1. Name of the Institute

IndSearch Institute of Management Studies & Research

Address: 37/2/2/4 Bavdhan Khurd Pirangut Road Pune-411021

Telephone: 020-22917000

Mobile: 7498696248

Email id: search@indsearch.org

2. Name and Address of the Trust

Indian Institute of Cost and Management Studies & Research

Address: 85/1 Law College Rd Erandwane Pune-411004

Telephone: 020-25431972,25441524

Mobile: 7498696248

Email id: search@indsearch.org

3. Name and Address of the Director

Name: Dr. Aparna Anand Tembulkar

Address: Flat No 04, Premalaya Apts; Anandniketan CHS;

Karvenagar ,Pune-411052

Telephone: 020-22917000

Mobile: 9890926386

Email id: aparnatembulkar@indsearch.org

4. Name of the Affiliating University

Savitribai Phule Pune University

- 5. Governance
- 1. Members of the board and their brief background

| S Body | Governin g Body Members hip | Name | Email | Design ation | Addres s | Phone Nos. |
|-----------------------|---------------------------------------|------------------------------------|----------------------------------|--|--|------------|
| Gover ning Body | Chairma n | Profess or Y. K. Bhusha n | ykbhushan2000@yah oo.co.in | Senior Advisor & Campus Head ICFAI Busines s School | IBS Mumbai # Hiranan dani Knowled ge Park, Opp. Hiranan dani Hospital, Technol ogy Street Powai Mumbai : 400 076 | 9820038307 |
| Gover ning Body | Managem ent Represent atives | Dr. Ashok Joshi | joshiashokr@hotmail. | Director General - IndSear ch | IndSear ch, 85/1, Law College Road, Erandaw ane, Pune - 411004 | 25431972 |
| Gover ning Body | Managem ent Represent atives | Prof. R. Chakra borty | rasamoy.chakraborty@rsglobal.com | Manage ment Consult ant | Flat No. 5, Wing A1, building No.2, New Ajanta Avenue, Paud Road, Kothrud, Pune - 411 038 | 9922571112 |
| Gover ning Body | Managem ent Represent atives | Prof. M. K. Kanade | mkkanade@sify.com | Manage ment Consult ant | Plot No. E802, Willowl Society, Baner – Balewadi Road, | 9850635034 |

| | <u> </u> | I | Ī | T | D | |
|-----------------------|--------------------------------|--------------------------------------|---------------------------------|--|---|------------|
| | | | | | Pune – 411 045 | |
| Gover ning | Managem ent | | | | IndSear ch, | |
| Body | Represent atives | | | Dean - EC & IRC and UG Program | 85/1, Law College Road, Erandaw | |
| | | Dr. Sunita Joshi | sunitajai@hotmail.co | mes | ane, Pune - 411004 | 25431972 |
| Gover ning Body | Faculty Represent atives | Prof.Ma njari | | COE | IndSear ch, 85/1, Law College Road, Erandaw ane, Pune - | |
| | | Lal | manjarislal@gmail.com | | 411004 | 9960268732 |
| Gover ning Body | Industriali st | Dr. Jaideep Devare | DEVARE.JAIDEEP@m ahindra.com | Managin g Director , Mahindr a Insuran ce Brokers Limited | Sadhana House Ground Floor Behind Mahindr a Towers, 570, Pandura ng Budhkar Marg, BDD Chawls Worli, Mumbai, Maharas htra 400018 | 9892011175 |
| Gover ning Body | UGC Nominee | Prof. Dr. Anil kumar Saxena | anilsaxena1977@gm ail.com | Professo r | SVP National Police Academ y, Shivram pally, Hyderab ad - 500 052 | 9396771113 |

| Gover ning Body | State Govt. Nominee | Dr. Dhanraj Mane | director.dhepune@ni c.in, dhepune@yahoo.co.i n | Director , Higher Educatio n | Central Building, Near Pune Railway Station, Pune, Maharas htra 411001 | 020- 26127833/26 051632 |
|-----------------------|---------------------------|--------------------------------|---|--|---|-------------------------------|
| Gover ning Body | University Nominee | Dr. V.B. Gaikwa d | | Principal , KTHM College, Nasik | KTHM College, Gangap ur Road, Nasik - 422 002 | 9422249241 |
| Gover ning Body | Director | Dr. Aparna Tembul kar | aparnatembulkar@in dsearch.org | Director | IndSear ch, 85/1, Law College Road, Erandaw ane, Pune - 411004 | 9890926386 |

2. Members of Academic Advisory Body

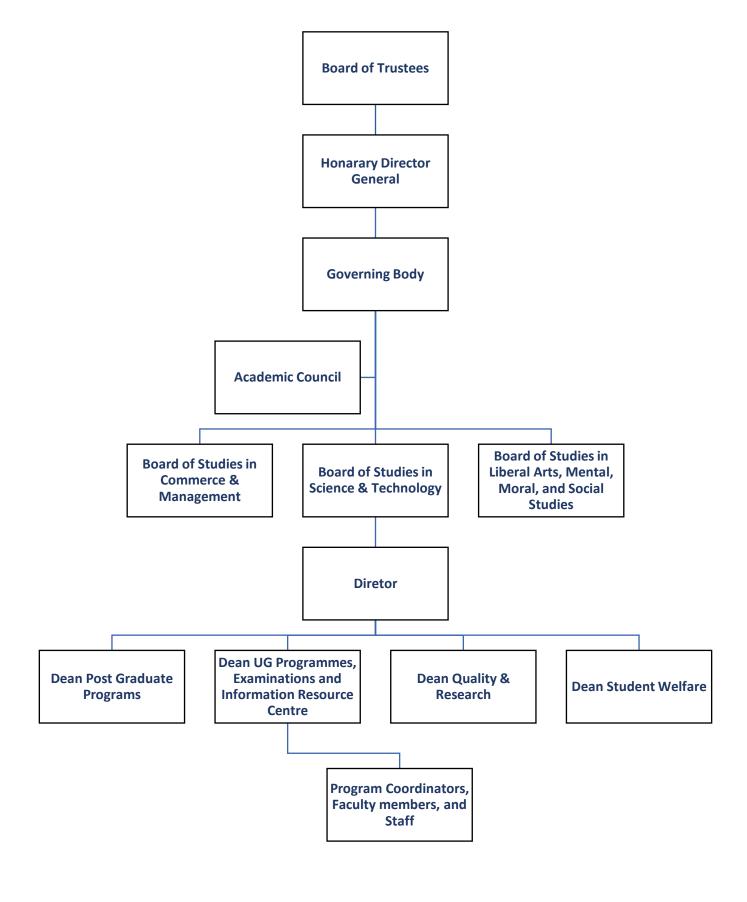
| Membership | Name | Email | Mobile |
|---------------|--------------------|-------------------------------|-------------------------|
| | Dr. Aparna | | <u>9890926386 &</u> |
| Chairman | Tembulkar | tembulkaraparna@123@gmail.com | <u>9370706397</u> |
| | Dr. Satish | | |
| Head of the | Inamdar-Dean | | |
| Department | PGP | sminamdar@yahoo.com | <u>9822006297</u> |
| | Dr. Vikas | | |
| Head of the | Peshave- Dean | | |
| Department | Quality | drvikas.peshave@indsearch.org | <u>9970053880</u> |
| Head of the | Dr.Sunita Joshi - | | |
| Department | Dean UG | sunitajai@hotmail.com | <u>25431972</u> |
| Controller of | Prof.Manjari Lal - | manjarislal@gmail.com | <u>9960268732</u> |
| Examination | COE | | |
| | Prof. Upendra | ulele@hotmail.com | <u>8149840661</u> |
| Teachers | Lele | | |
| | Prof. Tushar | tushar.halbe@rediffmail.com | |
| Teachers | Halbe | | 9225521703 |
| Teachers | Dr. Ashok Joshi | joshiashokr@hotmail.com | 25431972 |
| Teachers | Dr. Rupali Gupte | gupter71@gmail.com | 7620715897 |
| | Adv. S. D. | | |
| Law | Panchpore | udayj 19@yahoo.com | 9011070025 |
| Commerce | Dr. B V Sangvikar | sangvikar@yahoo.com | 9881777500 |
| | Prin. Dr. Vasant | | |
| Education | Wagh | principal_vkw@hotmail.com | 9371144582 |
| | Dr. Waman | wparkhi@kpmg.com | 9860963222 |
| Industry | Parakhi | wparkin@kping.com | 9000903222 |
| | Mr. Rajan | | |
| Industry | Shringarpure | rajan.shringarpure@vishay.com | _ |
| University | | | |
| Nominee | Dr. C.N. Rawal | pnr812@gmail.com | 9890132166 |
| University | Dr. Anant | dg@mcciapune.com, | |
| Nominee | Sardeshmukh | anant.sardeshmukh@gmail.com | |
| University | Dr. Santosh | | |
| Nominee | Bhave | SantoshBhave@bharatforge.com | 9881155754 |
| Member | Dr. Satish | | |
| Secretary | Inamdar | sminamdar@yahoo.com | <u>9822006297</u> |

| Board | BOS Membership | Name | Email | Mobile No |
|------------|-------------------|----------------|-------------------------------|-------------------|
| Commerce & | Chairman | Dr. Aparna | | 9890926386 |
| Management | Chairman | Tembulkar | aparnatembulkar@indsearch.org | 9370706397 |
| Commerce & | Faculty | Dr. Satish | sminamdar@yahoo.com | 0010100001 |
| Management | Member | Inamdar | <u> </u> | 9822006297 |
| Commerce & | Faculty | Dr. Rupali | | 30220020. |
| Management | Member | Gupte | gupter71@gmail.com | 7620715897 |
| Commerce & | Faculty | Prof. Sunetra | | |
| Management | Member | Gaitonde | sunetragaitonde.ind@gmail.com | 9890640681 |
| Commerce & | Faculty | Prof. Shivangi | | |
| Management | Member | Soman | shivangisoman.ind@gmail.com | 9921826387 |
| Commerce & | Faculty | Dr. Pravin | praveen.saptarshi@gmail.com | 923006885 |
| Management | Member | Saptarshi | | |
| Commerce & | Faculty | Dr. Anand | | |
| Management | Member | Karandikatr | anandkarandikar49@gmail.com | 9604518539 |
| Commerce & | Faculty | Dr. Vikas | | |
| Management | Member | Peshave | drvikas.peshave@indsearch.org | 9970053880 |
| Commerce & | Faculty | Prof. Sahil | | |
| Management | Member | Shaha | shahasahil@yahoo.co.in | 8830919558 |
| Commerce & | Faculty | Prof. Devaki | = , | |
| Management | Member | Jain | devaki_jain@yahoo.com | 9881478057 |
| Commerce & | Expert | Dr. Prafulla | | |
| Management | | Pawar | mypumba@gmail.com | |
| J | Expert | Prof. Dr. | | _ |
| Commerce & | | Capt. C. M. | cmchitale@gmail.com | 9011725454 |
| Management | | Chitale | | |
| Commerce & | University | Dr. S.N. | | |
| Management | Nominee ' | Kukale | principalkukale@gmail.com | 9822657165 |
| | | | | |
| Commerce & | Representative | Ms. Neetal | nvaidya@tibco.com | 9890621494 |
| Management | from Industry | Viadya | - | |
| Commerce & | Meritorious | Ms. Rinita | | |
| Management | Alumnus | Laskar | rinita.laskar@emerson.com | 9820871258 |
| Commerce & | Co-opted | Dr. Shailesh | skasande@gmail.com | 9921111099 |
| Management | Member | Kasande | | |
| Science & | Chairman | Prof. Upendra | ulele@hotmail.com | 8149840661 |
| Technology | | Lele | | |
| Science & | Faculty | Dr. Sharad L. | | 9822876195 |
| Technology | Member | Joshi | sharadljoshi@gmail.com | |
| Science & | Faculty | Prof. Anand | apchitanand@gmail.com | 9822650021 |
| Technology | Member | Chitanand | | |
| Science & | Faculty | Prof.Nilambari | | |
| Technology | Member | Joshi | nilambarijoshi12@gmail.com | 9175960391 |
| Science & | Faculty | Prof.Swanand | | |
| Technology | Member | Kannur | kannurswanand@gmail.com | 9923984265 |
| Science & | Expert | Dr. Sandeep | gokhalesandeep@gmail.com | 9822656367 |
| Technology | | Gokhale | gonialesandeep@gmail.com | 3022030307 |
| Science & | Expert | Dr. Ranjit | rhchitale@yahoo.com | <u>9881240676</u> |
| Technology | | Chitale | | |
| Science & | University | Dr. Supriya | | |
| Technology | Nominee | Patil | spatilpumba@gmail.com | |

| Science & | Representative | Mr. Anand | anand.paranjape@upcrest.com | |
|------------|----------------|---------------|-----------------------------|-------------------|
| Technology | from Industry | Paranjape | | 25630490 |
| Science & | Meritorious | Mr. Aseem | | |
| Technology | Alumnus | Phatak | aseemphatak@gmail.com | 9890126339 |
| Science & | Co-opted | Dr. Sunita | | |
| Technology | Member | Joshi | sunitajai@hotmail.com | <u>25431972</u> |
| Social | Chairman | Dr. Ashok | | |
| Sciences | | Joshi | joshiashokr@hotmail.com | <u>25431972</u> |
| Social | Faculty | Adv. C. B. | cbkale@indsearch.org | 9850804062 |
| Sciences | Member | Kale | | |
| Social | Faculty | Dr. Yojana | ashwini.karve@gmail.com | 8806664042 |
| Sciences | Member | Karve | | |
| Social | Faculty | Dr. Shilpa | drshilpank@gmail.com | <u>9850708755</u> |
| Sciences | Member | Kulkarni | | |
| Social | Faculty | Prof. Manjari | lal.manjari@gmail.com | 9960268732 |
| Sciences | Member | Lal | | |
| Social | Faculty | Dr. Vasudha | | 9823071247 |
| Sciences | Member | Garde | vasudha.garde1@gmail.com | |
| Social | Expert | DR. D R Mane | | |
| Sciences | | | | |
| Social | Expert | Mr.Mukund | _ | 9326770081 |
| Sciences | | Mahajan | | |
| Social | University | Mr. Sada | sadadumbre@yahoo.com | 9881099012 |
| Sciences | Nominee | Dumbre | | |
| Social | Representative | Mr.Omkar | | |
| Sciences | from Industry | Kukade | omkar.kukade@gmail.com | 9890837422 |
| Social | Meritorious | Mr.Rohan | rohanursal@gmail.com | <u>9881001119</u> |
| Sciences | Alumnus | Ursal | | |
| | Co-opted | Mr. Nachiket | nachiket48@rediffmail.com | 9422057923 |
| Social | Member | Patwardhan | | |
| Sciences | | | | |

Frequency of the Board Meeting and Academic Advisory Body:
Twice in a year

• Organizational Chart & Process



Nature and extent of involvement of faculty and students in academic affairs/improvements:

Being an autonomous institute, IndSearch, demonstrates sensitivity to the local, regional, national as well as global needs of management education. Curriculum design and its delivery is planned and deployed in a way it facilitates easy acceptance, learning and skill development. The suggestions received through faculty and student feedback are placed before the Subject Experts Group (SEG), which consists of industry experts, academicians, alumni and faculty. SEG analyses the contents and gives valuable suggestions to be considered while revising the curricula. The respective Board of Study (BoS) members prepare the syllabi after taking into consideration the suggestions of the SEG. Finally, the syllabus is submitted to the Academic Council of the institute for its approval. The students are actively involved as a part of non-stationary committees such as canteen committee, student welfare committee, co-curricular and extra-curricular committees. Student representatives are working as mediator between students and faculty members. The suggestions given by students are implemented in the institute after verifying it by the faculty members and director of the institute. E.g. As per the suggestion received from students, institute has installed drinking water dispenser on each floor.

