

**INDIAN INSTITUTE OF COST AND MANAGEMENT STUDIES & RESEARCH  
(INDSEARCH)**

**Post Graduate Programmes & Ph.D**

**Report for the period July 2017 – May 2018  
(2017-2018)**

## ACADEMIC HIGHLIGHTS

### 1. Overview of the activities in the Academic year 2017-18

Sr. No	Activity	Number
1.	<b>International Cooperation – Faculty &amp; Student Exchange</b>	
	Faculty from UWP visiting IndSearch	5
	Faculty from IndSearch visiting UWP	2
	Students From IndSearch visiting UWP	3
	Faculty from CMA Sri Lanka	1
	Students from CMA Sri Lanka	6
2.	<b>Faculty &amp; Staff Appointments</b>	
	Faculty Appointment	7
	Non-Teaching Staff Appointment	1
3.	<b>Ph.D</b>	
	Research Students awarded Ph.D	9
	New Enrollments for Ph.D	1
4.	<b>Admissions for UG/PG</b>	
	MBA	88
	BMS	34
	MMS I	31
	PGDBM II	22
	MMS III	83
	PGDEM	10
5.	<b>Seminars, Workshops, Guest Sessions for students</b>	
	Seminars (National, State )	2
	Workshops	3
	Guest Lectures	9
	Orientation Programme	1
6.	Industrial Visits	2
7.	Community Services	5
8.	Add On – Communication Skills and Personality Development	2
9.	<b>Sports Events(In-house)</b>	
	Team	4
	Individual	6
10.	<b>Students Participation in Competitions</b>	
	In house	1
	Intercollegiate	5
11.	<b>Faculty Development Workshops</b>	
	In house	2
	Intercollegiate	3
12.	<b>Workshop for Non-Teaching Staff</b>	
	In house	1
	University/DTE Level	3
13.	<b>Faculty Attending Seminars</b>	
	Number of Seminars Attended	3
	Number of Research papers Presented and published in conference proceedings	5
	Total Number of faculty attending seminars	6

14.	<b>Library</b>	
	Total Books	42839
	E-books	15300
	Journals	53
	Totals Expenditure in 2017-18	2,93,469
15.	<b>Placement Activity</b>	
	Placement activities for grooming students	6
	Total Number of companies	84
	Total Students Placed	53 out of 70
	Maximum Package	7 LPA
	Average Package	2.74 LPA
16.	<b>Other Initiatives/Celebrations</b>	8

## 1. AUTONOMY

IndSearch has successfully completed 11 years of autonomous status.

## 2. INTERNATIONAL EDUCATION CO-OPERATION-

### A. Provost and Vice Chancellor, University of Wisconsin, Parkside , USA - Professor Robert Ducoffe visits IndSearch -

Provost and Vice Chancellor , University of Wisconsin, Parkside , USA accompanied by his wife Professor Sandy Ducoffe and Professor Parag Dhumal from University of Wisconsin, Parkside , USA visited the IndSearch Bavdhan Campus on Wednesday , the 16<sup>th</sup> of August 2017.

The visiting team was welcomed by Director General IndSearch, Dr. Ashok Joshi , Dean Dr. Sunita Joshi and Director IndSearch Dr. Aparna Tembulkar. Professor Ducoffe had an interaction with all the faculty members and discussed regarding the various academic programmes at IndSearch and University of Wisconsin, Parkside , USA . A brief discussion was also held regarding the evaluation pattern and the academic sessions and schedules. Professor Robert Ducoffe and Professor Sandy Ducoffe also planted trees at the IndSearch Bavdhan Bio-diversity campus.

The entire visit was coordinated by Dean Dr. Sunita Joshi, Professor Sahil Shaha and Professor Manjari Lal.



From L-R – Dr. Sunita Joshi, Pro-VC Pro. Ducoffe, Mrs. Sandy Ducoffe, Prof. Parag Dhumal & Dr. Ashok Joshi

### B. Chancellor Deborah Ford from University of Wisconsin-Parkside visits IndSearch

On 3<sup>rd</sup> of January 2018, Chancellor Dr. Deborah Ford from University of Wisconsin, Parkside visited IndSearch. She was accompanied by Dr. Michelle Gee. (Associate Dean - University of Wisconsin Parkside), Prof. Parag Dhumal (Associate Professor – Business, University of Wisconsin Parkside), Prof. Abey Kuruvilla (Associate Professor – Business, University of Wisconsin Parkside).

Chancellor Ford along with her colleagues interacted with the faculty and students of IndSearch. Students were very keen to know about the life at University of Wisconsin-Parkside. While she was interacting with the faculties and students of IndSearch, Chancellor Ford also mentioned the exceptional performance of all IndSearch students who have been

to the University of Wisconsin-Parkside under the student exchange programme. This delegation from University of Wisconsin-Parkside also visited the Bio-diversity campus of IndSearch where Chancellor Ford planted a sapling. Later she left for Mumbai where she attended 5th Asia Pacific Business research conference as a Key note speaker



Dr. Ashok Joshi felicitating Chancellor Deborah Ford.

**C. IndSearch Students going to Wisconsin** - This year three of our students who completed their MBA have gone to University of Wisconsin Parkside, USA for further studies under the Memorandum of Understanding between IndSearch and University of Wisconsin, Parkside, USA. Two of them Mr. Mohit Pantawne and Mr. Bharat Kumar will be pursuing MS-CIS and Mr. Rohan Panse will be pursuing general MBA. They received an International scholarship of 6000\$ each.

**D. Visit of Sri Lankan Delegation** - A delegation of Sri Lankan students from the Institute of Certified Management Accountants visited IndSearch on 17<sup>th</sup> Jan 2018. IndSearch organized an industrial visit for these six students along with their faculty at Alfa-laval's Pune plant. After the industrial visit these students had an interaction with the faculties of IndSearch, followed by lunch.

They also visited the Bio-diversity campus of IndSearch and were very delighted to see different species of plants, some of which were planted by their very own senior faculties in their previous visits.

Ms. Sumudu Pagoda (Senior Director-operations Of CMA Sri Lanka) who accompanied these students as a faculty member had a discussion with Director General of IndSearch Dr. Ashok Joshi and Director Dr. Aparna Tembulkar on various topics related to career building of Indian and Sri Lankan students by leveraging different student exchange and study abroad programs. IndSearch also organized the visit of this delegation to the office of The Institute of Cost Accountants of India - Pune Chapter. (A Statutory body under an Act of Parliament of India). This helped the students in gaining the insights of actual practical working of cost accountants in the industry.



From L-R- Prof. Amey Tawde, Prof.Sunetra Gaitonde, Students from CMA, Dr. Ashok Joshi, Dr. Aparna Tembulkar, Prof. Sumudu Pagoda , Students of CMA and Prof. Rupali Gupte

### 3. New FACULTY & Non teaching staff APPOINTMENT –

The following faculty members have been appointed in the year 2017-18.

1. Ms. Rupali Gupte – Assistant Professor - Finance
2. Mr.Amey Tawde –Lecturer HR
3. Ms. Shivangi Soman – Lecturer HR
4. Dr.Preksha Singh – Assistant Professor –Finance
5. Dr. S M Inamdar – Professor in Finance
6. Dr. Jayant Panse – Assistant Professor Marketing
7. Dr. Vikas Peshave – Associate Professor Finance

#### Non Teaching Staff

1. Mr. Yogesh Vaidya was appointed as Assistant Librarian

### 4. ADMISSIONS

In the Academic Year 2017-18, admission process for 80% of the seats of MBA was under the Directorate of Technical Education, Government of Maharashtra. That is for 80% seats students were allocated by the Directorate of Technical Education, Government of Maharashtra and the Institute could conduct the admission process for 20% seats only.

