation and human habitat,</li> <li>• Future of India's smart city plan,</li> <li>• India's performance in Olympics</li> </ul>

## E] NSS Activities

Sr. No.	Date of conduction	Topic (Organizer)	Participants
1	Fri 23 <sup>rd</sup> Nov 2018	NSS Orientation (IndSearch)	NSS students of IndSearch BMS
2	Thurs 29 <sup>th</sup> Nov 2018	Visit to NSS camp at Gunnat, Shirur	Dr. Praveen Saptarshi, Aditya Joglekar, Bharat Mane, Siddhi Deshpande, Pallavi Deore, Bela Mayur & Jessica Mayur
3	Tue 4 <sup>th</sup> Dec 2018	Nari Shakti Workshop (Savitribai Phule Pune University)	Sakshi Mahatekar & Nishi Jain
4	Wed 12 <sup>th</sup> Dec 2018	Swachh Bharat Abhiyan – to clean the public places	NSS students of IndSearch BMS
5	Sat 22 <sup>nd</sup> Dec 2018	Visit to NSS Camp at Lavale	Dr. Praveen Saptarshi, Kshitija Kudale, Jessica Mayur, Gaurav Naik, Pallavi Deore, Rucha Sahasrabuddhe
6	21 <sup>st</sup> Feb to 23 <sup>rd</sup> Feb 2019	Special IndSearch NSS Camp with Rashtrapita Mahatma Gandhi College, Khed, Ahmednagar	27 BMS I, II, III students with faculty coordinators Prof. Manjari Lal, Prof. Nilaya Murthy, Mr. Praveen Konde

## F] Value Added program for BMS

Sr. No	Date of conduction	Topic (Organizer)	Resource Person	Participants
1	15 <sup>th</sup> to 18 <sup>th</sup> Jan 2019	'Business Information Security' as an agreement of educational	Dr. Susan Lincke, Associate Professor, Computer	MBA (Swanand Latkar), BMS (Atharv Shinde, Atharva Deshpande, Janhavi Deshmukh, Jessica Mayur, Juhi Sethiya, Neehar Ahire, Nishi Jain, Pradnya

		cooperation between University of Wisconsin-Parkside, USA and IndSearch for BMS & MBA	Schience, UWP	Apte, Pushkaraj Agashe, Siddhi Deshpande, Tejal Zagade, Vaishnavi Chaudhari)
2	16 <sup>th</sup> July 2018 onwards	Advanced Excel	Prof. Nandita Kulkarni	34 students enrolled
3	July 2018 to September, 2018	Entrepreneurship Development	Dr. Vikas Peshave	34 students enrolled
4	11 <sup>th</sup> December, 2018 to 12 <sup>th</sup> January 2019	Six Sigma	Prof. Anand Chitanand	32 students enrolled
5	4 <sup>th</sup> March 2019 to 12 <sup>th</sup> March 2019	Tally	Mr. Ganesh Gadad	31 students enrolled and 25 students passed

#### **G] Inter-Collegiate Events / Tournaments**

<b>Sr. No.</b>	<b>Activity</b>	<b>Date of conduction</b>	<b>Topic</b>	<b>Resource Person(s)</b>
1	Dawn to Dusk by Modern Sports Complex	Wed 15 <sup>th</sup> Aug 2018	Basketball tournament	Pushkaraj Agashe, Pritish Patil, Rahul Kshirsagar, Atharv Shinde, Parth Ganbote, Siddhant Osani, Varad Mane, Hafizullah Rasooli
2	Asthitva by BMCC	Fri 24 <sup>th</sup> Aug 2018	Dance Competition	Ritika Patwardhan
3	Inter-Collegiate Festival by IndSearch BMS	Sat 6 <sup>th</sup> & Sun 7 <sup>th</sup> Oct 2018	Athang 2018	Faculty & students of IndSearch BMS
4	Inter-Collegiate Elocution Competition by Anti Dowry Movement, Bombay	Thurs 13 <sup>th</sup> Dec 2018	Gender Equality for Healthy Society	Sanya Sirdeshpande & Anshumee Deshmukh
5	International Seminar by IndSearch	Tue 15 <sup>th</sup> Jan 2019	Globalizing the MBA: Issues & Prospects	7 teams participated and 2 teams were merit holders (Sanya Sirdeshpande & Nitant Bhagwat; Ritika Patwardhan & Yashraj Bhalerao)