Mechanism / Norms and Procedure for democratic / good Governance

As per the organizational chart structure of the institute, all the members of the Institute are helping to ensure good governance in the institute. Electronically, daily attendances of the students are entered by the faculty members in the institute information system. The faculty maintains the record of tutorials of their respective subjects. Dean , PGP, maintains the record of faculty attendance and internal examination. For exceptional situation, Director helps to solve the issues alongwith the Dean committee members. Director regularly interacts with faculty members for their day to day activities. Director motivates faculty members to participate in the Research activities. Students are giving their suggestions to the Deans of the institute which are either related to the computer lab, library or other facilities of the institute. The Director and Dean discusses these suggestions in their meeting and accordingly changes, if necessary are implemented in the institute.

• Grievance Redressal mechanism for Faculty, staff and students

Online Grievance Redressal Mechanism is available for Faculty ,Staff and student Link For Grievance Redressal Portal: Link: http://indsearch.edugrievance.com/

• Establishment of Anti Ragging Committee

| Sr. No | Name of the Member | Profe ssion | Address | Associated with | Mobile No | Email-ID |
|-----------|---------------------------------|--------------------------------|---|--|----------------|------------------------------------|
| 1 | Dr.Apar na Tembul kar | Direct or | Flat No 04, Premalaya Apts;Anandn iketan CHS;Karven agar ,Pune- 411052 | IndSearch | 98909 26386 | aparnatembulkar@i ndsearch.org |
| 2 | Dr.Satis h Inamda r | Profe ssor | 5,Brahma Residency,B husari Colony,Koth rud,Pune- 411038 | IndSearch | 98220 06297 | sminamdar@yahoo. com |
| 3 | Mr. Prashan t Ralekar | Police Sub Inspe ctor | Bavdhan Police Chowky,Pun e | Police Department, Hinjewadi Police Station Pune | 98232 54676 | prashantralekar31b ec@gmail.com |
| 4 | Ms.Prad nya Apte | Stude nt (Seni or) | Flat No 501,Disha Apartments Mayur Colony Kothrud,Pun e-411038 | IndSearch | 88886 45526 | pradnyaapte21@g mail.com |
| 5 | Mr.Chin may Sarpotd ar | Stude nt (Seni or) | D-21,Jijjai Nagri CHS, Survey No 54/4,Paud Road Kothrud Pune- 411038 | IndSearch | 97647 91531 | chinmaysarpotdar@gmail.com |
| 6 | Mrs.An uradha Apte | Servi ce | Flat No 501,Disha Apartments | Harbingers Group | 83789 89839 | anuradhaapte1070 1@gmail.com |

| | | | Mayur Colony Kothrud,Pun e-411038 | | | |
|---|----------------------------------|---------------|---|---|----------------|---------------------------------|
| 7 | Mrs.Ash wini Sarpotd ar | Librar ian | D-21,Jijjai Nagri CHS, Survey No 54/4,Paud Road Kothrud Pune- 411038 | Dr.Kalmadi Shamrao Junior College Pune | 99235 60805 | sarpotdaram@gmai l.com |
| 8 | Mr.Sant osh Shetty | Servi ce | Home No 139, Galli No 35,Vikas Tarun Mandal,Parv ati Paytha Pune- 411009 | IndSearch | 97653 84171 | santoshshetty@ind search.org |

• Establishment of Online Grievance Redressal Mechanism

Online Grievance Redressal Mechanism is available for Faculty ,Staff and student Link For Grievance Redressal Portal: Link: http://indsearch.edugrievance.com/

• Establishment of Grievance Redressal Committee in the Institution and Appointment of OMBUDSMAN by the University

• Establishment of Internal Complaint Committee (ICC)

INTERNAL COMPLAINTS COMMITTEE(ICC)

A) Presiding Officer : Dr. Rupali Gupte

B) Two Faculty Members &

Two Non-Teaching Employee : Faculty Members -

1)Dr.Suwarna Shidore

2) Ms.Manjari Lal

Non-Teaching Employee-1) Mr. Santosh Shetty

2) Ms.Nita Shitap

C) Three Students : 1) Ms.Siddhi Marne

2) Mr. Chinmay Sarpotdar

3) Ms.Bela Mayur

D) One member from amongst
Non-govt.organizations or
Associations committed to the
Cause of women or person
Familiar with the issue
Relating to sexual harassment,
Nominated by the Executive
Authority

: Ms.Bhagyashree Ranade

Establishment of Committee for SC/ST

A) Presiding Officer : Dr.Satish Inamdar

B) Two Faculty Members & Two Non-Teaching Employee

: Faculty Members-

1) Dr.Suwarna Shidore

2) Dr.Sunetra Gaitonde

Non-Teaching Employee

1)Mr.Babruwan Padule

2) Ms. Nita Shitap

• Internal Quality Assurance Cell

| IQAC Com | position | | |
|---|-------------------------|--|--|
| 1. Chairperson: Head of the Institution | Dr. Aparna Tembulkar | | |
| 2. Teachers to represent all | Dr. Satish Inamdar | | |
| level (Three to eight) | Dr. Vasudha Garde | | |
| | Prof. Rupali Gupte | | |
| | Prof. Manjari Lal | | |
| 3. One member from the Management | Dr. Ashok Joshi | | |
| 4. Few Senior administrative | Mr. Arjun Mohite | | |
| officers | Mr. Santosh Shetty | | |
| 5. One nominee each from | Mr. SadaDumre | | |
| local society, Students and Alumni | Mr. Adwait Purandare | | |
| / warmin | Mr. Vivek Soman | | |
| 6. One nominee each from | Ms. RinitaLaskar | | |
| Employers /Industrialists/Stakeholders | Mr. Anand Paranjpe | | |
| / Industrialists/ Stakeholders | Mr. Rasamoy Chakraborty | | |
| 7. One of the senior teachers as the coordinator/Director of the IQAC | | | |

6. Programmes

Name of the Programmes Approved by AICTE: MBA & MMS

Name of the Programmes Accredited by NBA: ------

Status of Accreditation of the Courses

Total number of Courses : 0
No. of Courses for which applied for Accreditation : 0

Status of Accreditation – Preliminary/ Applied for SAR and results awaited/ Applied for SAR and visits completed/ Results of the visits awaited/ Rejected/ Approved for. Courses (specify the number of courses)

| Name of the Course | Number of Seats | Duration | Fee (As Approved by state government) | Placement Facilities |
|-----------------------|--------------------|----------|---|-------------------------|
| MBA | 150 | 2years | 1,14,000/- | YES |
| MMS | 90 | 2years | 80,000/- | YES |

7. Faculty

• Course/Branch wise list Faculty members:

| Name of Course | Name of Faculty |
|--|--|
| MBA Marketing Management | 1.Dr. Aparna Tembulkar 2.Prof.Manjari Lal 3.Prof.Pritha Ubgade 4.Prof.Ekta Salukhe 5.Prof.Sahil Shaha |
| MBA Human Resource Management | 1.Dr. Sunetra Gaitonde 2.Dr. Sonal Mahajan 3.Prof.Tushar Halbe 4.Prof.Amey Tawde |
| MBA Operations &Supply Chain Management | 1.Dr.Anand Chitanand 2.Prof.Upendra Lele |
| MBA Information Technology | 1.Dr.Suwarna Shidore 2.Prof.Prajakta Kale |
| MBA Finance | 1.Dr.Satish Inamdar 2.Dr.Vikas Peshave 3.Dr.Rupali Gupte 4.Prof.Aditee Huparikar 5.Prof.Nilaya Murthy 6.Prof.Devaki Jain |

• Permanent Faculty
Total No of Permanent Faculty =20

• Adjunct Faculty
Total No of Adjunct Faculty = 0

• Permanent Faculty: Student Ratio

1:20

• Number of Faculty employed and left during the last three years

No of Faculty Employed in last 3 years: 18

No of Faculty Left the institute in last 3 years: 16

8. Profile of Director/ Faculty



Name: Aparna Anand Tembulkar

Date of birth: 13th March 1972

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA |
|--------|---------------|-----------------------------------|-----------------|-------|
| Ph.D | Savitirbai | Marketing | 2016 | NA |
| | Phule Pune | | | |
| | University | | | |
| | (IndSearch) | | | |
| MMS | University of | Marketing | 1999 | 78.5% |
| | Pune | | | |
| | (IndSearch) | | | |
| BA | Tilak | Sociology | 2006 | 63.5% |
| | Maharashtra | | | |
| | Vidyapeeth | | | |
| PGDBM | University of | Marketing | 1998 | 74.88 |
| | Pune | | | |
| | (IndSearch) | | | |
| PGDMM | University of | Marketing | 1994 | 79.2% |
| | Pune | | | |
| | (IndSearch) | | | |
| DERE | Cusrow Wadia | Electronics and Radio Engineering | 1991 | 67.44 |
| | Institute of | | | |
| | Technology | | | |

Work Experience

A) Teaching (16 years, 10 months)

| Institution | Designation | From | То | Subjects taught |
|-------------|------------------|-------------|------------|-------------------------------|
| IndSearch | Lecturer | July 2004 | August | Principles and practices of |
| | | | 2006 | management, Basics of |
| | | | | Marketing, Services |
| | | | | Marketing, Communication |
| IndSearch | Senior Lecturer | August 2006 | March 2007 | Principles of Marketing, |
| | | | | Services Marketing, Retail |
| | | | | Marketing, Communication |
| | | | | Skills |
| IndSearch | Reader/Assistant | April 2007 | January | Principles of Marketing, |
| | Professor | | 2017 | Services Marketing, Retail |
| | | | | Marketing, Written analysis & |
| | | | | Communication, Industrial |
| | | | | Marketing |
| IndSearch | Director | February | Till Date | Introduction to marketing, |
| | | 2017 | | Retail Marketing, Services |
| | | | | Marketing, B2B Marketing, |
| | | | | Product and Brand |
| | | | | Management, Negotiation |
| | | | | Skills |

B) Research Experience (12 years)

C) Industry Experience (13 years)

| Organization | From | То | Designation | Responsibilities |
|---|------|------|-----------------|---|
| Eureka Industrial Equipments Pvt Ltd | 1991 | 1995 | Sales Executive | Responsible for achieving sales targets for Pune Region. Developing OEMs for the new product range. Recovery Management. Reporting to Manager Sales |
| Eureka Industrial Equipments Pvt Ltd | 1996 | 2004 | Manager Sales | Managing Team of Sales engineers and executives. Achievement of Sales targets through the team, training new recruits, reporting to Director Sales |

Area of specialization:

Marketing, Branding

Courses taught:

| Degree/Diploma | Name of the courses |
|----------------|---|
| PGDBM | Principles and practices of management, Basics of Marketing, Services Marketing, |
| | Communication |
| MMS | Principles of Marketing, Services Marketing, Retail Marketing, Communication |
| | Skills |
| PGDMM | Marketing Management, Services Marketing, Retail Marketing, |
| MMM | Principles of Marketing, Services Marketing, Retail Marketing, Written analysis & |
| | Communication, Industrial Marketing |
| MBA | Introduction to marketing, Retail Marketing, Services Marketing, B2B Marketing, |
| | Product and Brand Management, Negotiation Skills |

Research guidance: Not a registered Ph.D Guide

No. of papers published in National/International Journals/ Conferences: 12

Master (Completed/Ongoing): Master of Management Sciences 1999

Ph.D. (Completed/Ongoing): Ph.D -

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of completion |
|-------------------------------------|-------------------|--|--------------------|-------------------------------|
| Savitribai Phule Pune University | 2009 | A study of the Brand equity Concept with special reference to its valuation and measurement vis-à-vis its marketing implications | Dr. Ashok Joshi | 30 th July 2016 |

Projects Carried out:

1. A feasibility study for cold storage warehouses on Pune, Nagpur and Indapur districts of Maharashtra – Sponsored by the Maharashtra State Warehousing Corporation in 2018-19

| Patents (Filed & Granted): | |
|----------------------------|--|
| | |

Technology Transfer:

Research Publications (No. of papers published in National/International Journals/Conferences)

- 1. Written an article titled "Should FDI be allowed in the Retail Sector?" published in the WIRC bulletien December 2006
- 2. Presented a paper titled "Impact of organized retail development on Small Retailers and consumers" at the International Conference on "Creating, communicating and delivering value in growing markets "organized by Great Lakes Institute of Management and North Amercian Society for Marketing Education in India and co-sponsored by the Kotler-Srinivasan Center for Research in Markeitng on 21st & 22nd December 2007 in Chennai
- 3. "An empirical study of the role and probable use of human intellectual capital with special reference to Thought Leaders as a Brand leveraging tool for marketing of Consulting Services" presented at the Indian Academy of Management Conference at XLRI Jamshedpur held on 28th to 30th December 2009
- 4. Presented a paper titled "Assessment of Reforms in Evaluation at IndSearch" to be presented at the National Workshop on Quality in Higher Education vis-à-vis Autonomy at the Loyola Academy in Secunderabad on the 26th and 27th february 2010
- 5. Presented a case study "Jagruti- Bringing awareness to the Underprivileged section of the society" at the International Case Conference held at Goa from 16th to 18th November 2010
- 6. "A study of accreditation agencies in India and abroad with special reference to Management education" at the NAAC Asia Pacific Quality Seminar held in Bangalore from 2^{nd} to 4^{th} March 2011
- 7. Published a paper titled "To find out the awareness among farmers about contract farming in selected areas in Pune", in the IndSearch Newsletter 2012.