Course	Cap Round	Against Cap	ILS	Total
<b>M.B .A. First Year (2017-18)</b>	<b>75</b>	<b>-</b>	<b>13</b>	<b>88</b>

Course	No of students admitted
BMS	34
MMS I	31
PGDBM II	22
MMS III	83
PGDEM	10

## **5. Orientation Programme-**

The Orientation Programme for MBA batch 2017-19 was organized on 1<sup>st</sup> and 2<sup>nd</sup> August 2017.

On the first day the new students were enthusiastically welcomed with roses. The programme started with the Director of IndSearch, Dr.Aparna Tembulkar welcoming the students and conveying to them, the culture and the ideology of the institute. The director also touched upon the expectations from the students and assured them of full support and guidance from the faculty and staff.

It was followed by address of the Director General of IndSearch, Dr. Ashok Joshi. The Director General provided insight on the various specializations and their relevance in the practical business scenario. The importance of extra-curricular activities on the performance and personalities of the students and the need for active student participation was specially emphasized by Dr. Joshi. The inaugural session was also attended by Dr.Sunita Joshi, Dean, EC & IRC and Undergraduate Programmes.

The formal orientation was followed by personality development session carried out by Dr.Madhuwanti Sathe. The session was designed to encourage observation and interpretation ability, communication skills and group interactions.

On the second day, the students were given presentations on various practical aspects of their courses. Prof.Sunetra Gaitonde counselled the students on the house rules emphasizing on code of conduct on campus, discipline and academic and extra-curricular activities. Dr.Suwarna Shidore educated the students about the evaluation parameters, credit system, examination process and core and elective subjects. This was followed by placement orientation session by Prof.Vivek Keskar. The students were informed about the processes and requisite preparations for placements.

In the post lunch sessions, on both days various interactive games were carried out with the students by the faculty members, Prof.Sunetra Gaitonde and Prof.Rupali Gupte. The icebreaker game of mutual introduction was designed to encourage interaction among the students. The Team formation ability and out - of - the - box thinking of the students was challenged in the chain formation game. The Slogan formation and presentation activity by the students was especially impressive as it displayed both their creativity and social awareness.

The programme concluded with presentations of the slogans prepared by the students. The students also interacted informally with the faculty to resolve their questions and doubts.



Dr. Sathe addressing the students on personality development

## 6. Research

**Ph.D. Awarded in 2017-18:** students have been awarded Ph.D in the academic year 2017-18 by the Savitribai Phule Pune University. Details are given below:

No	Name of the Student	Date of Registration	Subject	Name of the Guide	Title of the Dissertation	Date of Declaration of Result
1	Mr. Kurundwadkar Dattatraya Govindrao (Mother : Mangala )	31/08/ 2010 Re.reg 31/08/2015	Financial Management	Late Dr. N.M. Vechalekar	A Study Of Factors Affecting Allocation Of Investible Funds In Risk Assets And Investment Strategies Of Selected Professional Group In Pune City	28.06.2017
2	Mr. Sridhar Jayaraman ( Mother : Santha )	24/08/ 2010 Re.reg 24/08/2015	Financial Management	Late Dr. N.M. Vechalekar	An Evaluation Of Funds Allocation Aspects For Strategic Corporate Social Responsibility Practices By Automobile Manufacturing Companies In The Pune Cluster	7.7.2017
3	Mrs. Chandrachud Mugdha Vijay ( Mother : Smita )	30/07/2012	Organizational Management	Dr. Sanhita Athawale	An Analytical Study of Talent Management Practices with Reference to Selected Higher Educational Institutions in Pune	20.7.2017
4	Mr. Gaikwad Mahesh Bhanudas ( Mother : Lata )	04-09-2013	Organizational Management	Dr. Sanhita Athawale	A Study of Management of ICT in Secondary Schools in Rural Areas with Special reference to Pune District	18 .8. 2017
5	Mr. Pillai Biju Gopinathan ( Mother : Padmavati Amma )	20/10/2010 Re.reg 20/10/2015	Computer Management	Dr. Ashok Joshi	A Study on Role of Information Technology In Marketing of Post Graduate Management Programes	29.12.2017
6	Mr. Purandare Avinash Shrinivas ( Mother : Usha )	20/10/2010 Re.reg 20/10/2015	Marketing Management	Dr. Shailesh Kasande	Development Strategy For JNPT And Chennai Ports As International Mega Container Ports	12.3.2018
7	Mr. Fegade Atul Narayan ( Mother : Lakshmi)	02/10/2010 Re.reg 02/10/2015	Marketing Management	Dr. Anand Karandikar	Building Brand Equity Through Online Social Marketing With Reference to Bollywood Personalities	28.3.2018
8	Mr. Patil Nilesh Vasantao ( Mother : )	02/10/2010 Re.reg 02/10/2015	Marketing Management	Dr. Anand Karandikar	An Empirical Study of Factors Affecting Adoption of Value Added Mobile Services in Pune District	9.4.2018

9	Ms. Kadam Rajashri Ramchandra ( Mother : Rajani )	02/10/2010 Re.reg 02/10/2015	Marketing Managemen t	Dr. Anand Karandikar	A Study of Effectivenesss of Anti-Tobacco Advertising Among The Students In Pune And Satara Cities	2.5.2018
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### b. New Registrations during 2017-18

Sr. No	Name of the Student	Date of Registration	Subject (Management )	Research Topic	Name of the Guide
1	Mr. Bhandarkar Kaustubh Kamalesh	27.3.2018	Human Resource	Impact of Mindfulness Meditation On Job Satisfaction In Engineering Industry In Pune	Dr. Charusheela Birajdar

## 7. SEMINARS - 2

### A. REDEFINING GLOBALIZATION: CAN ASIA LEAD THE WORLD?

Indian Institute of Cost and Management studies and Research (IndSearch) organised a national seminar cum research paper competition on 19th and 20th January 2018. The theme of the seminar was 'Redefining Globalization: Can Asia Lead The world?'

On 19<sup>th</sup>, the inaugural ceremony commenced with lighting the lamp followed by felicitation of the guests by our Director General Dr. Ashok Joshi.

The key note speaker for the seminar was Mr. Vishwas Chitrao, an IIM-Ahmedabad alumnus and has over 35 years of experience with TATA motors worldwide, covering assignments in several key functional areas and culmination as CEO of an international subsidiary. He stated that, it is not that Indians are lacking behind in brain power but they are lacking growth in Research & Development. Hence we must start changing ourselves." He briefly explained the present situation of Asia and what Asia must do to move ahead. Mr. Chitrao urged students to be the change that they want to see.

The next speakers were Mr. Advait Kurlekar and Mr. Eklavya Malhotra from Upohan Management Consultants. Mr. Kurlekar has done his Advanced Management Program from The Wharton Business School and has over 23 years of experience in industry in management consulting. He has also worked in leading organization like TATA motors. Mr Malhotra is an MBA and has been a part of 'Upohan' since its inception. Over the last seven years they have been involved in consulting engagements across Upohan's bouquet of service offering ranging from strategy articulation to execution. Both the speakers highlighted various aspects of the Asian economy focussing on India, China, Japan and Korea. They dwelled upon the reasons why Asia in spite of being a strong contender for leadership was not able to lead.

The second half began with the research paper competition. The paper presentations were based on the theme of the competition. The participants presented their papers in General Management, Financial Management, Marketing Management and Human Resource Management tracks.

After the presentations, judges Prof. Sham Wagh and Prof. Vivek Keskar scored the participants. Third position was shared between two groups Ritika Patwardhan – Yashraj Bhalerao and Shantanu Shukla – Afsha Jabeen Bangi. Varad Mane and Saniya Sirdeshpande secured second position and Sachin Bhurase got the special prize through Dr. Ashok Joshi. Dr. Ashok Joshi expressed his views about the topic and also covered the current scenarios.

