

**Indian Institute of Cost And Management Studies & Research (IndSearch)**

An Autonomous Institute under the statutory framework of the University of Pune

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**Members of the Internal Quality Assurance Cell (IQAC)  
for the Academic year 2008-2009**

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|---|--|---|
| 1 | Dr. Ashok R. Joshi, Director, IndSearch  | Chairman  |
| 2 | Prof. Pramod Parkhi,<br>Managing Trustee, IndSearch, and<br>Former Chairman, Cosmos Co-Op Bank<br>Ltd., Pune | Member representing the<br>Management                 |
| 3 | Dr. R. S. Mali, Former Vice-Chancellor,<br>North Maharashtra University                                      | Member representing Administrators                    |
| 4 | Principal Dr. V. R. Shirgurkar,<br>Advisor, Quality Assurance  | Member representing the Society                       |
| 5 | Dr. Sunita Joshi,<br>Associate Dean, Administration, IndSearch   | Member representing Administrators<br>and Teachers    |
| 6 | Dr. N.M. Vechalekar,<br>Associate Dean, PGP, IndSearch   | Member representing Teachers –<br>Coordinator of IQAC |
| 7 | Prof. Manisha Chopde,<br>Assistant Professor, IndSearch  | Member representing Teachers                          |
| 8 | Prof. Sandeep Gokhale,<br>Assistant Professor, IndSearch   | Member representing Teachers                          |

## The Annual Quality Assurance Report (AQAR) for the Academic Year 2008-09

**Name of the Institution:** Indian Institute of Cost And Management Studies & Research  
(IndSearch)

**Name of the Head of the Institution:** Dr. Ashok Joshi

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### Part A

**The plan of action chalked out by the IQAC in the beginning of the academic year 2008-2009 towards quality enhancement and the results achieved by the end of the year.**

#### **A.1. Plan of action chalked out by IQAC in the beginning of the academic year 2008-2009**

<b>No.</b>	<b>Key Area</b>	<b>Plan for 2008-2009</b>
1	Review of the Evaluation System	Increase the weightage for internal evaluation from 30% to 40 %
2	Introduction of New Courses	Plan for at least two new courses of immediate relevance
3	Revision of Curriculum for the 2 <sup>nd</sup> Year MBA and the PG Diploma Programme	At least one review and needed update
4	Collaborative programmes with other highly reputed institutions	To finalize the collaboration with the University of Wisconsin, Parkside, USA

## **A.2. Results achieved against the plan chalked out for the year by the end of the academic year 2008-2009**

### **A.2.1. Internal Evaluation System:**

The weightage for the internal evaluation has been raised from 30 % in 2007-2008 to 40 % from the academic year 2008-2009. The internal evaluation methods have been reviewed and new methods have been introduced

### **A.2.2. New Courses:**

It was planned for two certificate courses, viz., (i) Certificate Course in Derivatives, Futures & Options and (ii) Certificate Course in ICT Applications in Libraries & Information Centres, from the academic year 2008-2009. But due to the poor reception to these courses, these could not be started as planned.

### **A.2.3. Curriculum Review & Update:**

The syllabi of MBA programmes as well as those of Post-Graduate diploma courses were reviewed in 2008-2009 and the following revisions were carried out:

- Syllabi for the II year MBA programmes
- Syllabi for the part time Post-Graduate Diploma Courses

### **A.2.4. Collaboration:**

A MoU for exchange of students and Faculty has been signed with the University of Wisconsin, Parkside, USA, on May 21<sup>st</sup> 2009 to be operationalized from July 2009 and Professor Suresh Chalasani, Department Chair, School of business & Technology, University of Wisconsin, Parkside, USA will be visiting the Institute in the Academic year 2009-2010.

## **Part B**

### **B.1. Activities reflecting the goals and objectives of the Institution:**

The Goals and Objectives of the Institution are:

1. To offer programmes in Management and ICT for enhancing conceptual understanding and developing managerial skills through a balanced blend of current theory, experiential learning and case study based analysis
2. To design and deliver superior quality programmes by integrating management theory with relevant research and consulting
3. To collaborate with renowned institutions world-wide through faculty and student exchange, joint research and other cooperative initiatives
4. To partner with corporates for creating and delivering customized learning solutions for their organizational development needs
5. To help build the nation's managerial capital by catering to the needs and aspirations of all sections of society
6. To create a conducive environment to respect diversity

The Goals and Objectives of the Institute are reflected in the curricular, co-curricular and extra-curricular activities which are described in this report.

### **B.2. New Academic Programmes Initiated (UG, PG)**

It was decided to introduce the following new degree programs from the Academic year 2008-09:

- I] Bachelor of Business Administration (BBA), 3years, 6 semesters
- II] Bachelor of Computer Application (BCA), 3years, 6 semesters
- III] Bachelor of Science (Computer Science) (B. Sc - Computer Science), 3years, 6 semesters
- IV] Bachelor in Foreign Trade (BFT), 3years, 6 semesters
- V] Master of Science (Computer Science) (M. Sc - Computer Science), 2years, 4 semesters

The proposal has been submitted to the University of Pune for approval. But we have not received permission from the University of Pune to start these courses. (Please also see A.2.2)

### **B.3. Innovations in curricular Design and Transaction:**

In the year 2008-09 the syllabi were revised for the 2<sup>nd</sup> year full time MBA (IT), MBA (HRM), MBA (Marketing Management) program and part time Masters in Business Studies & post graduate diploma programs. The syllabi were also reviewed for the 1<sup>st</sup> year MBA program and postgraduate diploma programs to update them.