- 8. "Corporate Engagement in Management education" published in the proceedings of the 26th Annual AIMS Annual Management Education Convention held at Yashada, Pune from 21st to 23rd August 2014
- 9. "A study of the Evolution of the Brand Equity Concept" published in Balajian-July September 2016 Volume 4, ISSN Details: 0975-2811
- 10."Brand equity and Brand value Are we looking at two sides of the same coin or two different coins altogether?" The Balajian Volume 5, Issue 2, October-December 2016 ISSN: 0975-2811
- 11."A study of the evolving Consumer Buying process in the digital era' published in the conference proceedings of the 13th SIMSR Global Marketing Conference, organized by K J Somaiya institute of Management Studies & Research on 15th and 16th February 2018 ISBN 978-93-81715-14-7
- 12. "Gamification Is it the way forward for marketing?", published in the conference proceedings of the 5th Asia Pacific International Conference organized by Sydenham Institute of Management Studies Research and Entrepreneurship Education on 4th and 5th January 2018, ISBN 978-81-928925-3-5
- 13. "Evolving Consumer Buying Process in the Digital Era- An Analytical Study", published in IndSearch Research Journal Volume 2,3,&4 Jan June 2018
- 14. "A Study of the role of Cold Storage Warehouses in the marketing of Agricultural Produce in Pune, Nagpur and Indapur Regions of Maharashtra" published in the conference proceedings of RDA 26th International Conference on Multidisciplinary Research and Global Innovation in Social Sciences, Management, Business, Education, Tourism, and technology on 23rd and 24th November 2019

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) –

- 1. Marketing Management January 2012 Nirali Prakashan ISBN
- 2. Marketing Management January 20214 Nirali Prakashan ISBN 938375058-0
- 3. Marketing Management January 2020 Nirali Prakashan ISBN 938982582-2

Chapters in Books

- 1. Experiences and practices in Teaching-Learning and Academic interactions amid COVID 19 Pandemic, Published by AMDISA, ISBN: 978-81-946331-0
- 2. COVID 19 Pandemic Post Lockdown Disruption, Evolving Academic Environment-Academics Online -by AMDISA, ISBN: 978-81-946331-2-9

8.2



Name: DR. SATISH MAHADEO INAMDAR

Date of birth: 28TH OCTOBER 1958

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA |
|--------|-------------|------------------------|-----------------|------|
| B.COM. | PUNE UNIV. | ACCOUNTS / COSTING | 1979 | |
| M.COM. | PUNE UNIV. | ACCOUNTS/AUDIT/COSTING | 1983 | |
| FCA | ICAI | N/A | 1982 | |
| ACMA | ICAI | N/A | 1983 | |
| ACS | ICSI | N/A | 1987 | |

Work Experience

D) Teaching (34 years)

| Institution | Designation | From | То | Subjects taught |
|-------------------|--------------------|------|-----------|---------------------|
| SYMBIOSIS | LECTURER/ASSOCIATE | 1987 | 2007 | MA, FM, ITAX |
| INSTITUTE OF | PROFESSOR | | | |
| BUSINESS | | | | |
| MANAGEMENT | | | | |
| BALAJI INSTITUTE | PROFESSOR/DIRECTOR | 2007 | 2013 | MA, FM, ITAX |
| OF INTERNATIONAL | | | | |
| BUSINESS | | | | |
| SINHGAD INSTITUTE | PROFESSOR | 2015 | 2017 | MA, FM, ITAX |
| OF MANAGEMENT | | | | |
| INDSEARCH | PROFESSOR | 2017 | TILL DATE | MA, FM, ITAX, MBFS, |
| INTITUTE OF | | | | AUDIT |
| MANAGEMENT AND | | | | |
| RESEARCH | | | | |

E) Research Experience (___ years)

F) Industry Experience (4 years)

| Organization | From | То | Designation | Responsibilities |
|--------------------|------|------|-------------|----------------------|
| G D APTE & CO. | 1982 | 1983 | AUDIT | AUDITS |
| | | | ASSISTANT | |
| PMT MACHINE | 1983 | 1986 | EXECUTIVE | FINANCE, COMPANY |
| TOOLS PVT. LTD. | | | FINANCE | LAW, INCOME TAX |
| SHIRKE PAPER MILLS | 1986 | 1986 | FINANCE | ACCOUNTS, FINANCE, |
| PVT. LTD. | | | MANAGER | COSTING, INCOME TAX, |
| | | | | COMPANY LAW |

Area of specialization:

FINANCE

Courses taught:

| Degree/Diploma | Name of the courses |
|----------------|---|
| MBA | MANAGEMENT ACCOUNTING, FINANCIAL MANAGEMENT, MERCHANT BANKING |
| | AND FINANCIAL SERVICES, DIRECT TAXATION |

Research guidance:

| Student name | Ph.D. topic |
|--------------|-------------|
| | |
| | |
| | |
| | |

No. of papers published in National/International Journals/ Conferences: 3

Master (Completed/Ongoing): M.COM. PUNE UNIVERSITY PASSED IN 1983

Ph.D. (Completed):

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of completion |
|--|-------------------|--------------------------|--------------------|-------------------------------|
| SYMBIOSIS INTERNATIONAL UNIVERSITY | 2003 | URBAN COOPERAATIVE BANKS | DR. ASHOK JOSHI | 2006 |

| Projects carried ou | IT: | : |
|---------------------|-----|---|
|---------------------|-----|---|

Patents (Filed & Granted):

Technology Transfer:

Research Publications (No. of papers published in National/International Journals/Conferences)

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) –

- COST AND MANAGEMENT ACCOUNTING ISBN 81-7660-09-1 Everest Publishing House 1991
- 2. MANAGEMENT ACCOUNTING ISBN 81-7660-112-8 Everest Publishing House 2004
- 3. FINANCIAL MANAGEMENT Everest Publishing House -
- 4. PRICIPLES OF FINANCIAL MANAGEMENT ISBN 81-7660-120-5 Everest Publishing House 2004
- 5. BASIC FINANCIAL MANAGEMENT ISBN 978-93-5262-395-2 Himalaya Publishing House 2009
- 6. MANAGEMENT CONTROL SYSTEMS Everest Publishing House

7. ENTERPRISE PERFORMANCE MANAGEMENT – ISBN 978-93-5164-042-4 – Nirali Prakashan – 2014

8.3



Name: Dr. Suwarna Vinay Shidore

Date of birth: 12th July, 1972

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA/ |
|--------|-------------|----------------------|-----------------|-------------|
| Ph.D | | Computer Management | 2012 | |
| PGDBM | IndSearch | Marketing Management | 2004 | First class |
| | | | | with |
| | | | | distinction |
| MCM | IndSearch | Computer Management | 1994 | First class |
| B.Com | M.E.S. | Marketing Management | 1992 | First class |
| | Garware | | | with |
| | College | | | distinction |
| H.SC | Vimalabai | Commerce | 1994 | First class |
| | Garware | | | |
| | Highschool | | | |
| S.SC | Vimalabai | | 1987 | Second |
| | Garware | | | class |
| | Highschool | | | |

Work Experience

G) Teaching (20 years, 3 months)

| Institution | Designation | From | То | Subjects taught |
|-------------|-------------|----------|-----------|---------------------------|
| IndSearch | Lab | Nov 1998 | June 99 | COBOL, |
| | Instructor | | | FOXPRO,WORDSTAR,LOTUS, |
| | at | | | |
| | IndSearch | | | |
| | Assistant | Jul 99 - | Mar 18 | FOXPRO, SYSTEM ANLAYSIS |
| | Professor | | | AND DESIGN, FUNDAMENTALS |
| | | | | OF COMPUTERS, MS OFFICE, |
| | | | | FUNDAMENTALS OF |
| | | | | MARKETING, |
| | | | | DBMS,FUNDAMENTLS OF E- |
| | | | | BUSINESS, FUNDAMENTALS OF |
| | | | | HR,PPM AND OB,OOAD,BA |
| | Assistant | Dec 19 | Till date | SOFTWARE PROJECT |
| | Professor | | | MANAGEMENT, RUBY, E- |
| | | | | BUSINESS, CRM, SOFTWARE |
| | | | | ENGINEERING, DBMS,DIGITAL |
| | | | | MARKETING,OOAD |

H) Research Experience (___ years)

I) Industry Experience (4 years, 2 months)

| Organization | From | То | Designation | Responsibilities |
|--------------------|----------|-----------|-------------|-----------------------------|
| Suptertech | May 1998 | Nov 1998 | Software | Designing and |
| Computer Sol. Pvt. | | | Engineer | development of the |
| Ltd | | | | systems |
| Ajay Metachem Ltd | Dec 1994 | June 1997 | Programmer | Coding and |
| | | | | implementation of |
| | | | | systems at all locations of |
| | | | | the company |

Area of specialization:

Computer Management and Marketing Management

Courses taught:

| Degree/Diploma | Name of the courses |
|----------------|--|
| PG Diploma | PGDCM,PGDFS,PGDCA,PGDBM,PGDMM,PGDBM with CI,PGDHRM |
| Masters | MMS,MCM,MMM,MBA, MBA(IT) |

Research guidance: Nil

| Student name | Ph.D. topic |
|--------------|-------------|
| | |
| | |
| | |
| | |

No. of papers published in National/International Journals/ Conferences: 5

Master (Completed/Ongoing): Completed MCM in 1994

Ph.D. (Completed/Ongoing): Completed in Ph.D in 2012

| University | Registration | Ph.D. topic | Name of | Date/Year of |
|------------------|------------------------|-------------------------------------|-----------|-----------------|
| | date | | the guide | completion |
| Savitribai Phule | 26 th June, | A study on relative importance of | Dr. Ashok | 7 th |
| Pune University | 2004 | Customer Relationship Management | Joshi | February,2012 |
| | Re-reg | (CRM) in marketing various products | | |
| | 26 th June, | offered by Banking Sector | | |
| | 2009 | | | |

Projects Carried out: Nil

- 2.
- 3.

4.

Patents (Filed & Granted): Nil

- 1.
- 2.
- 3.

Technology Transfer:

Research Publications (No. of papers published in National/International Journals/Conferences): 5

- Assessment of Reforms in Evaluation at IndSearch at National Workshop on Quality in Higher Education vis-à-vis Autonomy at the Loyola Academy,2010
- Use of Technology in Banking Sector at The Balajian, Oct-Dec 2016
- Dominance of B2C in e-Commerce in Indian Context at GRACE (SIES), Jan 2018
- Case study on Makeover of senior citizens using technology at JDC Bytco Nasik, March 2020
- A study on Importance of 'Service Quality' in Higher Education with special reference to MBA for Sustainable Development in exceptional COVID – 19 Pandemic situation at Juni Khyat – UGC Care Group I Journal, May 2020

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – Nil

8.

9.



Name: Upendra Lele

Date of birth: 23-Sept-1958

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA |
|---------|---------------|-------------------------------------|-----------------|------|
| M.Tech. | I.I.T. Bombay | Industrial Engineering & Operations | 1983 | 7.43 |
| | | Research | | |
| B.Tech. | I.I.T. Bombay | Mechanical Engineering | 1981 | 6.66 |

Work Experience

Teaching (10 years, 7 months)

| Institution | Designation | From | То | Subjects taught |
|------------------------|-------------|-------------|------------|---------------------------------|
| IndSearch Institute of | Assistant | September | Till today | Operations Management, |
| Management Studies | Professor | 2018 | | Strategic Management, IT |
| & Research, Pune | | | | subjects |
| College of Business & | Assistant | August 2012 | May 2018 | Operations Management, |
| Economics, Qassim | Professor | | | Strategic Management |
| University, Saudi | | | | |
| Arabia | | | | |
| SP Jain School of | Visiting | October | June 2012 | Business Statistics, Operations |
| Global Management, | Professor | 2011 | | Management |
| Dubai & Singapore | | | | |
| International School | Assistant | July 2010 | September | Quantitative Techniques, |
| of Business & Media, | Professor | | 2011 | Operations Management |
| Pune | | | | |

Research Experience (10 years)

Industry Experience (27 years, 6 months)

| Organization | From | То | Designation | Responsibilities |
|--------------|------|----|-------------|------------------|
| | | | | |

| Manshu Comtel Pvt. | April 2009 | June 2010 | Management Consultant | ISO 9000 implementation |
|----------------------|--------------|------------|--------------------------|---------------------------|
| Geometric Software | August 2000 | March 2009 | | Software Delivery |
| | August 2000 | March 2009 | Sr. Manager | · · |
| Pvt. Ltd. | | | | Management |
| Scala Mindworks Pvt. | January 1999 | July 2000 | Sr. Software | Software development of |
| Ltd. | | | Engineer | ERP modules |
| Maharashtra | January 1989 | December | Manager | Project management, |
| Scooters Ltd. | | 1998 | (Technical | Industrial Engineering, |
| | | | Support) | MIS development |
| Thermax Pvt. Ltd. | July 1984 | December | Sr. Industrial | Setting production |
| | | 1988 | Engineer | norms, Estimation for |
| | | | | outsourcing |
| Bombay Tyres | October | June 1984 | Industrial | Setting production |
| International Ltd. | 1983 | | Engineer | norms, Facilities layouts |

Area of specialization:

Operations Management, Supply Chain Management, IT Management

Courses taught

| Degree/Diploma | Name of the courses |
|----------------|--|
| BMS | Production & Operations Management, Advanced Excel |
| MBA | Operations Management, Strategic Management, Operations Strategy, Project |
| | Management, Maintenance Management, Business Analytics, Business Statistics, |
| | Quantitative Techniques, Research Methodology, Web Development |
| | Technologies, IT for Managers, Python programming, MIS, ERP |
| MMS | Operations Strategy, Advanced Excel, MIS |
| PGDCM | MySQL Server Operations |

Research guidance: None

No. of papers published in National/ International Journals/ Conferences: 12

Master (Completed/Ongoing): M.Tech. – completed in 1983

Ph.D. (Completed/Ongoing) – None

Projects Carried out – None

Patents (Filed & Granted) – Copyright received for IndSearch Information System in January 2021

Technology Transfer - None

Research Publications (No.of papers published in National/International Journals/Conferences) – 12

- 1. Research paper: Surgical Site Infections- A one year prospective study in a tertiary care center. International Journal of Health Sciences, vol 6, No 1 (6): issue V6N1, pgs 63-68, January 2012 (http://www.ijhs.org.sa/index.php/journal/article/view/330)
- Research paper: Corporate Social Responsibility in Higher Education Institutions The Experience of College of Business and Economics Qassim University Saudi Arabia: International Leadership Journal, Winter 2016, Vol.8, Issue 1, Feb 2016, (http://www.tesu.edu/documents/ILJ_Winter_2016.pdf)
- Research paper: "Brand Loyalty and Factors Affecting Cosmetics Buying Behavior of Saudi Female Consumers": Journal of Business Studies Quarterly, 2016, Vol. 7, No. 3, March 2016, (http://jbsq.org/wp-content/uploads/2016/03/March_2016_3.pdf)
- Research paper: "Obesity:Is it a problem in adolescent female students in Onaizah schools?" BEST: International Journal of Humanities, Arts, Medicine and Sciences (BEST: IJHAMS); ISSN (Online): 2454-4728; Impact Factor (JCC):1.1947; Index Copernicus: 3.0, Vol. 4, Issue 4, pp. 155-164, 30th April 2016,
 - http://bestjournals.in/view archives.php?year=2016&id=73&jtype=2&page=7
- Research paper: The prevalence of urinary tract infection among pregnant women attending antenatal clinic at a tertiary care centre in Al Rass, Al Qassim –International Journal of Science & Research, ISSN 2319-7064, Vol. 5, Issue 5, May 2016, pp. 23-27, https://www.ijsr.net/archive/v5i5/NOV163182.pdf
- Research paper: Impact of Balanced Scorecard Implementation on Financial Performance of Saudi Listed Companies

 – Journal of Behavioural Economics, Finance, Entrepreneurship, Accounting and Transport: ISSN 2376-1334, Vol. 4, No. 1, pp. 8-12, 10th May 2016, http://pubs.sciepub.com/jbe/4/1/2/index.html
- Research paper: Impact of Oil Prices on Revenue Growth and Profitability of Saudi Listed Companies in Non-Financial Sectors

 — International Journal of Management Information Technology and Engineering (BEST:IJMITE); ISSN 2348-0513, Vol. 4, Issue 6, pp. 13-20, 10th June 2016,
 - http://www.bestjournals.in/view archives.php?year=2016 73 2&id=14&jtype=2&page=4
- 8. Research paper: Regional Competitiveness of Healthcare Services in Saudi Arabia International Journal of Science & Research, ISSN 2319-7064, Vol. 7, Issue 3, March 2018, pp. 43-48, https://www.ijsr.net/archive/v7i3/ART2018515.pdf
- Conference paper: Overview of MBA programs in India from a global perspective Presented at the International Conference on Globalizing MBA: Issues and Prospects - held on 15th January 2019 at IndSearch, Bavdhan, Pune.
- Research paper: Adoption of Cashless Payments by Small Retailers in Pune City: An Empirical Study – International Journal of Research in Engineering, IT and Social Sciences, ISSN 2250-0588, Volume 9, Issue 09, September 2019, page no. 20-26, http://indusedu.org/pdfs/IJREISS/IJREISS 3562 20716.pdf.
- Research paper: Digital Competitiveness of Smart Cities in India: Current Perspective –
 International Journal of Research in Engineering, IT and Social Sciences, ISSN 2250-0588,
 Volume 10, Issue 09, September 2020, page no. 14-
 - 22, http://indusedu.org/pdfs/IJREISS/IJREISS 3717 14132.pdf.