Day 2 had eminent speakers from Academia. The first session was by Dr. Santosh Dastane, a Doctorate in economics and having an academic experience of over 40 years. He started his speech by explaining the process of integration and also mentioned the 4 weapons of global operations. In his opinion, the final aim should be 'to achieve higher growth rate, literacy rate and to reduce poverty and inequality.' He talked about FDI and FPI. He compared India and China through their per capita income.

The next speaker Dr. G K Shirude, a PhD in management with an academic experience of 38 years explained that Globalization needs to be redefined in light of the dynamic economic demographic and political scenario. He focussed on the various aspects of achieving leadership and the necessary conditions for the same.

The Seminar ended with a vote of thanks to all speakers.



Dr. Sunita Joshi – Dean UG & EC& IRC felicitating Dr. Shirude and Dr. Dastane

### **B. IndSearch conducted the 6<sup>th</sup> Intercollegiate State level Research paper presentation Competition under the Pramod Parkhi Centre for Banking Finance and Insurance.**

IndSearch Prof. Pramod Parkhi Centre for Banking, Finance & Insurance organized 6<sup>th</sup> Inter – Collegiate Research Paper Competition on the Theme “ **Growing NPAs and future of Banking in India**” on Saturday, 10<sup>th</sup> March 2018 at its Bavdhan Campus. The Competition was inaugurated by Mr. Ravindra Marathe, MD & CEO of Bank of Maharashtra. The Occasion was graced by Dr. Ashok Joshi, Director General - IndSearch, Dr. Aparna Tembulkar - Director IndSearch, Adv. Shripad Panchpor – Trustee IndSearch, Prof. Sham Wagh Chairman – Organizing Committee and Prof. Sahil Shaha – Coordinator for the event. In this competition 18 Colleges participated and 40 Research Papers were presented.

Mr. Pandurang Kasbe of Modern College of Engineering, Pune bagged the 1<sup>st</sup> Prize. The 2<sup>nd</sup> Prize was jointly bagged by Ms. Anushkha Kumbhar, Ms. Radha Chaudhari, Ms. Harprit Kaur Raghuvansi of BMCC, Mr. Sachin Bhurase, Mr. Rahul Kalawade, Mr. Mahesh Tandale of IndSearch MBA, Pune and Ms. Harshita Thakur of SBES College of Arts and Commerce College, Aurangabad. The 3<sup>rd</sup> prize was jointly shared by Mr. Varshit Shah of Anna Leela College of Commerce and Economics - Mumbai, Mr. Abhinav Basu and Ms. Ankita Ojha of ICFAI Business School, Mumbai and Ms. Ritika Patwardhan, Mr. Yashraj Bhalerao and Mr. Arthava Bhat of IndSearch BMS, Pune.



Dr. Ashok Joshi handing over the Prize & Certificates to team BMCC

### **8. Workshops conducted for students -3**

**a. Case Study Workshop** – Dr. Anand Karandikar conducted a Case Study Workshop for the MBA I students on 3<sup>rd</sup> & 4<sup>th</sup> October 2017 and for the MBA II students on the 10<sup>th</sup> and 11<sup>th</sup> of October 2017. The case study workshop was conducted with a view to using case studies to simulate real-life situations and enhance the analytical ability of the students. The workshop was attended by 65 students in all

#### **b. Research Laboratory Workshop –**

From an individual point of view, the advantages of research extend beyond having an impressive degree certificate. Through detailed research, students develop critical thinking expertise, as well as effective analytical, research, and communication skills that are globally sought-after and incredibly beneficial.

A workshop was conducted for introduction to research for the second semester students  
Faculty – Prof. Rupali Gupte  
Dates: 26<sup>th</sup> to 30<sup>th</sup> December 2017

#### **Purpose of the workshop**

- 1) To create awareness about research and its uses to a student
- 2) To guide students in writing a concept based paper
- 3) To create awareness about the project work at the end of 2<sup>nd</sup> term

#### **Outcome of the workshop**

- 1) Students were able to understand the importance of supporting academics with research efforts
- 2) The practical steps leading to research proposal development were conveyed
- 3) Two groups were able to identify viable research proposals
  - A) NPA management and mergers by ICICI bank – Sachin Bhurase
  - B) Potential of Indian women to lead worldwide economic activities – AfshaaJabeenBangi

**c. Stress Management Workshop** – Ms. Sumita Chavare, a renowned practicing psychologist conducted a stress management workshop for the students of MBA I & II on 13<sup>th</sup> January 2018 for 8 hours. The total number of students who attended the workshop are 110.

## 9. Guest Lectures - 9

Sr.No	Name of speaker	Topic	Date
1.	Mr.Prakash Kamat – Consultant & Former VP HR at John Deere	Avenues in Operations and Supply Chain Management	28.8.17
2.	CMA R S Aralikatti –Cost Accountant and Former GM-Finance Alfa Laval India Ltd	Industry Expectations from Freshers	11.9.17
3.	Dr. Anand Karandikar – Former CEO & MD Metric Consultants	Solid Waste management	22.9.17
4.	Mr. Swapnil Dharmadhikari – Entrepreneur –Espresso Consulting Services	How to increase your employability	23.10.17
5.	Mr. Siddhartha Gupta - Manager with McKinsey and Company	Opportunities in the Financial domain	25.10.17
6	Mr. Prathamesh Karekar – CISA, CEH,CCI certified IT Professional	Career avenues in the IT Industry	18.11.17
7.	Ms. Shagufta Bangi, Product Specialist and Business Development Manager for Cloud technology at Cloud IBN	Cloud Computing	2.12.17
8.	Ms. Rinita Laskar - Director-HR at Emerson Innovation Centre	How to handle personal interviews	9.1.18
9.	Mr. Shekhar Madhukar Sonalkar, a Chartered Accountant by profession and a Forensic Auditor	Recent Economic Frauds, Ethics and Values	28.2.18

## 10.Industrial Visits -2

Industrial visit to Kalyani Maxion Wheels - As scheduled Industrial visit was carried out at Kalyani Maxion Wheels Pvt. Ltd. On 5<sup>th</sup> January 2018 especially for first year MBA students

The main objective behind the visit was to make students aware about how various activities related to marketing, finance, human resource and operations are carried out in company and give them feel of work they have to perform as managers.30 students along with Prof. Keskar sir visited the company located at Kuruli Chakan, Pune.

During the visit the students were given information about the manufacturing of light weight vehicle wheels. Students were able to see sample of wheels of various materials which the company manufactures like Painted Bright Machine wheels, tubeless wheels, Military wheels, clad wheels, Drop center wheels etc. The Production manager also informed the students about the material used for making wheels. The material sheets and the process done on it like moulding, welding, cooling, precision checking, polishing etc. The Manager also responded to all queries of students and informed them about the use of latest technology and the robots of German technology. In manufacturing process mostly Hydraulics pressure is used by the machines and Robots. Next the students were taken to the Testing Laboratory.The testing machine there was used to test the sample wheels from the bulk in house according to the

outside condition for the durability and strengths also for wear & tear etc. The machine had levers to control having pressure gauge, pressure switch etc. If the test was done successfully the bulk of wheels was approved for transportation and if the test failed the bulk was rejected.

Later the students interacted with Mr. Sunil Bhatambrekar who was marketing manager in conference hall. He explained about the history and evolution of Kalyaani Maxion Wheels in India which located only in Pune. Also informed about company's major clients like Tata Motors, Hyundai, Ford, BMW etc. Also shared about the companies benchmark achievement of manufacturing 1 Million Wheels in year 2017.



Prof. Vivek Keskar alongwith students at Kalyani Maxion Wheels Pvt.Ltd.