6	Infinity 2K19 by Ness Wadia College	Thurs 31 <sup>st</sup> Jan 2019	Football Matches	BMS – I, II, III (Apuv Ajgaonkar, Yashraj Bhalerao, Sagar Pathak, Prathamesh Dhumal, Prajwal Dhumal, Pritish Patil, Talha Firfiray, Arnav Ingale, Prathamesh Mendki, Nitant Bhagwat, Ishan Saini, Tanay Gogate, Ojas Sabade)
7	'Syncytium' by SKN Medical College	24 <sup>th</sup> Mar 2019	Dance Competition	Ritika Patwardhan (won 3 <sup>rd</sup> prize)

## H] Sports Competitions

Sr. No.	Activity	Date of conduction
1	Chess	23 <sup>rd</sup> July 2018
2	Carrom	28 <sup>th</sup> July 2018
3	Table Tennis	24 <sup>th</sup> & 25 <sup>th</sup> July 2018
4	Basketball, Football (Bavdhan Bio-diversity)	1 <sup>st</sup> & 17 <sup>th</sup> Dec 2018
5	Cricket (Bavdhan Bio-diversity)	22 <sup>nd</sup> Dec 2018

### Study tour:

Day & Date : Friday, 10<sup>th</sup> Aug 2018  
Place : Khed, Ahmednagar  
Contact Person : Dr. Praveen Saptardshi & Prof. Manjari Lal  
Learning : Insight to the rural development, education and environmental initiatives

### Industrial visit:

Day & Date : Saturday, 8<sup>th</sup> Sept 2018  
Company Name : Bharat Forge  
Contact Person : Mrs. Leena Deshpande, HR  
Learning : Manufacturing process, the hierarchical structure of management, its training programs, motivational tactics, competition in the market, innovation, quality, diversity, teamwork, and objectives of the company

### Athang 2018:

Day & Date : Sat 6<sup>th</sup> Oct & Sun 7<sup>th</sup> Oct 2018  
Venue : IndSearch, Law College Road Campus  
Chief Guest : Dr. Santosh Bhave, Director (HR & IR), Bharat Forge Ltd  
Competitions: Business Plan, Poster Making, LAN Games, Mad Ads, Photography,

### Stand Up Comedy, Quiz

Participation : 250 students from 30 colleges  
Prize winners: Students from BIMM, I2IT, IMED, MIT, Sinhad, Fergusson, SIOM  
Judges : For Business Plan the judges were Dr. Madhuvanti Sathe, Dr. Sharad Joshi, Prof. Sudhakar Kulkarni and Mr. Rohan Ursal. For Poster Making the judges were Mrs. Jayoo Patwardhan and Dr. Jayant Panse. For Mad Ads the judges were Prof. Anand Chidanand and Ms. Ashwini Shah. For Standup Comedy the judges were Mr. Anish Joag and Mr. Vedant Pimparkhede. For Photography the judges were Mr. Vinay Jinralkar and Mr. Prakash Ghodke.

### **IndFiesta 2019:**

Day & Date : Sunday 13<sup>th</sup> Jan 2019  
Time : 4 to 7 pm  
Venue : Ampitheater, Bavdhan Bio-diversity Campus  
Programme : Cultural Programme by BMS students with refreshments & snacks  
Attendees : Parents, Director General, Director, Deans, regular & visiting faculty, staff of IndSearch  
Learning : Event Management

### **Special Certification:**

Day & Date : Tues 15<sup>th</sup> Jan to Fri 18<sup>th</sup> Jan 2019  
Venue : Computer Lab, IndSearch, Law College Road Campus  
Resource Person : Professor Susan Lincke, Associate Professor, Computer Science, University of Wisconsin-Parkside, USA  
Learning : Topics covered- Security awareness, fraud, risk, information security, Business Continuity through online method with group assignments

### **NSS Camp:**

Day & Date : Thurs 21<sup>st</sup> Feb to Sat 23<sup>rd</sup> Feb 2019  
Venue : Rashtrapita Mahatma Gandhi College, Khed, Ahmednagar  
Contact Person : Dr. Praveen Saptardshi, Prof. Manjari Lal, Prof. Nilaya Murthy, Mr. Pravin Konde  
Objective & Learning : To make the students understand the village environment and try to bridge the gap between rural area and urban area- to understand the day to day problems faced by the villagers and the students, to guide the students for their career development and growth.