12. Influence of Health Capital on Economic Growth: Evidence from Saudi Arabia - IOSR Journal of Economics and Finance 12(1):56-63, DOI: <u>10.9790/5933-1201065663www.iosrjournals.org</u>

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – One

10. Co-author of the book "Production and Operations Management" which is prescribed for BBA course in Pune University: Tech-Max Publications, Pune ISBN 978-81-8492-322-3, Dec 2010

8.5



Name: Dr. Anand Prabhakarrao Chitanand

Date of birth: 11th July, 1962

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA |
|--------|------------------|---------------------------|-----------------|------|
| Ph.D. | SPPU, Pune | Organizational Management | 2020 | NA |
| EMBA | SP Jain Inst. Of | General Management | 2006 | 2.65 |
| | Management | | | |
| MMS | SPPU, Pune | Marketing Management | 1999 | 70% |
| DBM | SPPU, Pune | Marketing Management | 1998 | 71% |
| DME | Board of Tech. | Mechanical Engineering | 1982 | 72% |
| | Examinations | | | |

Work Experience

J) Teaching (_2 years, 5 months)

| Assistant Professor | Sep. 2018 | 1 | |
|------------------------|-----------|-----------|---|
| Professor | ЗСР. 2010 | Till date | 1. Essentials of Supply Chain 2. Logistics Management 3. Managing Material Flow in SC 4. Strategic SCM 5. Knowledge Management in SC 6. Production Planning and Control 7. Purchasing & SRM I and II 8. Productivity Management 9. CSR and Sustainability 10. Employee Engagement 11. Excellence Models 12. Lean Manufacturing 13. Green Logistics and SC 14. Total Quality Management 15. QM Standards |
| | | | 13. Green Logistics and SC14. Total QualityManagement |
| | | | Manufacturing 17. Toyota Production System 18. Six Sigma 19. MRP I and MRP II 20. Natural Resources Management |
| | | | |

K) Research Experience (0 years)

L) Industry Experience (34 years)

| Organization | From | То | Designation | Responsibilities |
|---------------------|-----------|------------|-------------|----------------------|
| KloudQ Technologies | 1/04/2014 | 17/09/2017 | Sr. General | Busines Process |
| Ltd. | | | Manager | Engineering, Product |
| | | | | Support, Product |
| | | | | development |

| Kirloskar Oil Engines | Jan. 2010 | March, 2014 | Sr. General | Spare parts distribution |
|-----------------------|-----------|-------------|-----------------|----------------------------|
| Limited | | | Manager, Parts | and customer support |
| | | | Supply Chain | |
| Cummins India | 2007 | Jan. 2010 | DGM Six Sigma | Six Sigma Master Black |
| Limited – | | | | Belt |
| Distribution Business | | | | |
| Cummins India | 2006 | 2007 | Six Sigma Black | Driving Six Sigma Projects |
| Limited – | | | Belt | |
| Distribution Business | | | | |
| Cummins India | 2000 | 2006 | Exe. Service | Dealer Development, |
| Limited – | | | Network | Distribution Strategy |
| Distribution Business | | | Development | |
| Cummins India | 1995 | 2000 | Sr. Manager | Quality Systems, |
| Limited – | | | Quality Systems | |
| Distribution Business | | | | |
| Cummins India | 1990 | 1995 | Sr. Manager | Customer Service |
| Limited – | | | Field Services | Support, Field Service |
| Distribution Business | | | | |
| Cummins India | 1985 | 1990 | Manager Field | Customer Service |
| Limited – | | | Services | Support, Field Service |
| Distribution Business | | | | |
| Cummins India | 1983 | 1985 | Trainee | Training, Field Service |
| Limited – | | | Engineer | |
| Distribution Business | | | | |

Area of specialization:

- 1. General Management
- 2. Operations and Supply Chain Management
- 3. Quality Tools / Methods like Six Sigma, Lean Manufacturing, Theory of Constraints

Courses taught:

| Degree/Diploma | Name of the courses | |
|----------------|------------------------------------|--|
| MBA | 1. Essentials of Supply Chain | |
| | 2. Logistics Management | |
| | 3. Managing Material Flow in SC | |
| | 4. Strategic SCM | |
| | 5. Knowledge Management in SC | |
| | 6. Production Planning and Control | |
| | 7. Purchasing & SRM I and II | |
| | 8. Productivity Management | |
| | 9. Employee Engagement | |
| | 10. Excellence Models | |
| | 11. Lean Manufacturing | |

| | 12. Green Logistics and SC |
|-------|---|
| | 13. Total Quality Management |
| | 14. Six Sigma |
| MMS | Production Planning and Control |
| | 2. Productivity Management |
| | 3. Total Quality Management |
| | 4. Management for Sustainability |
| | 5. Operations and Supply Chain Management |
| | 6. MRP I and MRP II |
| | 7. World Class Manufacturing |
| | 8. Toyota Production System |
| | 9. Quality Management Standards |
| BMS | Productivity and Quality Management |
| PGDEM | Natural Resources Management |

Research guidance: Nil

| Student name | Ph.D. topic |
|--------------|-------------|
| | |
| | |

No. of papers published in National/International Journals/ Conferences: 5

Master (Completed/Ongoing) : __MMS - Completed 1999

Ph.D. (Completed/Ongoing): _Ph.D. (Organizational Management) Completed July 2020

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of completion |
|------------------|-------------------------|--|-------------------|-------------------------|
| Savitribai Phule | 27 th April, | A Study of Selected Indian Companies' Sustainability Practices for the Development of a Lean Six Sigma based framework | Dr. Parag | 11 th July, |
| Pune University | 2013 | | Kalkar | 2020 |

Projects Carried out: Nil

5.

6.

7.

Patents (Filed & Granted): Nil

4.

5.

6.

Technology Transfer: Nil

Research Publications (No.of papers published in National/International Journals/Conferences)

- 15. "Dealing the Sustainability challenges with Lean Six Sigma framework" published in International Journal of Management, Vol. 9, Issue 3 (May-June 2018), pp. 21-31
- 16. "Critical Analysis of Sustainability data reporting of selected Indian companies" published in International Journal of Management, Vol. 9, Issue 3(May-June 2018, pp. 119-128.
- 17. "Process Improvement Opportunities Under Sustainable Development Initiatives" published in Journal of Research in Business and Management, Vol. 7, Issue 3 (2019) pp. 52-59.
- 18. "Use of Predictive Analysis and Artificial Intelligence in Sales Force Automation" IndSearch Research Journal, Vol. 5 & 6, Issue 1 & 2, pp. 5-11.
- 19. "Sentiment data analysis to predict customer behavior", IndSearch Research Journal, Vol. 5 & 6, Issue 1 & 2, pp. 30-37.

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – Nil

11.

12.

13.

8.6



Name: Sunetra Gaitonde

Date of birth: 6-Sept-1972

Unique ID:

Educational Qualifications:

| Degree | ee Institution Specialization | | Year of | Grade | CGPA |
|------------|-------------------------------|-------------------------------|---------|--------|------|
| | | | Passing | | |
| PhD | SPPU | HR- A Study of Adoption and | 2019 | NA | NA |
| | (Vishwakarma | Effectiveness of Talent | | | |
| | Research Cell) | Management Practices in | | | |
| | | Service Organizations in Pune | | | |
| Masters in | SPPU | Human Resource | 2004 | First | NA |
| Personnel | (Suryadutta | Management | | Class | |
| Management | Institute) | | | | |
| (MPM) | | | | | |
| ВА | SPPU | German | 1994 | Second | NA |
| | (Fergusson | | | Class | |
| | College) | | | | |

Work Experience

Teaching (15 years)

| Institution | Designation | From | То | Subjects taught |
|------------------------|-------------|-------------|--------------|-----------------------------|
| IndSearch Institute of | Assistant | August 2016 | Till today | Human Resource Management, |
| Management Studies | Professor | | | General Management subjects |
| & Research, Pune | | | | |
| Vishwakarma | Assistant | August 2015 | May 2016 | Human Resource Management, |
| Institute of | Professor | | | General Management subjects |
| Management | | | | |
| Sinhgad Business | Assistant | September | 31 July 2015 | Human Resource Management, |
| School, Erandwane, | Professor | 2010 | | General Management subjects |
| Rajarambapu | Lecturer | January | August 2010 | Human Resource Management, |
| Institute of | | 2009 | | General Management subjects |
| Management | | | | |
| (Ambegaon) | | | | |
| Sinhgad Institute of | Lecturer | January | December | Human Resource Management, |
| Management | | 2005 | 2008 | General Management subjects |
| (Vadgaon, Bk) | | | | |

Research Experience (5 years)

Industry Experience (3 years)

| Organization | From | То | Designation | Responsibilities |
|--------------|------|----|-------------|------------------|

| Mahle Filter Systems India Pvt. Ltd. (MNC) | 16- November 2004 | 31-December 2004. | Executive Assistant to the CEO | Key responsibility to assist the CEO in secretarial functions, Translation of German documents received from our parent company Mahle Gmbh |
|---|-------------------------|----------------------|--|--|
| Acheson Industries Europe Limited. (MNC) (Liaison Office) | 18-August 2003 | 31-October 2004. | Executive Assistant to the Country Manager | interdepartmental communication and coordination between company offices in Europe and other countries, Secretarial functions, Synchronization of documentation & shipped consignments |
| Rosary Institute Of Business Management. | 01-May 2002 | 15-August 2003 | Personal Assistant to the Director & Program Coordinator | Coordinating programs & meetings for Rosary Institute of Business Management & Rosary Institute of Media & Mass Communication & Officer in charge administration |
| Sharp Business Systems India Ltd. (MNC) | July 2001 | January 2002 | Marketing Trainee | Marketing IT products like LCD Monitors, LCD Projectors, Note-Book PC's, Ink-jet Printers, conducting demonstration & presentations of the products |

Area of specialization:

Human Resource Management,

Courses taught

| Degree/Diploma | Name of the courses |
|----------------|---|
| BMS | Fundamental Human Skills – I & II |
| MBA | Organizational Behaviour, Principles and Practices of Management, Human |
| | Resource Management, Strategic Human Management, Training & Development, |
| | Performance Management System, Legal Aspects of Business, Employment laws – |
| | I, Global Human Resource Management, German, Personality Development, |
| | Emotional Intelligence, Business Communication |
| MMS | Human Resource Management, Strategic Human Management, Business |
| | Communication, Global Human Resource Management |
| PGDHRM | Human Resource Management |

Research guidance: None

No. of papers published in National/International Journals/ Conferences: 8

Master (Completed/Ongoing): Masters in Personal Management completed in 2004

Ph.D. (Completed/Ongoing) –HR-Talent Management completed in 2019

Projects Carried out – None

Patents (Filed & Granted) - None

Technology Transfer - None

Research Publications (No. of papers published in National/International Journals/Conferences) – 12

- Presented a paper on "Study of Human Resources Analytics as an enabler for evolving Human Resources Practices" at Sydenham Institute, Mumbai held on 4th &5th January 2018, ISBN: 978-81-928925-3-5
- Published a paper on 'A Study of Adoption and Effectiveness of Talent Management Practices in Select Service Organizations in Pune Region' in IndSearch Research Journal ISSN- 2348 4551; Vol-1, Jan -June 2018, January 2018, No. 1
- 3. Presented a paper titled "A Study of Employees' Perception about Talent Management
 Practices as a Value Proposition of their Organization", at International Centre, Goa, organized
 by Research Development Association on 23 & 24 November 2019; ISBN: 978-81-941017-1-0
- 4. Presented a paper on 'Use of Artificial Intelligence in HR Practices for Employer Branding' at International Marketing Seminar on 4th January 2020 by IndSearch Institute, Bavdhan.
- 5. Presented and published a paper on "Biometric System Challenges in UID project" in National conference at VIM in February 2016; ISBN 978-81-928679-1-5
- Published a paper on "Make in India: A study of Availability and Development of Skilled Human Resources" in National Conference at SBS Erandwane; ISBN – 978-93-5254-062-4
- Published a paper on "A Study of Strategic Human Resource Management as practiced in the SME Auto Ancillary Sector in Pune" in the National Conference 'Chintan' on 'Services Management: Call of the Future' at SBS Erandwane. ISBN – 978-93-5051-611-9
- 8. Published an article on "Talent Acquisition in the SME Auto Ancillary Sector in Pune: A Case Study", in journal 'The Ballajjian' ISSN 0975-2811 Vol. 1, Issue 2, May- August 2011.