#### **b. Report of Industrial Visit at LEAR Corporation Pune, 27th January 2018**

IndSearch had organized an industrial visit on 27th Jan 2018 to LearCorporation.Which is major player in seating manufacturing & having 151 rank in list of Fortune 500 companies. Premises of 20 acre with 2000 employee. Located in Chakan, Pune.

The visit was organized with prior permission of Dr Ashok Joshi under guidance of Prof. Vivek Keskar. At beginning of our visit we met the HR manager Mr. Rahul Bagle who introduced us about the Lear Corporation, Vision & Mission, Journey, Customers (like GM, Mahindra, MAHA Vitaran& TATA etc.), Marketing Strategy, next five years strategy and Inventory management system. Then Mr Rahul move in key area which would really help us in future & growth that is role of HR, Marketing, Finance & Operation Manager in Industry explain in details. He told us importance of Employability Improvement Skills like Decision making, Teamwork, Problem solving ability, Planning and Organization.

Mr. Rahul Bagle focuses on some critical area which is essential for operation manager that are Production, Quality Control, Engineering, Maintenance, Material planning and Logistic.

We further guided by production Engineer to detail manufacturing processes of seats, there is 11 stage in assembly line starting with Slider Track then Marriage Assembly then Black centre Trimming then Back Complete Assembly then Cushion Frame Pan Torqueing then

Plastic Part Assembly then Seat Streaming Head Rest then Rework Station then Final Inspection and last Shipping Cover Insertion all work done manually with help of modern engineering tools. There are seven different assembly lines for different customer like for Mahindra there is special assembly line. Use "POKA-YOKE" security system. LPS system for labelling on seats. There is Triggering system for Material, Production and Logistic. Capacity of per line per shift is 220 seats but 180-200 seats are manufactured. "I DO I CHECK" concept is used during work. Corporation is having 21% of market share. Last interactive session was of question and answer followed by refreshment.

Entire visit was very successful and useful for all students to enhance their practical knowledge base about functioning of automobile industry.



Prof.Vivek Keskar and Mr.Rahul Bagle (HR Manager) and Students at Lear Corporation.

**11. Value Added Course** - An add-on Module on Communication Skills enhancement for 30 Clock hours was conducted by Prof. Mrs. Vidya Bhalerao on enhancing of Communication skills for MBA I students from 12th August 2017 to 1<sup>st</sup> December 2017

For MBA- I students a valued added program on Personality Development was organized from 1<sup>st</sup> September, 2017 onwards. For this program registration was open till 30<sup>th</sup> August, 2017. This program was conducted by Dr. Madhuvanti Sathe, Consultant & Trainer

## **12. Community Services – 5 activities**

**a. WOMEN ENTREPRENEURSHIP DEVELOPMENT PROGRAM** - Organised by IndSearch Society for Advanced Studies, Pune, in collaboration with Rotary Club of Pune Metro & Jagruti Seva Sanstha On October 7 & 8, 2017

Empowering women is the need of the society and it is one of the thrust areas of IndSearch. On October 7 & 8, 2017, a Training program was organised for 'Empowering women through Enterprise'. This workshop, which is one of the activities of IndSearch, helps in training of Women of the under-privileged group of the society. The women attending the workshop had a strong will to start / sustain their own tiny businesses. Jagruti Seva Sanstha (an NGO) and Rotary Club of Pune Metro supported this project.

The workshop was inaugurated by **Rtn. Madhav Tilgulkar**, President, Rotary Club of Pune Metro. Our Director General Dr. Ashok Joshi was in the chair. In his speech, Dr. Joshi said, "The management training will enhance the capabilities of the women participants to become economically viable and will give them self-confidence and increase their decision-making abilities." He also gave the participants guidelines, which would help them in running their businesses efficiently. Dr. Sunita Joshi, Dr. Aparna Tembulkar, Dr. Suwarna Shidore, Prof. Manjari Lal and members of Rotary Club of Pune Metro also attended the inauguration session.

The workshop sessions included the subjects like Basic Management and Entrepreneurship Concepts, Quality & Time management, Finance & Accounts writing, Marketing Concepts, Stress Management, Bank Facilities for women. The classroom training was followed by an interactive session where three successful women entrepreneurs shared their experiences in building their own businesses.

The workshop concluded by distributing Participation Certificates to all participants at the hands of and Dr. Ashok Joshi, Director of IndSearch Institute. 5 student volunteers from BMS programme participated.

This is the consecutive **seventeenth** year of IndSearch to conduct such workshop. This workshop has been very successful & satisfying to the participants. There were 30 participants from Janawadi and nearby area, belonging to lower income group. They were very receptive and participated actively in the sessions. They expressed that they were very happy to attend such a program and the training will help them in starting and carrying out their day-to-day business more effectively and profitably. They also expressed that IndSearch should conduct the advanced workshop, which will further enhance their capabilities.

**Prof. Ashwini Joshi**, faculty member and Incharge of Women Entrepreneurship Development Cell at IndSearch, coordinated the workshop.



Mrs. Jayshree Kale of Jagruti, Dr. Ashok Joshi, Rtn. Madhav Tilgulkar and Prof. Ashwini Joshi

**b. Blood Donation Camp** : IndSearch conducted a Blood Donation Camp on 10<sup>th</sup> October 2017, in association with The Deenanath Mangeshkar Hospital, Pune

On the 10<sup>th</sup> October 2017, as a part of the community services activity, IndSearch in association with the Deenanath Mangeshkar Hospital, conducted a blood donation camp at the IndSearch Bavdhan campus. Faculty and students participated in the camp. A total of 35 bottles of blood were collected.

**C. Visit to NGO** - On 14<sup>th</sup> November, 2017 MBA students and faculty members visited "door-step" . Door-step is a chain of NGOs who are working for construction site workers children. On 14<sup>th</sup> November, 2017 Dr. Aparna Tembulkar –Director, Dr. Suwarna Shidore-Asst Dean, Prof. Vivek Keskar and Prof. Amey Tawde visited office at Bavdhan branch alongwith 16 MBA students. On the occasion of Children's day, institute faculty members distributed balloons , biscuits and balls to 35 children. The door- step helps construction workers children by giving education and giving support when their parents are working on the construction site. MBA students taught them nursery rhymes, showed them videos on YouTube. They also informed them about Pandit Nehru. They showed picture of Pandit Jawaharlal Nehru and told stories about him.

**d.White Cane Day** - The IndSearch UG and PG students, teaching and non-teaching members contributed to the Indian Association for the blind. As per the letter received from the Indian Association for the blind with reference to International White Cane Day Contribution 2017 for Visually challenged children education. Indian Institute for the Blind established in 1985 by visually challenged activist Late Mr. S.M.A. Jinnah and a group of like-minded visually challenged people, based in Madurai, South India is a well-known non-profit organization working of the grassroots for the education, employment and rehabilitation of people with a special focus on those living in rural areas. This year IndSearch has contributed Rs. 1970 towards this activity on 8<sup>th</sup> Sept, 2017. The amount was transferred electronically.

**e. Swachhta Pakhwada at Indian Institute of Cost and Management Studies and Research (IndSearch), Pune (1<sup>st</sup> to 15<sup>th</sup> September 2017)**

Indian Institute of Cost and Management Studies & Research (IndSearch), a premier Management Institute of Pune celebrated "**Swachhta Pakhwada**" (1<sup>st</sup> September to 15<sup>th</sup> September 2017) for spreading the message of cleanliness.

The week began with 'The Clean Campus Day' on 1<sup>st</sup> September, when the students and faculty members and staff cleaned the classrooms, library and passage areas of the Institute.