### **IndSearch in the News :**

No	News Paper	Page No	Date	Topic
1	Navrashtra	2	10 <sup>th</sup> Oct 2018	Inter-Collegiate Festival Athang
2	Maharashtra Times Pune Plus	--	11 <sup>th</sup> Oct 2018	
3	Maharashtra Times	6	11 <sup>th</sup> Oct 2018	
4	Navbharat	4	11 <sup>th</sup> Oct 2018	
5	Sanjwarta	3	11 <sup>th</sup> Oct 2018	
6	Sanjsamachar	3	11 <sup>th</sup> Oct 2018	
7	Rashtratej	3	11 <sup>th</sup> Oct 2018	
8	Kesari	8	12 <sup>th</sup> Oct 2018	
9	Aaj Ka Anand	8	12 <sup>th</sup> Oct 2018	
10	Bharat Diary	5	15 <sup>th</sup> Oct 2018	
11	Loksatta	5	16 <sup>th</sup> Oct 2018	
12	Sakal Today	10	17 <sup>th</sup> Oct 2018	
13	Vishwadarpan	2	17 <sup>th</sup> Oct 2018	
14	Power of Voice	3	18 <sup>th</sup> Oct 2018	

### **Glimpses of News Items:**

**2018-19**



**Sakal Today 17/10/2018 (pg 10)**



‘अथांग’ स्पर्धेतील यशस्वी विद्यार्थी.

## इंडसर्चमध्ये ‘अथांग’ उत्साहात

‘इंडसर्च-बीएमएस’तर्फे नुकतीच ‘अथांग एक्सपान्डिंग इमोजिनेशन २०१८’ ही स्पर्धा घेण्यात आली. या कार्यक्रमाला प्रमुख पाहुणे म्हणून भारत फोर्ज लिमिटेडचे संचालक (एचआर आणि आयआर) डॉ. संतोष भावे व युनियन बँक ऑफ इंडियाच्या व्यवस्थापिका नंदिनी भावे उपस्थित होते; तसेच ‘इंडसर्च’च्या संचालिका डॉ. अपर्णा टेंबूलकर, अध्यक्ष डॉ. अशोक जोशी, अधिष्ठाता डॉ. सुनीता जोशी आणि ‘बीएमएस’चे समन्वयक प्रा. मंजरी लाल आदी उपस्थित होते.

या स्पर्धेमध्ये ३० कॉलेजमधील २५० हून अधिक विद्यार्थ्यांनी भाग घेतला होता. या स्पर्धेमध्ये विज्ञानेस प्लॅन, पोस्टर मेकिंग, लॅन गेम्स, मॅड अॅडस, फोटोग्राफी, स्टॅंडअप कॉमेडी आणि क्विझ यांचा समावेश होता. लॅन गेम्समध्ये प्रतीक कदम व साहिल गोरे (एमआयटी कॉलेज), प्रथमेश शेटे (सिंहगड कॉलेज), वैभव पितांबरे (फर्ग्युसन कॉलेज) आणि अथर्व भट (इंडसर्च बीएमएस) या टीमला पारितोषिके मिळाली. फोटोग्राफीमध्ये उत्कर्ष शास्त्रकर (इंटरनॅशनल इन्स्टिट्यूट ऑफ इन्फर्मेसन टेक्नोलॉजी), स्टॅंडअप



कॉमेडीकरिता यश काडेकर (इंडसर्च बावधन), पोस्टर मेकिंगमध्ये सौमिक दास व निमेष पाल (बीआयएमएम), द्वितीय पारितोषिक सौम्या त्रिवेदी व पजित डे (बीआयएमएम) यांना मिळाले. क्विझ-(हॅरी पॉटर) आस्था श्रीवास्तव व प्रतीक काकडे (एसआयओएम), क्विझ (फ्रेंडस) हितेश पुपरेजा, सकेत देशपांडे व अक्षय देशपांडे (इंडसर्च बावधन) आणि क्विझ (सुपरहिरो) वरद माने, पुष्कराज आगाशे, पार्थ गनबोटे (इंडसर्च बीएमएस) यांना पारितोषिक मिळाले. मॅड अॅडस स्पर्धेत अश्वानी वर्मा, अंकित कुमार, आदिती दीक्षित, गुफ्रान खान (आयएमईडी भारती विद्यापीठ) यांना प्रथम पारितोषिक मिळाले; तर निमेष पाल, सौमिक दास आणि सौम्या त्रिवेदी (बालाजी इन्स्टिट्यूट) यांना द्वितीय पारितोषिक मिळाले. विज्ञानेस प्लॅन स्पर्धेत प्रथम क्रमांक मानसी गुप्ता, निखिल त्रिपाठी (बीआयएमएम); तर द्वितीय क्रमांक अश्वानी वर्मा व अंकित कुमार (आयएमईडी भारती विद्यापीठ) यांना मिळाले.