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – None

8.7



Name: Dr.Rupali Gupte

Date of birth: 25th December, 1971

Educational Qualifications:

| Degree | Institution Specialization Year of Pass | | Year of Passing | CGPA |
|------------------|--|-------------------------|-----------------|-------------------------------|
| PH.D | Savitribai Phule Pune University | Financial Management | 2018 | NA |
| 1. M.Com | University of Pune (B.M.C. College - Pune) | Costing | 2000 | 73% (Distinction) |
| 2. Associate CMA | Institute of Cost Accountants of India | | 1993 | Intermediate 61% Final 55% |
| 3. B. Com | University of Pune | Costing | 1992 | 71.83% (Distinction) |

| | | (B.M.C. College – | | | |
|----|--------|---------------------|------------|------|-------------|
| | | Pune) | | | |
| 4. | H.S.C. | Maharashtra | | 1989 | First Class |
| | | Board of | | | (62.69%) |
| | | Secondary & | | | |
| | | Higher Secondary | | | |
| | | Education (B.M.C. | | | |
| | | College – Pune) | | | |
| 5. | S.S.C | Maharashtra | Year of | 1987 | Distinction |
| | 14. | Board of | Completion | | (81.85%) |
| | | Secondary & | | | |
| | | Higher | | | |
| | | Secondary | | | |
| | | Education (P.E.S. | | | |
| | | Girl's High School, | | | |
| | | Pune) | | | |

Work Experience

M) Teaching (8 years, 2 months)

| Institution | Designation | From | То | Subjects taught |
|---------------------------------------|-------------|-------------|-------------|---------------------------------|
| IndSearch Institute of | Assistant | July 2017 | Till date | FM, SFM, Statistics, Indirect |
| Management Studies | Professor | | | Taxation, Economics, Strategic |
| and research | | | | Management |
| Sinhgad Institute of | Assistant | August 2008 | April 2013 | Accounting, Costing, FM, SFM, |
| Management & | Professor | | | Statistics, Indirect Taxation, |
| Computers | | | | Economics, Strategic |
| Application | | | | Management |
| Institute of Cost | Visiting | March 2004 | August 2008 | Management Accounting, |
| & Works | Faculty | | | Financial Accounting & Costing, |
| Accountants of | | | | Direct Taxation, Financial |
| India – Pune | | | | Management, Advanced |
| Indian Institute | | | | Financial Management, |
| of Cost & | | | | Business Statistics |
| Management | | | | |
| Research | | | | |
| (IndSearch) | | | | |
| Hiraben Nanavati | | | | |
| Institute of | | | | |
| Management | | | | |
| o IMCC | | | | |

| 0 | Neville Wadia Institute of Management Dina Institute of Hotel Management | | | | |
|----|--|---------|-----------|------------|---|
| Со | here's Classes of ommerce oplication | Faculty | June 1997 | March 2004 | Accounting, Costing, Direct Taxation, & Business Law, Business Statistics |

N) Research Experience (3.75 years) – From My 2013 to June 2017- Papers and PH.D Thesis

O) Industry Experience (3years)

| Organization | From | То | Designation | Responsibilities |
|----------------------|------------|------------|-------------|--------------------------|
| LiTaka | March 1997 | June 1997 | Costing | Inventory control, Cost |
| Pharmaceuticals Pvt. | | | Executive | control & Budget |
| Ltd | | | | preparation |
| Magnachem | November | March 1997 | Cost | Costing of products, |
| Pharmaceuticals Pvt. | 1994 | | Accountant | Inventory control, |
| Ltd | | | | Maintenance of Costing |
| | | | | records, Cost control & |
| | | | | Budget preparation |
| Hallmark Technical | March 1992 | September | Accounts | Basic accounting, |
| services Pvt. Ltd | | 1993 | Assistant | Vouching, Banking & Cash |
| | | | | administration & General |
| | | | | Administration |

Area of specialization:

Finance

Courses taught:

| Degree/Diploma | Name of the courses |
|----------------|---|
| MBA | FM, SFM, Statistics, Indirect Taxation, Economics, Strategic Management |
| MMS | Economics, International finance |
| BMS | Quantitative business methods |
| | |

Research guidance: - NA

| Student name | Ph.D. topic |
|--------------|-------------|
| | |

No. of papers published in National/ International Journals/ Conferences :

| No. of papers publ | ished in Nationa | al/ International Jour | nals/ Conferences : |
|--------------------|------------------|------------------------|---------------------|
| 5th Asia Pacific | 4th – 5th | Full Day Seminar | GOVERNMENT OF |
| International | January,2018 | | MAHARASHTRA'S |
| Conference On | | | SYDENHAM |
| Changing | | | INSTITUTE OF |
| Business | | | MANAGEMENT |
| Practices in | | | STUDIES |
| current | | | RESEARCH AND |
| environment | | | ENTREPRENEURSHIP |
| | | | EDUCATION, |
| | | | (SIMSREE |
| National | 19th & 20th | Full Day Seminar | IbdSearch |
| Seminar on | January, | | |
| 'Redefining | 2018 | | |
| Globalization: | | | |
| Can Asia lead | | | |
| the world?' | | | |
| RDA: 26th | 23rd & 24th | Full Day Seminar | Research and |
| International | January, | | Development |
| Conference on | 2019 | | association, |
| Multidisciplinary | | | Rajasthan chember |
| Research and | | | of commerce & |
| Innovations in | | | Industry and Jaipur |
| Social Sciences. | | | association of |
| Management, | | | Management |
| Business, | | | |
| Education, | | | |
| Tourism & | | | |
| Technology | | | |

| Master (C | ompleted | /Ongoing) | : |
|-----------|----------|-----------|---|
|-----------|----------|-----------|---|

Ph.D. (Completed): ____2018___

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of |
|------------------|-------------------|--------------------------------|-------------------|-----------------|
| | | | | completion |
| Savitribai Phule | 2010 | COMPARATIVE STUDY OF THE | Dr.Smita | Submission |
| Pune University | | PROFITABILITY OF SELECT INDIAN | Sovani/ | June 2017, |
| | | PUBLIC SECTOR BANKS, PRIVATE | Dr.S.U.Gawade | Viva June |
| | | | | 2018 |

| | SECTOR BANKS AND FOREIGN | |
|--|--------------------------|--|
| | BANKS BETWEEN | |

Projects Carried out: NA

Patents (Filed & Granted): NA

Technology Transfer: NA

Research Publications (No.of papers published in National/International Journals/Conferences)

20.

21.

22.

23.

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – $\,$ NA $\,$

8.8



Name : Manjari Lal

Date of birth: 22nd April 1966

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | Class/ Grade |
|--------|-----------------------|----------------------|--------------------|-----------------|
| MBA | IGNOU | Marketing Management | 2013 | First |
| MBA | University of Pune | Computer Management | 1988 | B+ |

| BSc | University of | Statistics-principal subject, | 1986 | First |
|-----|---------------|-------------------------------|------|-------|
| | Pune | Mathematics-subsidiary, | | |
| | | Computer Science-applied | | |

Work Experience

P) Teaching (21 years, 6 months)

| Institution | Designation | From | То |
|---------------------|-------------|-----------|------------|
| IndSearch | Asst | March | March |
| | Professor | 2006 | 2021 |
| Delhi Public School | Computer | August | January |
| Junior college | Teacher | 2001 | 2006 |
| Delhi Public School | Computer | June 1990 | June 1991 |
| | Teacher | | |
| Datapro | Lecturer | June 1989 | January |
| Information | | | 1990 |
| Technology, | | | |
| Lucknow | | | |
| Datapro | Management | October | April 1989 |
| Consultancy | Trainee | 1988 | |
| Services, Pune | | | |

Q) Industry Experience (1 year 1 month)

| Organization | From | То | Designation | Responsibilities |
|--|-----------------|------------|-----------------------|---|
| Datapro Consultancy Services, Pune | October 1988 | April 1989 | Management Trainee | Worked in the management department. Was given an exposure to all departments right from counselling for admission, teaching, to advertising. |
| MICO, Nasik | May 1987 | Oct 1987 | Intern | 6 months |

Area of specialization:

Marketing & Computers

Courses taught:

| Degree/Diploma Name of the courses |
|------------------------------------|
|------------------------------------|

| МВА | Integrated Marketing Communication, Retail Marketing, Digital /Virtual Marketing, Marketing Research, Media Management, Distribution Management & Logistics, Sales Management & Personal Selling, MS-Excel, Service Sector Management/ Services Marketing, Marketing Management, Consumer & Organizational Buying Behaviour, Customer Relationship Management & e-CRM, Project Work, Fundamentals of Management, Economic Analysis for Business Decisions, Software Documentation, MS Office, Oracle, Fundamentals of Information Technology, E-Business, Field Work |
|--------------|--|
| BMS | Principles of Management, Introduction to Computers, Computer Applications in Business, Marketing Management, Integrated Marketing Communication, Retail Marketing, Digital Marketing, Marketing Research, Research Methods, Distribution Management & Logistics, Sales Management, Quantitative Methods for Business, Special studies in Marketing, Public Relations Management, Service Sector Management, Rural Marketing, International Marketing, Project Work |
| MMS/ PGDBM | Fundamentals of Management, Fundamentals of IT, MS Office, Software packages, Sales Management, Services Marketing, Retail Marketing |
| PGDCA/ PGDCM | Database Management System, Fundamentals of IT, Software documentation, Oracle |

Master (Completed): MBA

Ph.D. (Ongoing):

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of completion |
|--------------------|--------------------------------|---|-------------------------|-------------------------|
| Pune University | 19 th March 2018 | Impact of website personality on e-consumers with reference to e-retailers in India | Dr. Hemant Katole | pursuing |

Research Publications (No.of papers published in National/International Journals/Conferences)

- 24. `A Theoretical study of E-Loyalty' in NCMAT 2021 by PTVAIM & DES's NMITD in Mar 2021
- 25. 'Website Personality: A Theoretical Study' in Psychology and Education Journal Feb 2021
- 26. Study of Globalization and Accreditation with respect to Indian Institutes' in International Conference on 'Globalizing the MBA- Issue and Prospects' in Jan 2019
- 27. 'A study of the evolving Consumer Buying process in the digital era' at 13th SIMSR Global Marketing Conference, Marketing Department at K.J. Somaiya Institute of Management Studies & Research, Mumbai in Feb 2018
- 28. 'Evolving Consumer Buying process in the digital era- An analytical study' published in IndSearch Research Journal Jan 2018

- 29. `Practical and Experiential Learning using Digital Classroom' at in 10th Annual International Conference on Digital Business at IFIM Business School, Bangalore (Convergence 2016) in Feb 2016
- 30. 'Role of Autonomous Institutions in Management Education' at 26th AIMS Annual Management Education Convention 2014 on Rejuvenating Management Education in Aug 2014
- 31. Experiences of Digitization at MBA Institutes in Pune'at AMDISA 12th South Asian Management Forum 2013 at Pune in Feb 2013
- 32. 'Green Marketing:
- 33. Implementing the Strategies' at International Conference on Marketing & Business Strategy ICOMBS 2010 at IBS, Hyderabad in Dec 2010





Name: Prof. Devaki Jain

Date of birth: 03/05/1977

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA |
|----------------|-----------------|---------------------------|-----------------|-------------|
| MBS | Indsearch | Finance | 2013 | 73% |
| PGDBM | Indsearch | Finance | 2012 | 72% |
| DBF | ICFAI | - | 2004 | 63% |
| CERTIFICATE in | UNIVERSITY OF | - | 2001 | Distinction |
| CORPORATE | CALIFORNIA, | | | |
| FINANCE | BERKELEY | | | |
| PGDFS | Indsearch | Finance | 1999 | 75% |
| M.COM. | Pune University | Cost and Works Accounting | 1999 | 75% |
| B.COM | BMCC | Cost and Works Accounting | 1997 | 77% |

Work Experience

R) Teaching (14 years, 8 months)

| Institution | Designation | From | То | Subjects taught |
|-------------|-------------|-----------|------------|---------------------------------|
| Indsearch | Assistant | July 2016 | Till date | Financial & Cost Accounting, |
| | Professor | | | Management Accounting, |
| | | | | Financial Management, |
| | | | | Portfolio Management, Banking |
| | | | | Financial services & Insurance, |
| | | | | Financial Statement Analysis |
| Indsearch | Visiting | July 2006 | March 2016 | Financial & Cost Accounting, |
| | Professor | | | Management Accounting, |
| | | | | Financial Management |

S) Research Experience (Nil)

T) Industry Experience (10 years, __ months)

| Organization | From | То | Designation | Responsibilities |
|--------------|----------|----------|-------------|--------------------------|
| STHENOS | Feb 2014 | Aug 2020 | Consultant | Handling Accounting, Tax |
| COMPOSITES | | | | and Audit related work |

| FRESENIUS KABI (I) LTD | 1997 | 1999 | Accounts Assistant | Assisting Finance Head in accounting and bank reconciliation work |
|---|------|------|-----------------------|---|
| G.D.APTE AND CO. (CHATERED ACCOUNTANTS) | 1995 | 1997 | Audit Assistant | Assisting in Audit and Income Tax Return filing |

Area of specialization:

Finance

Courses taught:

| Degree/Diploma | Name of the courses |
|----------------|---|
| BMS | Financial & Cost Accounting, Management Accounting, Financial Management, |
| | Portfolio Management, Banking Financial services & Insurance, Financial |
| | Statement Analysis |
| MMS | Management Accounting, Financial Management |
| PGDBM | Corporate valuation, Management Accounting |
| PGDFS | Financial and Cost Accounting |
| PGDEM | Management Accounting |

Research guidance:

| Student name | Ph.D. topic |
|--------------|-------------|
| | |
| | |
| | |
| | |

No. of papers published in National/ International Journals/ Conferences : ___

Master (Completed/Ongoing) : Completed

Ph.D. (Completed/Ongoing): Ongoing

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of completion |
|---------------|-------------------|-----------------|-------------------|-------------------------------|
| Symbiosis | September | Micro Insurance | Dr. Chetan | |
| International | 2020 | | Panse | |
| University | | | | |

| Projects Car | ried out: |
|---------------------|---|
| 8. | |
| 9. | |
| 10. | |
| Patents (File | ed & Granted): |
| 7. | |
| 8. | |
| 9. | |
| Technology | Transfer: |
| Research Pu | ublications (No.of papers published in National/International Journals/Conferences) |
| 34. | |
| 35. | |
| 36. | |
| 37. | |
| | s published with details (Name of the book, Publisher with ISBN, year of publication, |
| etc.) – | |
| 15. | |
| 16. | |
| 17. | |
| | |



Name: Nilaya Murthy

Date of birth: 18/02/1988

Educational Qualifications:

| DEGREE | SPECIALISATION | UNIVERSITY | INSTITUTE | YEAR OF PASSING | CLASS/% |
|---------------------------------------|----------------------------|----------------------|--------------------|--------------------|-------------------------|
| NATIONAL ELIGIBILITY TEST (NET) | MANAGEMENT | UGC | - | 2012 | - |
| МВА | HR | PUNE UNIVERSITY | MIBM, PUNE | 2012 | DISTINCTION (73.00%) |
| МВА | FINANCE | PUNE UNIVERSITY | MIT, PUNE | 2010 | FIRST CLASS (69.50%) |
| GRADUATION (COMMERCE) | COST & WORKS ACCOUNTING | PUNE UNIVERSITY | BMCC, PUNE | 2008 | DISTINCTION (81.92%) |
| HSC (COMMERCE) | MATHS & FRENCH | MAHARASHTRA BOARD | BMCC, PUNE | 2005 | DISTINCTION (78.83%) |
| SSC | - | MAHARASHTRA BOARD | S.V.UNION, PUNE | 2003 | DISTINCTION (82.26%) |

Certifications

- 1. Have completed diploma in French from "Alliance Française de Poona"
- **2.** Have completed Basic Practitioners' course in Neuro Linguistic Programming from NFNLP, USA.