**Street Play by IndSearch Students** : IndSearch believes, along with the students and faculty, it is equally important to make the citizens aware of the importance of waste management. In order to create awareness, our first year MBA students performed a street play on 'Waste Management' on 28<sup>th</sup> September, 2017. This play was performed in Zilla Parishad school, Bhugaon and in a village near Bavdhan. The target audience was school children and residents, who can segregate the waste at source. The play was a huge success and was appreciated by the school authorities. The students and residents of the village understood the importance of segregating waste and keeping their surroundings clean. The play was written and directed by Indsearch first year student Mayur Kharate.



**Students participating in the street play**

**Short Film** – Our student Mr. Mayur Kharate had also made a short film for the Swaccha Pakhwada. The link for the same <https://youtu.be/UVFjNg7x10y> - One step towards clean India

### **13. Awards and prizes**

a. The Institute encourages meritorious students by giving prizes to the first two rank holders in the final examination of various courses.

#### **Our Meritorious Students: Rank Holders –**

<b>Course</b>	<b>Name of the student</b>	<b>Rank</b>
MBA	Ashwini Lele	1 <sup>st</sup>
	Neha Roygupta	2 <sup>nd</sup>
	Kajal Narkehde	3 <sup>rd</sup>
MMS	Geetanjali Gole	1 <sup>st</sup>
	Nikhil Datye	2 <sup>nd</sup>
PGDBM	Omkar More	1 <sup>st</sup>
	Sunil Khengre	2 <sup>nd</sup>
PGDEM	Mangulkar Anand	1 <sup>st</sup>
	Shivappa Vajrashetti	2 <sup>nd</sup>
PGDCM	Yamasaki Yoshio	1 <sup>st</sup>

#### 14. Sports 2017-18

**In - house Sports events** :The sports activities for the academic year 2016-17 commenced in the form of Bio-Diversity Fest effective December 2016 and Indfest in February 2016.The events included the following:

<b>Sports Events</b>	
<b>Team Events</b>	
Cricket (M)	Senior's (MBA Part I)- Biofest FALCONS (MBA Part II) IndFest
Football (M)	Junior's (MBA Part I)- Biofest HAWKS (MBA Part II) IndFest
Cricket (W)	Senior's (MBA Part II)- Biofest Senior's (MBA Part II) IndFest
Volleyball (M)	Senior's (MBA Part I)- Biofest EAGLES (MBA Part I)- IndFest
<b>Individual events</b>	
Table Tennis Doubles (M)	Shubham Kothari & Suraj Nagrale - IndFest
Table Tennis (Single's)	Shubham Kothari – IndFest
Table Tennis (W)	Shivani Gosavi - IndFest
Table Tennis Doubles (W)	Shivani Gosavi & Shweta Barad- Indfest
Table Tennis Mixed Doubles	Shubham Kothari & Shivani Gosavi –IndFest
Badminton	Singles: (M) Shantanu Pendharkar (W) Sae Masodkar  Doubles: (M) Mayuresh Barve & Shantanu Shukla (W) Sae Masodkar & Rajshri Moon.

## **15. Intercollegiate Competitions**

### **a. IIT Kharagpur & Makeintern.Com-Entrepreneurship Development event-**

An Event was organized by makeintern.com and IIT Kharagpur SpringFest at AKI's Poona College of Arts, Science and Commerce, Pune. This was a 2 days training for Entrepreneurship Development, Trainer was Mr. Datta Rokade. Training was on 21st and 22nd August, 2017. MBA first year students, Mr. Sumeet Joshi and Mr. Kushal Morande, participated in the event representing IndSearch.

On day one, Mr. Datta Rokade and Poona College Principal, Dr. Aftab Anwar Shaikh gave Welcome speeches. After the felicitation and introductions, itinerary for the entire program was explained. After this, different activities of trust building, confidence building etc. were conducted. Mr. Rokade gave different Presentation based trainings on Starting a Startup, Defining Problems, ways to generate and evaluate new ideas, defining a Business Plan and Funding. On Day Two, Group Activities were held. Once everyone was comfortably settled, Mr. Rokade explained different business-related concepts like Positioning, Pitching, Business plan Activation, Bootstrapping, Recruiting, raising new Capital, Partnering, Branding and Rainmaking. He later announced a surprise Presentation competition in which the participants were to present a Business Idea. IndSearch students, Mr. Sumeet Joshi, and Mr. Kushal Mornade, took part in the said competition. They gave a business idea about Nano Robotics. Mr. Sumeet Joshi was declared a winner of the said competition.

**b. Kushagra Intercollegiate Festival** – Indsearch Students participated at Kushagra intercollegiate festival organized by Hiraben Nanavati's Institute of Management and Research (HNIMR) in October 2017 at Pune. Sumeet Joshi of MBA I won the Big Wig Best Manager Prize and a team comprising of Aarohi Bhanushali from MBA II and Nitin Srinivas, Akshay Deshpande, Samikshya Borse and Shubham Jagtap from MBA I secured the second position in El-firante at the same festival. Aishwaryawati Deshpande, Rewa Patil, Satish Muntode and Ravi Gowardhane of MBA I also participated in Fin-Fiesta at the festival.

**c. ISB&M Risk Roulette Conference** – 15 Students of MBA I Participated in the ISB&M's Risk Management Conference on 25<sup>th</sup> November 2017

**d. Research paper Presentation Competition for the National Seminar on Globalization: Can Asia Lead the world?** - Mr. Sachin Bhurase of MBA I won a special prize for his research paper at the competition conducted by IndSearch on 19<sup>th</sup> & 20<sup>th</sup> January 2018.

**e. Research Paper Presentation Competition for State Level Seminar on "Growing NPAs and Future of Banking"** – Mr. Mahesh Tandale, Mr. Sachin Bhurase and Mr. Rahul Kalawade of MBA I won the second prize in the research paper presentation competition held by IndSearch on 10<sup>th</sup> March 2018

## **16. In-house Competitions**

**a. Essay Writing Competition** – As a part of the Swaccha Bharat Abhiyan Fortnight observed from 15<sup>th</sup> to 30<sup>th</sup> of September 2017, IndSearch conducted an Essay writing competition on Innovative ways for spreading the message of hygiene". 15 students submitted their essays. Ms. Samikshya Borse of MBA I won the prize.

## **17. Faculty Development Programmes –**

## **A. Inhouse**

**a. Case Writing Workshop for Management Teachers** - On 7<sup>th</sup> December 2017, Dr. Anand Karandikar, eminent researcher and founder of Metric Consultancy, a research MNC, conducted a day long Case Writing workshop for all faculty members of IndSearch. After explaining the theoretical background and various ways of case writing an actual case writing session giving hand one experience to faculty members was held. Each faculty was able to come out with one case study.

**b. Econometrics Workshop** - A day long workshop on econometrics was conducted by Dr. Anand Karandikar for the faculty members of IndSearch on 6<sup>th</sup> December 2017.

## **B. Intercollegiate**

**a. Faculty Development for HR Faculty organized by National Institute of Personnel Management (NIPM)** – On 8<sup>th</sup> & 9<sup>th</sup> October, Prof. Sunetra Gaitonde and Prof. Amey Tawde attended a faculty development workshop conducted by NIPM for the HR Faculty

**b. Faculty Development Programme on Data Analytics** – Dr. Suwarna Shidore and Mr. Piyush Kulkarni attended the One day Faculty Development Seminar on Data Analytics on 17<sup>th</sup> November 2017. The Seminar and Data Analytics Conclave was organized by the MCCIA at their facility at S B road, Pune.

**c. Faculty Development Workshop on Clarivate analysis on aiming for excellence** – Dr. Suwarna Shidore and Prof. Rupali Gupte attended a Faculty Development Workshop on Clarivate Analysis on aiming for excellence: Pathways to Institutional Advancement through Research at COEP, Pune on 30<sup>th</sup> November 2017. The workshop was organized by the AICTE.

**d. Meeting with Vice-Chancellor:** Dr. Aparna Tembulkar attended the meeting of all Directors and Principals with the Vice Chancellor, organized by the forum of Directors and Principals, at the Environmental Science Dept of SPPU on Wednesday, 13<sup>th</sup> September 2017

**e. Mission Young and Fit India** - The Savitribai Phule Pune University, on 21<sup>st</sup> May 2018 has organized a seminar named "Mission Young and Fit India" at Chandrashekhar Hall in the university campus. The chief guest for this seminar was Bharat Ratna Shri Sachin Tendulkar. Prof. Amey Tawde attended the event.

## **18. Research papers presented by faculty at various conferences:-**

a. Prof. Rupali Gupte presented a research paper titled "Revitalization of Public Sector Banks Through Capital Infusion Under Indradhanush Scheme 2015: Review Of Performance Indicators of Public Sector Banks With Below Par Performance" at the 5<sup>th</sup> Asia Pacific International Conference on the theme " Changing Business practices in current environment" held at Sydenham Institute of Management Studies, Research & Entrepreneurship Education, Mumbai on 4<sup>th</sup> & 5<sup>th</sup> January 2018. The abstract of the paper was published in the conference proceedings with the ISBN Number:978-81-928925-3-5

b. Dr. Aparna Tembulkar presented a research paper titled "Gamification: Is it the way forward for Marketing?" at the 5<sup>th</sup> Asia Pacific International Conference on the theme " Changing Business practices in current environment" held at Sydenham Institute of Management Studies, Research & Entrepreneurship Education, Mumbai on 4<sup>th</sup> & 5<sup>th</sup> January 2018. The abstract of the paper was published in the conference proceedings with the ISBN Number:978-81-928925-3-5

c. Prof. Sunetra Gaitonde, Prof. Shivangi Soman and Prof. Amey Tawde presented a paper titled "Study of Human Resources Analytics as an enabler for evolving Human Resources Practices" at the 5<sup>th</sup> Asia Pacific International Conference on the theme " Changing Business practices in current environment" held at Sydenham Institute of Management Studies, Research & Entrepreneurship Education, Mumbai on 4<sup>th</sup> & 5<sup>th</sup> January 2018. The abstract of the paper was published in the conference proceedings with the ISBN Number: 978-81-928925-3-5

d. Prof. Amey Tawde presented a research paper titled "Worklife Balance" at the 5<sup>th</sup> International HR Conference on "Rewriting HRM in a globalized workplace: Challenges of Diversity, employee relations and skills" organized by K J Somaiya Institute of Management Studies and Research on 2<sup>nd</sup> and 3<sup>rd</sup> February 2018. The abstract was published in the conference proceedings with ISBN number ISBN-978-93-81715-13-0

e. Dr. Aparna Tembulkar and Prof. Manjari Lal presented a research paper titled " A study of the evolving consumer buying process in the digital era" at the 13<sup>th</sup> SIMSR Global Marketing Conference 2018 on the theme " Marketing to the Global Consumer" organized by the K J Somaiya Institute of Management Studies and Research in collaboration with AMDISA and College of Business and Public Administration California State University, San Bernardino, USA. on 15<sup>th</sup> and 16<sup>th</sup> February 2018. The abstract was published in the conference proceedings with ISBN Number 978-93-81715-14-7

## **19. Training for Non-teaching Staff**

### **A. Inhouse**

**a. Training on Personality, Communication Skills and Office procedures** – Prof. Shivangi Soman and Prof. Amey Tawde conducted a day long Training session for the non-teaching staff on Personality, communication skills and office procedures on 23<sup>rd</sup> November 2017. 7 Staff members attended the same.

### **B. Intercollegiate**

**a. MAHA DBT Seminar I** - Mr. Mangesh More and Mr. Piyush Kulkarni attended the MAHA DBT Seminar organized by Samaj Kalyan Department at PVG COE, Pune on Monday 21<sup>st</sup> August 2017

**b. MAHA DBT Seminar II** - Mr. Mangesh More and Mr. Piyush Kulkarni attended MAHA DBT Seminar organized by DTE at COEP on 29<sup>th</sup> August 2017

**c. University Seminar on Eligibility** - Mr. Mangesh More attended the Seminar on eligibility requirements for various courses organized by the Savitribai Phule Pune University at Modern College on

## **20. Library**

Total Books in Library- 42839

E-Books – 15300

Books Added during the Academic Year 2017-2018 – 840

Cost of books added during the Academic Year 2017-2018 – Rs. 76767

Total Journals in Library- 53

National Journals – 48

International Journals – 5

Cost spend for subscription/ renewal of journal in academic Year 2017- 2018

(Including E-database)- Rs.2,16,702 /-

Total Amount spent on library during year 2017-2018 = 2,93,469/-

### **21. PLACEMENT as on 10<sup>th</sup> May 2018**

<b>COURSE</b>	<b>NO OF STUDENTS IN PLACEMENT GROUP</b>	<b>NO OF STUDENTS PLACED</b>
<b>MBA</b>	70	53

Some major companies who participated in Campus Placements were

Absolute Concept Event Entertainment Pvt.  
Ltd.

Adi Raheja & Co

Aditya Birla Health Insurance

AK Consultants

Allied Analytics

Amigos

Apollo Munich

Atlas Copco

Bajaj Auto Limited

Balaji

Bestla Group

BTW Visa Services

BVG India

Cadilak Services

Candor Works

Care Container Lines

Coffee Day beverages

Credit Suisse Services

Crompton

Cura services

Data Science Lab

Deskara  
Destylio Communications & Design  
E-Clerx  
Edzeal Technologies  
Elastic Run  
Emerson  
Epiroc Mining Industry  
Estatemint  
Finastra  
FinWiser  
Force Motors  
GDA & Co.  
German Bakery  
Globus Stores Pvt Ltd  
HDFC Life  
Hexanika  
HR Remedy  
Hyperdestech  
I Knowledge services  
ICICI Prudential  
IndusInd Bank  
Intelliglobe  
Jaro Education  
John Deere India  
Karvy Stock Brocking  
L & T Infotech  
LiveHealth  
Maxim Research  
Mphasis  
Multi BHK  
Network Tech-Lab India Pvt Ltd  
Options Group  
Peoplefy Infosolutions  
PIBM (Pune Institute of Business Management)  
Promobi Technologies  
Quadra Software Solutions Pvt. Ltd.  
Quantazone  
Raj Madhav Educational Services  
Rao IIT Academy  
Reliable Lab Analytics  
Right Move Consultancy  
Rinder India Pvt. Ltd.  
Safari Industries  
Scientific Remedies  
SCS Nimkar  
Seagull-Sead Advertising

Sernizzo Property  
 SG Analytics  
 Silicus Technologies  
 Stark Digital Media Services  
 Symantec  
 Symantec  
 Tech Mahindra  
 Technohertz  
 Thermax  
 ThinkBridge Software Solutions  
 Veko Care Private Limited  
 VRV Group-Skyline Ventures  
 Weikfield  
 Westeria Properties  
 Wiseguy Report  
 WNS  
 ZS Associates

The average package is Rs. 2,74,000/-

**Placement Activities conducted by the Career Development Cell for grooming the students**

<b>Sr. No</b>	<b>Activity</b>	<b>Date</b>	<b>Agency</b>	<b>Course</b>	<b>No of students participated</b>
1.	Student Profiling	September 2017	Prof. Vivek Keskar	MBA II	55
2.	Aptitude Test Series	October 2017	Prof. Vivek Keskar & Mr.Piyush Kulkarni	MBA II	55
3.	V Box Employability skill Test	0t & 11 <sup>th</sup> Nov 2017	AICTE	MBA I & II	158
4.	Psychometric test	18 <sup>th</sup> Nov 2017	Prof.Sunetra Gaitonde & Prof Shivangi Soman	MBA I	80
5.	Youth for Work Skills Test	22 <sup>nd</sup> to 30 <sup>th</sup> Nov 2017	AICTE	MBA I & II	158
6.	Mock Tests	Jan 2018	Prof. Sham Wagh	MBA II	60