Work Experience

U) Teaching (8 years, 10 months)

| Institution | Designation | From | То | Subjects taught |
|--|------------------------|------------|----------------|---|
| INDSEARCH, Pune (Autonomous Institute Affiliated to Savitribai Phule Pune University) | Assistant Professor | Oct 2018 | Present | Elements of Direct and Indirect Taxes, Business Law, Industrial Law, Regulatory Framework of Finance, Research Methods, Indian Management Thoughts & Practices, Compensation Management |
| Marathwada Mitramandal's College Of Engineering (Mmcoe), Mba Dept, Pune (Affiliated to Savitribai Phule Pune University) | Assistant Professor | Sept 2012- | Dec 2017 | Direct Taxation, Indirect Taxation, Legal Aspects of Business, Labour Laws |
| Moment Institute of Business Management (Affiliated to Savitribai Phule Pune University) | Lecturer | Feb 2011 | August 2012 | Direct Taxation, Indirect Taxation, Legal Aspects of Business, Labour Laws |

W) Industry Experience (Oyears)

Area of specialization:

Finance and HR

Courses taught:

| Degree/Diploma | Name of the courses |
|----------------|---|
| BMS | Elements of Direct and Indirect Taxes, Business Law, Industrial Law, Regulatory |
| | Framework of Finance, Research Methods, Indian Management Thoughts & |
| | Practices, Compensation Management |
| | |
| | |
| | |

Research guidance: Nil

| Student name | Ph.D. topic |
|--------------|-------------|
| | |
| | |
| | |
| | |

No. of papers published in National/International Journals/ Conferences: 2 – International conferences

Master (Completed/Ongoing): Completed (MBA Finance & HR)

Ph.D. (Completed/Ongoing): Ongoing (Provisional admission)

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of completion |
|--|-------------------|-------------------|-------------------------------|-------------------------------|
| Symbiosis International University | Sept 2020 | Banking Analytics | Dr. Santosh Gopalakrishnan | Ongoing |

Projects Carried out: 0

Patents (Filed & Granted): Nil

Technology Transfer: Nil

Research Publications (No.of papers published in National/International Journals/Conferences)

- 38. Role of Credit Rating Agencies During Financial Crisis- International Conference on Ongoing Research in Management and IT INCON- 2012 , Pune
- 39. Corporate Governance-International Conference- MIT 2016, Pune

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – Nil



Name: Prof. Ekta Salunkhe

Date of birth: 28th of April 1990

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA/ % |
|----------|-------------|----------------------------|-----------------|----------|
| MBA | Tirpude | Marketing & Human Resource | 2013 | 65.93% |
| | College of | Management | | |
| | Management | | | |
| | Studies & | | | |
| | Research | | | |
| BSc (IT) | Raisoni | Information Technology | 2011 | B+ Grade |
| | Institute | | | |

Work Experience

X) Teaching (4 years, 5 months)

| Institution | Designation | From | То | Subjects taught | |
|-------------|-------------|----------|------------|--|--|
| IndSearch | Academic | Nov 2016 | March 2021 | Foundation of Human Skills, Environment | |
| | Associate | | | Management, Business Environment, | |
| | | | | Principles of management, Management | |
| | | | | of Small-Scale Industries, Rural Marketing | |
| | | | | Management of Co-operatives, | |
| | | | | Entrepreneurship, Sales and Distribution | |
| | | | | Management, Marketing management, | |
| | | | | Effective Communication | |

Y) Research Experience (0 years)

Z) Industry Experience (3 years, 2 months)

| Organization | From | То | Designation | Responsibilities |
|--------------|------|----|-------------|------------------|

| NKPSIMS & LMH hospital | Aug 2013 | April 2016 | Administrative Officer | Customer Satisfaction/ Marketing /Total Quality Management |
|---------------------------|----------|------------|---------------------------|--|
| RED FM | Feb 2013 | June 2013 | Sales Manager | Sales |

Area of specialization: Marketing & Human Resource Management

Courses taught:

| Degree/Diploma | Name of the courses | | | | | |
|----------------|---|--|--|--|--|--|
| BMS | Foundation of Human Skills, Environment Management, Business Environment, | | | | | |
| | Principles of management, Management of Small-Scale Industries, Rural | | | | | |
| | Marketing Management of Co-operatives, Entrepreneurship, Sales and | | | | | |
| | Distribution Management, Marketing management, Effective Communication | | | | | |

No. of papers published in National/International Journals/ Conferences: 1

Master (Completed/Ongoing): Completed

Projects Carried out:

11. Athang -2020

Patents (Filed & Granted): None

10.

11.

12.

Technology Transfer: None

Research Publications (No.of papers published in National/International Journals/Conferences) None

- 40.
- 41.
- 42.
- 43.

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – None

- 18.
- 19.
- 20.

8.12



Name: Amey Vijay Tawde

Date of birth: 14 Nov 1989

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA / Percent |
|--------|--|------------------------|-----------------|-------------------|
| BE | Saraswati College of Engineering | Information Technology | 2014 | 61.27 |
| MBA | IndSearch | HR | 2016 | 3.97 |

Work Experience

AA) Teaching (4 years, 7 months)

| Institution | Designation | From | То | Subjects taught |
|-------------|--|------------|-----------|--------------------|
| Indsearch | Academic associate / Assistant Professor | 1 Aug 2017 | Till Date | HR, Operations, IT |
| | | | | |
| | | | | |

BB) Research Experience (0 years)

CC) Industry Experience (0 years, 0 months)

| Organization | From | То | Designation | Responsibil | itios | |
|--|---------------|---------------------|-----------------------|-------------|------------|--|
| Organization | FIOIII | 10 | Designation | Kesponsibil | ities | |
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| | | | | | | |
| Area of specializati | ion: | | | | | |
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| | | | | | | |
| Courses taught: | | | | | | |
| D /D' . l | N C.11 | | | | | |
| Degree/Diploma | Name of th | e courses | | | | |
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| | | | | | | |
| | | | | | | |
| Research guidance | : | | | | | |
| Student name | Dł | .D. topic | | | | |
| Student name | FI | i.D. topic | | | | |
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| | | | | | | |
| | | | | | | |
| No. of papers publ | ished in Nati | onal/ International | Journals/ Conferences | : 1 | | |
| | | | | | | |
| Master (Completed/Ongoing): MSc in Defence and strategic studies | | | | | | |
| | | | | | | |
| Ph.D. (Completed/Ongoing):NA | | | | | | |
| | | | | | | |
| University | Registration | Ph.D. topic | | Name of | Date/Year | |
| | date | · | | the guide | of | |
| | | | | | completion | |
| | | | | | 30 | |
| | | | | | | |

| Proj | ects | Carri | ied | out: |
|------|------|-------|-----|------|
|------|------|-------|-----|------|

12.

13.

14.

| Patents (Filed & Granted): 13. 14. 15. |
|--|
| Technology Transfer: NA |
| Research Publications (No.of papers published in National/International Journals/Conferences) |
| 44. |
| 45. |
| 46. |
| 47. |
| No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, |
| etc.) – NA |
| 21. |
| 22. |
| 23. |

Name: Pritha Ubgade

Date of Birth: 25-11-1984

Subject Specialization: Marketing Management, Consumer Behaviour,

Strategic Marketing, International Marketing



Educational Qualifications:-

| S. No. | Degree | University | Subject | CGPA |
|--------|--------|--|----------------|----------|
| 1 | PhD | Symbiosis International Management | | Pursuing |
| 2 | MBA | Amity University | Marketing + HR | 6.4 |
| 3 | BE | RGPV University Information Technology | | 68% |
| 4 | SSC | MP Board Physics, Chemistry, Maths | | 69.4% |
| 5 | HSC | CBSC Board | All | 52% |

Industry Experience: 3.7 Years

| S. No. | Company Name | Designation | Nature of Responsibility | | |
|-----------|---|---|---|--|--|
| 1 | Powertech Automation Solutions Pvt Ltd | Assistant Manager - Marcom | Advertising, Media Communications, Marketing, Sales etc | | |
| 2 | Indusface Private Limited | Business Development Executive – Inside Sales | To understand and convert Competition Market and generate maximum Sales Opportunities | | |

Teaching Experience:

| S. No. | Institute Name | Designation | Number of Years |
|--------|--|---------------------|-----------------|
| 1 | Competitive Examinations Centre, Savitribai Phule Pune University | Teaching Associate | 1.8 Years |
| 2 | MITCON Institute of Management | Assistant Professor | 1 Year |

| 3 | Indian Institute of Cost Accounting | Assistant Professor | 1.3 Years |
|---|-------------------------------------|---------------------|-----------|
| | and Research (IndSearch) | | |

Total Experience: 7.2 Years

Additional Achievements:-

- 1. Successfully completed course on 'Market Research and Consumer Behaviour' from IE Business School on Course Era.
- 2. Completed course on 'consumer analytics' from 'Wharton University of Pennsylvania on Course Era.
- 3. Attended International Seminar on 'Advanced Analytics and Artificial Intelligence' at Indsearch Institute of Management and Research.
- 4. Attended and successfully completed AICTE Training And Learning (ATAL) Academy Online FDP on "Heritage Management" from 2021-2-8 to 2021-2-12 at Jorhat Engineering College.
- 5. Participated & completed successfully AICTE Training And Learning (ATAL) Academy Online FDP on "Organizational Behaviour" from 2021-2-15 to 2021-2-19 at St. Pious X Degree & PG College For Women

8.14



Name: Huparikar Aditee Hrishikesh

Date of birth: 5th July 1985.

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA |
|--------|-----------------|----------------|-----------------|-------------|
| Mcom | Pune University | Costing | 2013 | Higher |
| | | | | Second |
| | | | | Class |
| MBA | Pune University | Finance | 2009 | First Class |
| BCOM | Pune University | Costing | 2006 | First Class |
| HSC | Maharashtra | Commerce | 2003 | First |
| | Board | | | Class(68%) |
| SSC | Maharashtra | | 2001 | Higher |
| | Board | | | Second |
| | | | | class(58%) |

Work Experience

DD) Teaching (9 years, 9 months)

| Institution | Designation | From | То | Subjects taught |
|----------------------|-------------|-----------|-----------|-------------------------------|
| Sankalp Business | Asst. | July 2010 | September | Accounts, FM, OB, LAB. |
| School | Professor | | 2016 | |
| Sinhgad Institute of | Asst. | September | May 2020 | Accounts, FM, DT, Banking and |
| Management | Professor | 2019 | | Insurance |
| Indsearch Institute | Asst. | December | Till Date | Accounts, FRM, PD. |
| | Professor | 2020 | | |

EE) Research Experience (9 years)

FF) Industry Experience (2 years)

| Organization | From | То | Designation | Responsibilities |
|--------------------|-----------|-----------|-------------|----------------------------|
| Piton Systems Pvt. | September | September | HR Head | Payroll, Salary, Biometric |
| Ltd. | 2017 | 2019 | | attendance, Leave |
| | | | | management, Admin work. |

Area of specialization:

Finance

Courses taught:

| Degree/Diploma | Name of the courses |
|----------------|--|
| Spoken English | Spoken English and Personality Development |
| PGDFS | Finance |
| PGDEM | Accounting |

Research guidance: NA

| Student name | Ph.D. topic |
|--------------|-------------|
| | |
| | |
| | |
| | |

No. of papers published in National/ International Journals/ Conferences: 3

Master (Completed/Ongoing) : Completed

Ph.D. (Completed/Ongoing): NA

| l | University | Registration date | Ph.D. topic | Name of the guide | Date/Year of |
|---|------------|-------------------|-------------|-------------------|-----------------|
| | | | | | completion |
| | | | | | |

Projects Carried out:

- 15. Summer Internship
- 16. Winter Projects.

Patents (Filed & Granted): NA

16.

17.

18.

Technology Transfer: NA

Research Publications (No.of papers published in National/International Journals/Conferences)

- 48. Publication in UGC
- 49. National Conference at SKN
- 50. National Conference at MIT

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) -

24. Merchant banking and Financial Services – Everest Publication

Name: Dr. Sonal Mahajan

<u>Date of Birth</u>: 23rd October 1988

Educational Qualifications:



| Degree | Institution | Specialization | Year of Passing | CGPA |
|--|--|------------------------------|-----------------|-----------|
| Ph.D. (Doctorate in Philosophy) | Bharati Vidyapeeth Deemed University, (IMED) Pune | Human Resource Management | 2016 | Completed |
| Master of Management Studies (MMS) | Xavier Institute of Management & Research, (XIMR) Mumbai | Human Resource Management | 2011 | 65.85 % |
| BSc | SNDT, Mumbai University, Pune | Textile and Clothing | 2009 | 68.67 % |
| HSC | Modern College, Pune | Science | 2006 | 56.67 % |
| SSC | Bharatiya Vidya Bhavan | | 2004 | 64.93 % |

Work Experience

GG) <u>Teaching</u>: (6 years, 3 months)

| Institution | Designation | From | To | Subjects taught |
|--|------------------------|--------------------------|------------------------------|---|
| INDSEARCH, Institute of Management Studies and Research | Assistant Professor | 15th December 2020 | Till Date | Employment Laws II, Competency Mapping, Change Management, Industrial Relations. |
| AISSMS, Institute Of Management | Assistant Professor | 15th March 2013 | 4 th June 2018 | Organizational Behavior, Human Resource Management, Business Communication, Organizational Design and Development, Lab in Recruitment & Selection, Life Skills, HR Audit, Personality Development, Best Practices in Human Resources. |
| AISSMS, Institute Of Management | Assistant Professor | 3rd July 2012 | Adhoc Basis for 1 year | Cases in Personnel Management and Industrial Relations, Personnel Administration- Application and Procedure, |

HH) Research Experience : NA

II) Industry Experience : (1 Year)

| Organization | From | To | Designation | Responsibilities |
|--------------------|-----------|----------|------------------|------------------------------------|
| Yashaswi Personnel | | | | Handled Management decisions, |
| Services Private | 15th June | 7th July | IID E-va anti-va | Administrative work, |
| Limited (YIT | 2011 | 2012 | HR Executive | Supervisory responsibilities, |
| Group) | | | | Recruitment and Selection process. |

Area of specialization: Human Resource Management

Courses Taught:

| Degree/Diploma | Name of the courses |
|------------------------|------------------------------------|
| Post Graduation Degree | Masters in Business Administration |
| Post Graduation Degree | Masters in Management Studies |

Research guidance: N.A.