**22. Scholarships 2017-18**

In the academic year 2017-18, following scholarships were awarded

No	Type of scholarships	Total Number of students	Total Amount (Rs.)
1	Government Scholarships(including Freeships/EBC)	68	4854426

### 23. Other initiatives at IndSearch

**a. August Kranti Day Celebration** – On 8<sup>th</sup> August 1942, Mahatma Gandhi and other prominent freedom fighters launched quit India Movement. The then British government responded to this by arresting Mahatma Gandhi and his disciples on 9<sup>th</sup> August. This day is marked as August Kranti Divas in India's independence struggle. Students at IndSearch celebrated this historic day by taking an oath to whole heartedly contribute to built a new progressive India. The teachers and students together pledged for clean, Poverty free, corruption free, communalism free and casteism free India. Prof. Amey Tawde coordinated the event.



**b. Independence Day Celebration** - The Flag hoisting ceremony at the hands of Director General, Dr. Ashok Joshi was held at both the campuses of Indsearch Institute on 15<sup>th</sup> August 2017. The MBA and BMS students as well as some alumni attended the event. MBA Ist year students Aishwarya Deshpande, Rewa Patil, Neha Raddi, Rigwed Hebbalkar and Vishwanath Dixit sang the National anthem followed by an inspiring speech by our Director General, Dr. Ashok Joshi.

The students then took charge and performed various activities on account of the Independence Day. Rewa Patil sang "Ae mere Watan ke logon" and was supported for the chorus by Aishwarya Deshpande and Neha Raddi.

A skit titled "Vibhinnata mein Ekata" which showcased cultural diversity in the country was performed by Rohit Lonkar, Mitali Pundale, Neha Raddi, Revati Chorge, Sahil Dabri, Sneha Apte, Sneha Pandey, Tapas Kamat, Rajashree Moon, Aakash Sharma, Kedar Kamble, Sumeet Joshi and Hitesh Pupreja.

Another skit on Patriotism was performed by Sahil Dabri, Akshay Deshpande, Tapas Kamat and Shubham Jagtap.

Rigwed Hebbalkar and Yogesh Patil sang a patriotic song "Sandese aate hain".

Vishwanath Dixit gave a guitar rendition on "Saare jahan se achcha".

The entire event was coordinated by Sumeet Joshi from MBA first year.



**c. Teachers day celebration** - On 16<sup>th</sup> September 2017, students celebrated the Teachers day by conducting various fun events for all the faculty and staff at IndSearch. Dr R S Mali, former Vice-Chancellor, North Maharashtra University was the chief guest for the function.

**d. Ekta Diwas Pledge** -On 31<sup>st</sup> October 2017, all students, faculty and staff members took the Ekta Pledge to remain united.

**e. Republic Day Celebration** : 26<sup>th</sup> January 2018 Flag hoisting on Republic Day. As per its yearly tradition, IndSearch had the flag hoisting ceremony on 26<sup>th</sup> Jan 2018 which is celebrated as the Republic day of India. Director General Dr. Ashok Joshi hoisted the flag at both campuses of IndSearch, that is the Law-College road as well as Bavdhan campus. In his short speech Dr. Joshi highlighted the importance of values which are defined in our constitution with regards to changing business environment. He also interacted with students and discussed how India can produce capable business leaders by focusing on management education. The ceremony ended with light snacks and Tea

**f. Budget screening Session at IndSearch**

Economic activities of the government have a direct impact on the businesses. Keeping this in mind, IndSearch organized a special screening of the live broadcast of the union budget on the 1<sup>st</sup> of February, 2018 at the IndSearch auditorium with a state of the art multimedia system. Students attended this activity in large numbers and enthusiastically participated by asking questions to faculty experts after the screening.

**g. Live Telecast of our Honourable Prime Minister Shri Narendra Modi on How to handle exam stress:** A live telecast of Honourable Prime Minister Shri Narendra Modi on How to handle exam stress was organized on 16<sup>th</sup> February 2018 at the IndSearch Bavdhan Campus. 93 students participated in this programme.

**h. Student Counselling** – Students from MBA II attended a one-on-one counselling session with Psychologist Sumita Chaware from January 2018 to March 2018. These sessions were arranged thrice a week and 4 students were covered in every session individually

**24. Feedback on Curriculum** -Feedback on curriculum was collected from Faculty and students

**Students' Feedback-** Student feedback was collected on curriculum on a scale of 1 to 5. 275 students filled the google form

Rate the curriculum of the programme for learning values imparted (in terms of Knowledge, Analytical Ability and concept)	4.53
Rate the curriculum of the programme for applicability to real life situations	4.51
Rate the curriculum of the programme for extent of coverage of the course (Subject)	4.62
Rate the curriculum of the programme for the procedure for concurrent evaluation	4.59
Rate the curriculum of the programme for depth of the curriculum	4.41
Rate the quality and relevance of courses taught	4.57
Rate overall quality of the curriculum	4.56
<b>Average Rating</b>	<b>4.54</b>

Overall Rating given by students is 4.54

b. Teachers' Feedback on curriculum- Feedback was collected from **19** faculty members

		2017-18
Sr. No	Question Asked	
1	Structure of Syllabus	4.42

2	Faculty feedback taken into consideration when restructuring	4.14
3	Overall Quality of the Syllabus	4.42
4	Evaluation System at the Institute	4.14
5	Feedback on ICT,Computer Lab and Library from curriculum point of View	4.07
6	Faculty Development Programme	4.21
7	Enhancement of skills & research activities	4.42
8	Design and Review of syllabus	4.21
9	Curriculum helps enhance students employability	5
10	Overall Rating for Syllabi Contents	4.38
	<b>Overall Feedback Score</b>	<b>4.341</b>

Overall Feedback score was 4.34 on a scale of 4.34

**INDIAN INSTITUTE OF COST AND MANAGEMENT STUDIES & RESEARCH  
(INDSEARCH)**

**Under Graduate Programme**

**Report for the period 3<sup>rd</sup> July 2017 – 13<sup>th</sup> April 2018  
(2017-2018)**

**Bachelor of Management Studies (BMS 2017-18) Report  
3<sup>rd</sup> July 2017 to 13<sup>th</sup> April 2018**

**1. Admissions & Commencement:**

1. Number of Prospectus sold : 83  
 Number of Application forms received : 81  
 Number of Admissions : 34

Admission tests conducted on : 13<sup>th</sup> May 2017, 3<sup>rd</sup> June 2017, 10<sup>th</sup> June 2017, every Wednesday and Saturday post 10<sup>th</sup> June 2017

Number of students appeared : 60  
 Date of commencement of lectures : 3<sup>rd</sup> July 2017

**2. Category-wise break up of students:**

Sr. No.	Category	Number of students
1	Open	24
2	OBC /SC /NT	10
3	Male	20
4	Female	14
5	Within Maharashtra	34
6	Outside Maharashtra	0

**3. Activities:**

**A] Guest Lectures & Add Ons**

Sr. No.	Date of conduction	Topic	Resource Person
1	3 <sup>rd</sup> July 2017	BMS Course & Industrial Requirement	Prof. Vivek Keskar, Placement Head, IndSearch
2	15 <sup>th</sup> July 2017	The Brand Name	Prof. Anand Wagh, Management Consultant & Corporate Trainer
3	29 <sup>th</sup> July 2017	Importance of Finance & Digital Payments	Dr. Sharad Joshi
4	BMS I (27/7, 29/7, 3/8, 5/8, 10/8, 12/8, 17/8, 19/8, 24/8, 31/8)	Personality Development	Dr. Madhuvanti Sathe, Consultant & Trainer
5	BMS II (21/7, 22/7, 28/7, 29/7, 5/8, 11/8, 12/8, 16/8, 18/8, 1/9)	Value added course on Personality Development	Dr. Madhuvanti Sathe, Consultant & Trainer
6	BMS I & II (22/7, 12/8, 19/8, 2/9)	Business Plan Preparation	Dr. Vikas Peshave
7	2 <sup>nd</sup> Sept 2017	Make In India & Digital India	Mr. Ramesh Birajdar, Regional Finance Controller, Lear Corporation Chakan

8	9 <sup>th</sup> Sept 2017	Motivational Guidance Lecture	Dr. Sudarshanam Padam, Dean Emeritus, Administrative Staff College of India and Former Director of CIRT
9	13 <sup>th</sup> Oct 2017	Drama-review	Mr. Nachiket Patwardhan
10	12 <sup>th</sup> Dec 2017	Life in the jungles	Mr. Pushkar Chaubal, Nature Walk Outdoors
11	16 <sup>th</sup> Dec 2017	Campus to Corporate	Capt. Dr. C.M.Chitale
12	16 <sup>th</sup> Dec 2017	Introspection & Corporate Communication	Mr. Prasad Borge, National Account Manager, Vodafone Global Enterprise
13	13 <sup>th</sup> Jan 2018	'De-addiction'	Muktangan & Rotary Club of Pune Metro
14	5 <sup>th</sup> Mar 2018 to 16 <sup>th</sup> Mar 2018	Value added course in Tally	Mr. Ganesh Gadad, Accountant, IndSearch

### B] Visits (industrial & study)

Sr. No.	Activity	Date of conduction	Destination	Resource Person
1	Trek	2 <sup>nd</sup> Nov 2017	Bavdhan	Mr. Kaustubh Moghe
2	Industrial visit (BMS I)	Dec 2017	Lear Corporation	Manjari Lal
3	Study tour	Dec 2017	Hiwarebazaar	Manjari Lal

### C] Competitions

Sr. No.	Activity	Date of conduction	Topic
1	Essay Competition	4 <sup>th</sup> Sept 2017	Innovative ways for spreading the message of hygiene
2	Presentation Competition	11 <sup>th</sup> Sept 2017	GST- Goods & Services Tax
3	Elocution Competition	14 <sup>th</sup> Sept 2017	Health & Hygiene is the real wealth
4	Poster Competition	8 <sup>th</sup> Dec 2017	33 <sup>rd</sup> SAARC Charter Day

### D] Debate

Sr. No.	Date of conduction	Topic	Participants
1	15 <sup>th</sup> July 2017	Farmers Loan waivers in India (Demo)	Sagar, Yashraj, Ritika, Atharv S
2	19 <sup>th</sup> Aug 2017	Education System in India	Jessica, Karan D, Neel, Pradnya
3	26 <sup>th</sup> Aug 2017	Education System in India	Rushank, Sanya, Varad, Samreen

4	9 <sup>th</sup> Sept 2017	Concept of Feminism and its implementation	Ritika, Maitreyie, Tanaya, Vaishnavi J
5	23 <sup>rd</sup> Dec 2017	Digital Vs Classroom learning	Anshumee, Talha, Siddhi J, Saloni
6	6 <sup>th</sup> Jan 2018	Demonetisation & GST	Pallavi, Mehul, Shivendra, Srushti
7	6 <sup>th</sup> Jan 2018	FDI and Indian Economy	Apurv, Yashraj, Vaishnavi C, Atharva D

### E] Other Activities

Sr. No.	Activity	Date of conduction
1	Clean Campus Day (Swachha Bharat Abhiyan)	1 <sup>st</sup> Sept 2017
2	Tree Plantation	9 <sup>th</sup> Sept 2017
3	IndFiesta 2018	28 Jan 2018

### F] Sports Competitions

Sr. No.	Activity	Date of conduction
1	Chess	17 <sup>th</sup> July 2017
2	Carrom	18 <sup>th</sup> July 2017
3	Table Tennis	19 <sup>th</sup> July 2017
4	Badminton	31 <sup>st</sup> July 2017
5	Cricket & Football	From 28 <sup>th</sup> Oct 2017

### G] Inter-Collegiate Events / Tournaments

Sr. No.	Activity	Date of conduction	Resource Person(s)
1	Vinodottam Karandak 2017 (One-Act Play)	18 <sup>th</sup> Sept 2017	Anshumee, Priya, Pallavi, Pradnya, Maitreyie, Tanaya, Ritika, Apurv, Atharva B, Atharv S, Atharva D, Pushkaraj A, Shivendra, Sagar, Neehar, Yashraj, Nilay, Siddhant, Arnav, Shivani
2	Marathon (6 km)	2 <sup>nd</sup> Aug 2017	Ritika Patwardhan
3	Table Tennis	3 <sup>rd</sup> Aug 2017	Pushkaraj Agashe, Atharva Deshpande, Prajwal Dhumal
4	Basketball	12 <sup>th</sup> Oct 2017	Shivendra, Nilay, Pritish, Pushkaraj A, Siddhant, Talha, Varad, Arnav, Hafiz
5	Inter-Collegiate Research Paper Presentation Competition (Redefining)	12 <sup>th</sup> / 19 <sup>th</sup> Jan 2018	2 teams participated and won 2 <sup>nd</sup> position: Sanya S, Varad M 3 <sup>rd</sup> position: Ritika P, Yashraj B

	Globalisation- Can Asia lead the World?)		
6	Inter-Collegiate Research Paper Competition on (Growing NPAs and future of Banking in India)	10 <sup>th</sup> Mar 2018	5 BMS teams participated (Sanya & Varad; Anshumee & Talha; Shivendra; Rushank & Gautam; Ritika, Yashraj & Atharva B)  3 <sup>rd</sup> position by Ritika, Yashraj, Atharva B

### **IndFiesta 2018:**

Day & Date : Sunday 28<sup>th</sup> Jan 2018  
Time : 11 am to 2 pm  
Venue : Auditorium Bavdhan Campus  
Programme : Cultural Programme by BMS students, sports prize distribution, followed by lunch  
Attendees : Parents, Director General, Director, Deans, regular & visiting faculty, staff of IndSearch  
Chief Guests : Prof. Dr. C.N.Rawal, Principal, BMCC College & Mrs. Rawal  
Learning : Event Management

### **Industrial visit:**

Day & Date : Saturday, 25<sup>th</sup> Nov 2017  
Company Name : Lear Corporation, Chakan  
Contact Person : Mr. Ramesh Birajdar, CFO  
Learning : Manufacturing process, the hierarchical structure of management, its training programs, motivational tactics, competition in the market, innovation, quality, diversity, teamwork, and the outstanding social objectives of the company

### **Study tour:**

Day & Date : Saturday, 9<sup>th</sup> Dec 2017  
Place : Hiwarebazaar, Ahmednagar  
Contact Person : Mr. Popatrao Pawar  
Learning : History of the place and the drastic change brought about by management of resources leading to present self-sufficiency in the village, environment and culture of the region

### **Swachhta Pakhwada**

Day & Date : 1<sup>st</sup> to 15<sup>th</sup> Sept 2017  
Activities held : Clean Campus Day - cleaning the campus by students; Essay Competition on 'Innovative ways for spreading the message of hygiene'; Green Campus Day - Tree plantation by students; Elocution Competition on 'Health & Hygiene is the real wealth'  
Learning : Importance of cleanliness, hygiene, environment and nature