Research Publications:

- 51. Paper published in **A Double Blind, Peer reviewed, Bi-annual Referred Journal ANVESHAK** (Indira Institute of Management) on topic 'The effects of working hours on health and work life balance' January 2018, 7(1), ISSN No. 2278-8913(Print); 2350-0794 (Online), Pg.213-221.
- 52. Paper published in **Peer reviewed Journal AWESHKAR** (We school Welingkar) on topic 'A study on work life balance among women employees' March 2016, 1(20), ISSN No. 0974 1119, Pg. 15-18.
- 53. Paper published in **International Journal PRIMAX** (PIJCMR) on topic 'A study on job satisfaction of employees in neeta travels' April 2014, 1(2), ISSN No. 2321 3604, Pg. 91-94.
- 54. Awarded and presented research paper in National Level Seminar on 'Contribution of HR to organizational Excellence'

No. of Books published with details:

- 1. **'Organisational Behaviour'**, for MBA & PGDM course as per new syllabus 2016 in Success Publication with ISBN: 978-93-83414-03-1.
- 2. **'Principles and Practice of Management'**, for BBM (IB) course as per the syllabus 2013 in 2016 in Success Publication with ISBN: 978-93-85526-58-9.

3. **'Communication Skills and Personality Development'**, for BBM (IB) course as per the syllabus 2013 in 2016 in Success Publication with ISBN: 978-93-85526-53-4.

8.16



Name: Purva Mahendra Jaiswal

Date of birth: 28/09/1991

Educational Qualifications:

| Degree | Institution | Specialization | Year of | CGPA/ % |
|--------|------------------------------|----------------------------------|---------|-----------|
| | | | Passing | |
| SET | SPPU | 1. Management | 2019 | Qualified |
| | | 2. Geography | 2018 | Qualified |
| MBA | Dr.D.Y.Patil Institute of | Human Resource Management | 2019 | 75.43 % |
| | Technology | | | |
| DCCL | Dr.D.Y.Patil | Cyber Law | 2017 | 68.2 % |
| | Law College, | | | |
| | Pimpri, | | | |
| | Pune. | | | |
| M.A | Y.C.M.O.U | Geography & History | 2017 | 65 % |
| B.E | Govt. | Information Technology | 2013 | 73.07 % |
| | College Of | | | |
| | Engineering | | | |
| | Aurangabad | | | |

Work Experience

JJ) Teaching (0 years, 5 months)

| Institution | Designation | From | To | Subjects taught |
|-------------|------------------------|--------------------------|----|--|
| IndSearch | Assistant Professor | 5 TH Oct 2020 | - | Introduction to Computers, Foundation of Human skills, |
| | | | | Motivation and Leadership ,Supply Chain Management, Fundamentals of Training , Change Management , International Business Management, Productivity & Quality Management. |
| | | | | |
| | | | | |
| | | | | |

KK) Research Experience (0 years)

LL) Industry Experience (0 years, 0 months)

| Organization | From | To | Designation | Responsibilities |
|--------------|------|----|-------------|------------------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

| Area of specialization: | | | |
|-------------------------|--|--|--|
| | | | |

Courses taught:

| Degree/Diploma | Name of the courses |
|----------------|---------------------|
| Degree | BMS |
| | |
| | |
| | |

| Research | guidance: | _ |
|-------------|------------|---|
| ixcocai cii | Zuiuaiicc. | _ |

| Student name | Ph.D. topic |
|--------------|-------------|
| - | |
| | |
| | |
| | |

No. of papers published in National/International Journals/ Conferences: -

Master (Completed/Ongoing): -

Ph.D. (Completed/Ongoing): -

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of completion |
|------------|-------------------|-------------|----------------------|-------------------------------|
| - | | | | |

| | LAATO | Carried | Alit. |
|--|-------|---------|-------|
| | | · aiie | |
| | | | |

17. **-**

18.

19.

Patents (Filed & Granted):

19. -

20.

Technology Transfer: -

Research Publications (No.of papers published in National /International Journals /Conferences)

55. -

56.

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication,

etc.) -

8.17



Name: Dr. Vikas Digambar Peshave

Date of birth: 27th June,1965

Educational Qualifications: MCom, FCMA, CMA (USA), PhD

| Degree | Institution | Specialization | Year of Passing | % Marks |
|----------|-------------------|-----------------------|-----------------|---------|
| BCom | Modern College | Accountancy | June 1985 | 66 |
| | of Arts,Science & | | | |
| | Commerece,Pune | | | |
| MCom | Modern College | Accountancy & Costing | June 1987 | 71 |
| | of Arts,Science & | | | |
| | Commerece,Pune | | | |
| FCMA | Institute of Cost | | July 2008 | |
| | & Works | | | |
| | Accountants of | | | |
| | India | | | |
| CMA(USA) | The Institute of | | March 2010 | |
| | Certified | | | |
| | Management | | | |
| | Accountants of | | | |
| | the Institute of | | | |
| | Management | | | |
| | Accountants, USA | | | |
| PhD | Savitribai Phule | | Aug 2016 | |
| | Pune University | | | |

Work Experience

MM) Teaching (7 years, 6 months)

| Institution | Designation | From | То | Subjects taught |
|---------------------|-------------|----------|-----------|--|
| Indian Institute of | Assistant | 18-12- | 15-5- | Management Accounting, Corporate |
| Cost and | Professor | 2007 | 2012 | Governance, Strategic cost |
| Management | | | | Management, Entrepreneurship, Business |
| Studies & | | | | Ethics,Compensation |
| Research,Pune | | | | Management, Benefits & Rewards |
| Indian Institute of | Associate | 9-4-2018 | Till Date | Equity Research,Corporate |
| Cost and | Professor | | | Finance, Business Plan, Strategic cost |
| Management | | | | Management,Compensation |
| Studies & | | | | Management, Benefits & |
| Research,Pune | | | | Rewards,Entrepreneurship |
| | | | | Development |

NN)Research Experience (___ years)

OO) Industry Experience (26 years, 9 months)

| Organization | From | То | Designation | Responsibilities |
|---------------------|----------|------------|------------------|---------------------------|
| J.N.MARSHALL | 1-4-1986 | 4-11-1988 | Cost Assistant | Product Costing and |
| PVT.LTD,PUNE | | | | Pricing, Valuation of |
| | | | | Inventory |
| MAGNACHEM | 5-11-88 | 31-8-91 | Manager-Cost | Preparation of Costing |
| PHARMACEUTICALS | | | Control | Profit and Loss account |
| Pvt. Ltd,Pune | | | | and product Cost Control |
| SWASTIK RUBBER | 2-9-1991 | 30-6-1995 | Controller- | Monthly preparation of |
| PRODUCTS LTD,Pune | | | Management | Productwise Profitability |
| | | | Accounts & | Statement |
| | | | Systems | |
| | 1-7-1995 | 30-6-1997 | General | Finalisation of Accounts |
| | | | Manager- | and handling annual audit |
| | | | Finance | |
| Zubair Furnishing | 1-7-1997 | 31-1-2002 | Manager- | Managing the accounts of |
| LLC,Sultanate of | | | Accounts | a Branch and finalization |
| Oman | | | | of accounts |
| | 1-2-2002 | 30-11-2007 | Sr.Commercial | Procurement Cost control |
| | | | Manager | |
| | Dec.2012 | Oct.2014 | | |
| Regal Interiors Pvt | Nov.2014 | July 2017 | Project Director | Project Execution |
| Ltd,Chennai | | | | |

Area of specialization:

Costing, Entrepreneurship

Courses taught:

| Degree/Diploma | Name of the courses | | | |
|----------------|---|--|--|--|
| MBA | Strategic cost Management, Entrepreneurship Development, Equity | | | |
| | Research, Compensation Management, Benefits & Rewards, Security Analysis and | | | |
| | Portfolio Management, Project Management | | | |
| MMS | Corporate Finance, Start-up and New Enterprise Management, Financial Planning & | | | |
| | Control | | | |
| PGDFS | Financial Regulatory Framework | | | |
| PGDHRM | Compensation Management, Benefits & Rewards | | | |

Research guidance:

| Student name | Ph.D. topic |
|--------------|-------------|
| | |
| | |
| | |
| | |

No. of papers published in National/International Journals/ Conferences: 5

Master (Completed/Ongoing) : Completed Ph.D. (Completed/Ongoing): Completed

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of completion |
|-------------------------------------|-------------------|--|-------------------|-------------------------------|
| Savitribai Phule Pune University | | A Study of Cost Management as a vital enabler for achieving success in | Dr.Ashok Joshi | 20-8-2016 |
| | | Entrepreneurial Ventures | | |

| Proj | ects | Carrie | d out: |
|------|------|--------|--------|
|------|------|--------|--------|

- 20.
- 21.
- 22.

Patents (Filed & Granted):

- 21.
- 22.
- 23.

Technology Transfer:

Research Publications (No.of papers published in National/International Journals/Conferences)

- 57. Mergers & Acquisitions of Urban Cooperative Banks National Conference
- 58. Ranking and Accreditation of Higher Learning Institutes- Issues & Concerns -National
- 59. Participatory approach of Students in Quality Enhancement- National
- 60. Recent progress in infrastructural Amelioration via Entrepreneurial Innovation International
- 61. Complete transformation via entrepreneurial innovation, Model of Excellence-Hivre Bazar International

| No. | of Book | cs published | l with details | (Name of th | e book, Pu | blisher with | ISBN, year of | publication, |
|------|---------|--------------|----------------|-------------|------------|--------------|---------------|--------------|
| etc. |) — | | | | | | | |

- 27.
- 28.
- 29.



Name: PROF. TUSHAR ANAND HALBE

Date of birth: 09/10/1972

Educational Qualifications:

| Degree | Institution | Specialization | Year of | CGPA / % |
|---------------|----------------------|--------------------|-----------|----------|
| | | | Passing | |
| B.COM. | MES GARWARE | ACCOUTANCY, | JUNE 1992 | 70.00% |
| | COLLEGE, | AUDITING & | | |
| | S.P. PUNE UNIVERSITY | MANAGEMENT | | |
| M.COM. | S.P. PUNE UNIVERSITY | ACCOUNTING & | JUNE 1994 | 61.00% |
| | (EXERNAL) | COSTING | | |
| LL.B. | ILS LAW COLLEGE, | CORPORATE LAWS & | JUNE 1997 | 58.00% |
| | S.P. PUNE UNIVERSITY | TAX LAWS | | |
| D.B.M. | INDSEARCH, | FINANCE, MARKETING | JUNE 1998 | 72.67% |
| | S.P. PUNE UNIVERSITY | | | |
| MMS(FINANCE) | INDSEARCH, | BANKING & FINANCE | JUNE 1999 | 75.50% |
| | S.P. PUNE UNIVERSITY | | | |
| MMS(HR) | INDSEARCH, | OB, LABOUR LAWS | JUNE 2004 | 77.00% |
| | S.P. PUNE UNIVERSITY | | | |
| ACS | ICSI, | CORPORATE LAWS | JUNE 2009 | - |
| | NEW DELHI | | | |
| MA(ECONOMICS) | S.P. PUNE UNIVERSITY | LABOUR ECONOMICS | JUNE 2012 | 62.25% |
| | (EXERNAL) | | | |

Work Experience

PP) Teaching (17 years)

| In atituation | Designation | Fuere | T_ | Cubicate tought |
|---------------|-------------|-------|----|-----------------|
| Institution | Designation | From | 10 | Subjects taught |

| INDSEARCH | ASST. | JUNE 2005 | TILL DATE | CORPORATE & ECONOMICS |
|-----------|-----------|-----------|-----------|-----------------------|
| | PROFESSOR | | | LAWS, HR, FINANCE |

QQ) Research Experience NIL

RR) Industry Experience (21 years)

| Organization | From | То | Designation | Responsibilities |
|------------------|-----------|-------------|---------------|-----------------------|
| SUMA SHILP LTD. | AUGUST | TILL DATE | SR. MANAGER | CORPORATE & LABOUR |
| | 2003 | | | LAWS COMPLIANCE, HR & |
| | | | | BANKING |
| KIRLOSKAR OIL | AUGUST | JULY 2003 | SR. OFFICER- | CORPORATE LAWS |
| ENGINES LTD. | 2002 | | SECRETARIAL & | |
| | | | LEGAL | |
| SUMA SHILP LTD. | JUNE 1996 | JULY 2002 | SR. MANAGER | CORPORATE LAWS |
| V.M. JOG | SEPEMBER | FEBRUARY | SECRETARIAL | CORPORATE AND |
| ENGINEERING LTD. | 1995 | 1996 | ASSISTANT | SECRETARIAL |
| | | | | COMPLAINCE |
| V.S. KHANWALKAR | JUNE 1993 | AUGUST 1995 | CS TRAINEE | SECRETARIAL |
| PRACTISING CS | | | | COMPLAINCE |

Area of specialization:

CORPORATE LAWS, HR & FINANCE

Courses taught:

| Degree/Diploma | Name of the courses |
|----------------|--|
| PGDBM, MMS, | Labour Laws |
| PGDFS, PGDEM, | Employee Reward Management |
| PGDMM, | Environmental Legislation |
| PGDHRM, | Company Law |
| | Business Management & Organisation Behaviour |
| | Investment Products & Characteristics |
| | Laws Relating to Marketing |
| | Human Resource Management |
| | Strategic Human Resource Management |
| | Training & Development |
| | Performance Management System |
| | Legal Aspects of Business |
| | Compensation Management, Benefits & Rewards |
| | Industrial Relations |

Research guidance:

| Student name | Ph.D. topic |
|--------------|-------------|
| NA | NA |
| | |

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| ı | |
| | |

No. of papers published in National/International Journals/ Conferences: NIL

Master (Completed/Ongoing): NA

Ph.D. (Completed/Ongoing): NA

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of completion |
|------------|-------------------|-------------|-------------------|-------------------------------|
| NA | NA | NA | NA | NA |

| Proj | ects | Carried | out: | NA |
|------|------|---------|------|----|
| | | | | |

- 23.
- 24.
- 25.

Patents (Filed & Granted): NA

- 24.
- 25.
- 26.

Technology Transfer: NA

Research Publications (No. of papers published in National/International Journals/Conferences)

NA

- 62.
- 63.
- 64.
- 65.

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) NA

- 30.
- 31.
- 32.

8.19



Name: PRAJAKTA SUHASRAO KALE

Date of birth: 30/12/1985

Educational Qualifications:

| Degree | Institution | Specialization | Year of Passing | CGPA/ % |
|------------|------------------|--------------------------------|-----------------|-----------|
| | | | | of Marks/ |
| PhD | JJT University, | COMPUTE R SCIENCE AND ENGINEER | Ongoing | Ongoing |
| Registered | Rajasthan | ING | | |
| PG | Dr.Babasaheb | COMPUTE R SCIENCE AND ENGINEER | FIRST | 63.25 % |
| | Ambedkar | ING | | |
| | Marthwada | | | |
| | University,Aura | | | |
| | ngabad | | | |
| UG | Shivaji | | FIRST | 64.28 |
| | University,Kolha | INFORMA TION TECHNOL OGY | | |
| | pur | | | |
| Diploma | Government | INFORMA TION TECHNOL OGY | FIRST CLASS | 70.64 |
| | Autonomous | | WITH DISTINCT | |
| | Institute | | ION | |
| SSC | SSC | SSC | FIRST | 72.66 |
| | Maharashtra | | | |
| | Board | | | |

Work Experience

SS) Teaching (10 years, 8 months)

| Institution | Designation | From | То | Subjects taught |
|---|--------------------------------------|-------------|--------------|--|
| Indsearch Pune | Asst Professor | 5/10/2020 | Till date | Business Intelligence Analytics, Software Quality Assurance, SQL,Web Development, Cyber Security |
| Govt College of Engineering Aurangabad | Assistant Professor (Contract) | 17/07 /2015 | 04/10/2020 | Data Science, Machine Learning, Deep Learning, Image Processing Computer Networks, Information Security, Distributed Computing, Software Engg, Advanced Java, Advanced Data Mining |
| Government Polytechnic Aurangabad | Lecturer (Visiting) | 15 Jan 2015 | 16 July 2015 | Operating System, DBMS, Advanced Java, |
| Hi- Tech Institute of Technology Aurangabad | Assistant Professor | 2 Feb 2010 | 31 Aug 2014 | Operating System, DBMS, Advanced Java, Parallel Computing, Distributed computing, CUDA Programming, Computer Network, Advanced Data Mining |

TT) Research Experience (0 years)

UU)Industry Experience (1 years, 6 months)

| Organization | From | То | Designation | Responsibilities |
|------------------------|-------------|-------------|-------------|---------------------|
| Infosys Ltd, Hyderabad | 25 Aug 2008 | 01 Feb 2010 | Software | Working on Java |
| | 25 Aug 2006 | 01 Feb 2010 | Developer | Development Project |

Area of specialization:

Data Science, Machine Learning, Deep Learning, Health Care Informatics, Image Processing Computer Networks, Advanced Data Mining, Information Security, Distributed Computing, Software Engineering

Courses taught:

| Degree/Diploma | Name of the courses | |
|----------------|--|--|
| BE | Data Science, Machine Learning, Deep Learning, Image Processing Computer | |
| | Networks, Information Security, Distributed Computing, Software Engineering, | |
| | Advanced Java , Advanced Data Mining , Operating System, DBMS, Advanced | |
| | Java, Parallel Computing, Distributed computing, CUDA Programming, Computer | |
| | Network, Advanced Data Mining | |
| MBA | Business Intelligence Analytics, Software Quality Assurance, SQL, Web | |
| | Development, Cyber Security | |

Research guidance:

NA

No. of papers published in National/International Journals/ Conferences:

> International Journal: 03 SCI,

03 Scopus,

02 UGC CARE,

02 International

> International Conferences: 04

Master (Completed/Ongoing): Completed in 2015

Ph.D. (Completed/Ongoing): Ongoing

| University | Registration date | Ph.D. topic | Name of the guide | Date/Year of |
|----------------|-------------------|--------------------------------------|-------------------|-----------------|
| | | | | completion |
| JJT University | 19 Feb 2017 | Lung cancer prediction and diagnosis | Dr. S. K. | Approved |
| Rajasthan | | system by using data processing and | Yadav | Thesis |
| | | mining | | submitted |
| | | | | waiting for |
| | | | | pre-viva |

Projects Carried out:

95+ UG project Guided18+ PG Project Guided

Patents (Filed & Granted):

NA

Technology Transfer:

NA

Research Publications (No.of papers published in National/International Journals/Conferences)

List of Publication

- 1. <u>Elsevier paper Acceptance</u> Journal publication titled "Staged classification of lung cancer nodules using two dimensional convolutional neural networks.
- 2. Scopus—Indexed publication in *European Journal of Molecular & Clinical Medicine* (EJMCM) titled "Prediction of lung cancer stage with advanced technologies: a comparative review".
- 3. Scopus–Indexed publication in "International Journal of Pharmaceutical Research (IJPR) titled "staged classification using convolutional neural networks"
- 4. UGC-CARE Journal publication "Segmentation of Lung CT Images Using Morphological Image Processing" by Wesleyan Journal of Research, Vol.13 No47(December 2020).[Hard Copy Journal]
- 5. Scopus—Indexed publication "Binary Classification of lung nodule using 2 D neural network" by Solid state Technology. <u>Vol. 63 No. 6 (2020)</u>
 http://www.solidstatetechnology.us/index.php/JSST/article/view/7422
- 6. <u>Scopus Indexed Conference proceedings</u> "CT Image Processing for Lung Cancer Detection using Advanced Data Mining Techniques".
- 7. UGC CARE Journal "Lung cancer prognosis by implementing various evolutionary Image processing steps." By the International journal of analytical and experimental modal analysis. ISSN NO:0886-9367, Volume XII, Issue IX, September/2020, page no.1103-1117. http://www.ijaema.com/gallery/130-ijaema-september-4579.pdf
- 8. IEEE ICCSP 16 "Strength of QR Code over design and implementation of Authentication System". Conference held at Melmaruvattur, Chennai. https://ieeexplore.ieee.org/abstract/document/7754571
- 9. IEEE ICCSP 16 "A Competent Fusion True Instance Face Recognition Algorithm in Java Millie". Conference held at Melmaruvattur, Chennai. https://ieeexplore.ieee.org/abstract/document/7754450
- 10. "Cataloging of Sessions in Genuine Traffic by Packet Size Distribution and Session Grouping", IOSR Journal of Computer Engineering (IOSR-JCE) e-ISSN: 2278-0661, p- ISSN: 2278-8727Volume 15, Issue 5 (Nov. Dec. 2013), PP 45-49 https://www.researchgate.net/publication/269750426 Cataloging Of Sessions in Genuine Traffic by Packet Size Distribution and Session Grouping
- 11. "Procuring Vague Sessions by Exploiting Intrusion Prevention System over Web Traffic", International Journal of Advance Research in Computer Science and Management Studies, Volume 2, Issue 7, July 2014, ISSN: 2321-778

 Available online at: www.ijarcsms.com

No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) –

NA

8.20

9. Fee

• Details of Fee, as approved by State Fee Committee, for the Institution

Fee is approved by Fee Regulatory Authority of Govt. Maharashtra Tuition Fees: Rs 99,131/- Development Fees: Rs 14,869/-

10. Admission

• Number of seats sanctioned with the year of approval

| Year | No. of Seat |
|---------|-------------|
| | Sanctioned |
| 2020-21 | 150 |
| 2019-20 | 180 |
| 2018-19 | 180 |
| 2017-18 | 180 |

• Number of Students admitted under various categories each year in the last three years

| Year of Admission | SC | ST | OBC | VJNT | SBC | OPEN | SEBC |
|----------------------|----|----|-----|------|-----|------|------|
| 2020-21 | 7 | 0 | 10 | 3 | 3 | 36 | 0 |
| 2019-20 | 15 | 2 | 15 | 3 | 5 | 46 | 2 |
| 2018-19 | 15 | 1 | 20 | 6 | 5 | 66 | 0 |

• Number of applications received during last two years for admission under Management Quota and number admitted

| Year | No. of Application | No. of Admitted |
|------|--------------------|-----------------|
| | Received | Student |

| 2020-21 | 30 | 15 |
|---------|----|----|
| 2019-20 | 59 | 28 |
| 2018-19 | 47 | 28 |

11. Admission Procedure

• Mention the admission test being followed, name and address of the Test Agency/State Admission Authorities and its URL (website)

1. Common Admission Test(CAT) Conducted by IIM

Website: www. iimcat.ac.in

Address: CAT Centre Indian Institute of Management Indore

Prabandh Shikhar, Rau - Pithampur Road, Indore- 453556, Madhya Pradesh, India

2. Common Management Admission Test (CMAT) conducted by National Testing Agency Govt .Of India

Website: www. cmat.nta.nic.in Address: National Testing Agency,

Block C-20 1A/8 ,Sector- 62,

IITK Outreach Centre, Gautam Buddh Nagar

Noida-201309, Uttar Pradesh (India)

3. MAH-MBA/MMS Conducted by State Common Entrance Test Cell, Maharashtra State

Website: www.cetcell.mahacet.org

Address: 8th Floor, New Excelsior Building, A. K. Nayak Marg, Fort,

Mumbai- 400 001.

• Score of the individual candidate admitted arranged in order or merit

| Sr.No. | Application ID | Merit No. | Name of the student | Entrance Test | Score |
|--------|-------------------|--------------|---------------------------------|------------------|-------|
| 1 | MB20110368 | 1 | KOTAK DHWANI HARISH | MAH-CET | 91.05 |
| 2 | MB20126053 | 2 | UPADHYAY NIKITA HARSHAL | MAH-CET | 85.08 |
| 3 | MB20110377 | 3 | HRISHIKESH SHEKHAR ABHYANKAR | MAH-CET | 83.57 |
| 4 | MB20116797 | 4 | DEWASHREE VASUDEO SHENDYE | MAH-CET | 82.82 |
| 5 | MB20114030 | 5 | AKSHATA SANDEEP JOSHI | MAH-CET | 80.28 |
| 6 | MB20110688 | 6 | ANUJ NIRANT GANGOLI | MAH-CET | 79.32 |
| 7 | MB20111897 | 7 | SANE JANHAVI NITIN | MAH-CET | 77.45 |
| 8 | MB20100705 | 8 | AKHILESH SURESHKUMAR | MAH-CET | 71.78 |
| 9 | MB20156056 | 9 | DHAYGUDE VAISHNAVI AMEET | MAT | 63.61 |
| 10 | MB20152175 | 10 | SHIVANI RAM KULKARNI | MAH-CET | 62.4 |
| 11 | MB20116396 | 11 | SANKET SHALIKRAM KAPGATE | MAH-CET | 49.09 |
| 12 | MB20152279 | 12 | RAHUL PANDURANG PATIL | MAT | 39.11 |
| 13 | MB20119915 | 13 | BELA YOGESH MAYUR | MAH-CET | 37.51 |
| 14 | MB20119960 | 14 | RHUTWIK RAJESH GOSAVI | MAH-CET | 4.82 |
| 15 | MB20111086 | 15 | RUCHA MAHENDRA DESHMUKH | MAH-CET | 2.92 |

| Against CAP Seats of M.B.A. Course | | | | | |
|------------------------------------|----------------|--------------|-----------------------|------------------|-------|
| Sr.No. | Application ID | Merit No. | Name of the student | Entrance Test | Score |
| 1 | MB20129830 | 1 | KULKARNI PIYUSHA ANIL | MAH-CET | 34.43 |

• List of candidates who have been offered admission

| Sr.No. | Application ID | Merit No. | Name of the student |
|--------|----------------|--------------|------------------------------|
| 1 | MB20110368 | 1 | KOTAK DHWANI HARISH |
| 2 | MB20126053 | 2 | UPADHYAY NIKITA HARSHAL |
| 3 | MB20110377 | 3 | HRISHIKESH SHEKHAR ABHYANKAR |
| 4 | MB20116797 | 4 | DEWASHREE VASUDEO SHENDYE |
| 5 | MB20114030 | 5 | AKSHATA SANDEEP JOSHI |
| 6 | MB20110688 | 6 | ANUJ NIRANT GANGOLI |
| 7 | MB20111897 | 7 | SANE JANHAVI NITIN |
| 8 | MB20100705 | 8 | AKHILESH SURESHKUMAR |
| 9 | MB20156056 | 9 | DHAYGUDE VAISHNAVI AMEET |
| 10 | MB20152175 | 10 | SHIVANI RAM KULKARNI |
| 11 | MB20116396 | 11 | SANKET SHALIKRAM KAPGATE |
| 12 | MB20152279 | 12 | RAHUL PANDURANG PATIL |
| 13 | MB20119915 | 13 | BELA YOGESH MAYUR |
| 14 | MB20119960 | 14 | RHUTWIK RAJESH GOSAVI |
| 15 | MB20111086 | 15 | RUCHA MAHENDRA DESHMUKH |

• Waiting list of the candidate in order of merit to be operative from the last date of joining of the first list candidate

16.

• List of the candidate who joined within the date, vacancy position in each category before operation of waiting list

15. Information of Infrastructure and Other Resources Available

| Room No. | Room Type | Carpet Area (in Sq.M.) |
|-------------|------------------------|---------------------------|
| CLRM1 | Classroom | 73.3 |
| CLRM2 | Classroom | 73.3 |
| CLRM3 | Classroom | 66 |
| CLRM4 | Classroom | 73.3 |
| CLRM5 | Classroom | 87.4 |
| CLRM6 | Classroom | 70.2 |
| CLRM7 | Classroom | 83.3 |
| CLRM 8 | Classroom | 71 |
| LNGLAB | Laboratory | 39 |
| SEM1 | Seminar Hall | 132 |
| TUT1 & TUT2 | Tutorial Rooms - | 91 |
| CCENTRE | Computer Center | 210 |
| LIB | Library & Reading Room | 127 |

| BROOM | Board Room | 77 |
|--------|---------------------------------|--------|
| CSTORE | Central Store | 30 |
| DOFF | Principal Directors Office | 30 |
| DPTOF1 | Department Office | 22 |
| DPTOF2 | Department Office | 18 |
| ECOFF | Exam Control Office | 45 |
| FCLTY1 | Faculty Room | 104 |
| FCLTY2 | Faculty Room | 104 |
| GENOFF | Main / Administrative Office | 150 |
| HSKPG | Housekeeping | 10 |
| MNTNCE | Maintenance | 10 |
| OFFCE1 | Other Office | 20 |
| PANTRY | Pantry for Staff | 10 |
| PLCMNT | Placement Office | 45 |
| RECNWT | Reception Area | 25 |
| SECRTY | Security | 10 |
| STRGRM | Other | 12 |
| BCRM | Boys Common Room | 154.88 |
| CAFÉ | Cafeteria | 153.75 |
| FASR | First aid cum Sick Room | 10 |
| GCRM | Girls Common Room | 154.88 |
| INDSPR | Student activity / GCR | 100 |
| REPRO | Stationery Store | 10 |
| TIOLT4 | Toilet | 19 |
| TOILT1 | Toilet | 17 |
| TOILT2 | Toilet | 19 |
| TOILT3 | Toilet | 16 |

| TOILT5 | Toilet | 18 |
|--------|--------|----|
| TOILT6 | Toilet | 19 |
| TOILT7 | Toilet | 19 |
| TOILT8 | Toilet | 19 |
| TOILT9 | Toilet | 18 |

- Computing Facilities
- Internet Bandwidth 50 Mbps
- Number and configuration of System

Total No of System: 119

- Total number of systems connected by LAN
- Total number of systems connected by WAN Total No of System: 01
- Major software packages available MS-Word, Excel, PowerPoint,
- Special purpose facilities available (Conduct of online Meetings/Webinars/Workshops, etc.)
- Facilities for conduct of classes/courses in online mode (Theory & Practical)
- Innovation Cell
- Social Media Cell