We have introduced the tutorial system as a part of the internal evaluation process and we found it to be an effective tool in assessing student performance. Hence we continued this method in 2008-2009 too.

### **B.4. Inter-disciplinary programmes started:**

The proposal regarding interdisciplinary programmes was submitted to the University of Pune.

### **B.5. Examination reforms implemented:**

#### **B.5.1. Evaluation System**

All the major subjects have 100 marks assessment (60 marks external and 40 marks internal) and all the minor subjects have 50 marks assessment for the batch admitted in the academic year 2008-09.

The external marks are given on the basis of the performance of students in final examination of the trimester / Semester.

The internal marks are given on the basis of the performance of student in mid trimester/semester examination, attendance and concurrent assessment.

The concurrent evaluation consists of interviews / class tests/ presentation and tutorials.

The 70:30 marks pattern was continued for the 2<sup>nd</sup> year MBA students admitted in the Academic year 2007-08.

### **B.5.2. Examination Reforms**

The existing examination system for the MBA and Post-Graduate Diploma courses was reviewed and continued in the year 2008-2009.

### **B.6. Candidates qualified: NET/SLET/GATE/CAT etc.**

A few candidates have successfully completed GATE / CAT.

10 Students had appeared for the GRE examination

### **B.7. Initiatives towards Faculty Development Programmes:**

Faculty members have been encouraged to participate in various national and international conferences, seminars and workshops. Following is the list of conferences/seminars/workshops attended by the faculty members.

<b>Name of the Conferences/ Seminars / Workshops</b>	<b>Place</b>	<b>Date</b>	<b>Faculty Name</b>
1. Pedagogy in Management Training	Nirma University of Science and Technology, Ahmedabad	16.10.2008 to 18.10.2008	Prof. Baishali Mandal Prof. Suwarna Shidore
2. International Conference organized by Society for Certified Management Accountants of Sri Lanka	Colombo, Sri Lanka,	20.11.2008 & 21.11.2008	Dr. N M Vechalekar
3. FDP on Methodology for Management Research	IIM - Kozhikode	24.11.2008 to 29.11.2008	Prof. Baishali Mandal Prof. Manisha Chopde
4. Core Ruby Workshop	Naralkar Institute	29.12.2008 to 31.12.2008	Prof. Baishali Mandal, Prof. Suwarna Shidore, Prof. Neelambari Joshi Prof. Manjari Lal
5. National Convention of Institute of Cost & Works Accountants of India	Pune	29.01.2009 to 31.01.2009	Prof. Vikas Peshave Prof. Gajanan Nerkar

6. Entrepreneurship Education Course Module III	IIIT Bangalore	March, 2009	Prof. Vikas Peshave
7. 10 <sup>th</sup> South Asian Management Forum on - Change and Continuity: Management Prospects and Challenges	Royal Institute of Management Thimphu, Bhutan	10.04.2009 & 11.04.2009	Dr. Ashok Joshi Dr. Sunita Joshi Prof Sandeep Gokhale Prof. Aparna Tembulkar
8. Annual meeting of the AACSB	Orlando, USA	27.04.2009 to 29.04.2009	Dr. Ashok Joshi Dr. Sunita Joshi
9. Ethical Corporate Governance	The Institute of Certified Management Accountants Colombo, Sri Lanka	03.06.2009	Dr N. M. Vechalekar, (chaired a Session)

#### **Papers /Case study - Presented / Published by Faculty**

The papers presented by the faculty members in various workshops, conferences & seminars are listed in the following table:

<b>Name of the Conferences/ Seminars / Workshops</b>	<b>Place &amp; Date</b>	<b>Title of the paper / Case study</b>	<b>Faculty Name</b>
1. Emerging trends in the world of Marketing	ISB, Noida 21.08.2008	Reaching Customers through E-Marketing	Prof. Manjiri Lal
2. International Conference organized by Society for Certified Management Accountants of Sri Lanka	Colombo, Srilanka, 20.11.2008 & 21.11.2008	Strategic Management Accounting – A tool for competitive advantage	Dr. N M. Vechalekar
3. National Convention of Institute of Cost & Works Accountants of India	Pune, January, 2009	Need for Corporate Governance Scorecard	Prof. Vikas Peshave
4. Entrepreneurship Educator Course Module 1 by National Entrepreneurship Network	Bangalore, January, 2009	Precise Furniture	Prof. Vikas Peshave

5. Emerging trends in Agri-Business Management	IIM-Bangalore, 25.09.2009 to 27.09.2009	Delivery mode and Pedagogy	Dr. Subhash Bhave
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### **B.8. Seminars and Workshops conducted:**

IndSearch has organized a week long Public Awareness Lecture Series (seven lectures) on the topic Public Awareness Lecture Series on "Poverty Alleviation and BoP models". Eminent personalities from the Industry shared their experience on the topic. The details for the same are given below:

<b>Name</b>	<b>Organization</b>	<b>Date</b>	<b>Attendees</b>
1. Mr. Karthikeya Sarabhai	Center for Environmental Education, Ahmedabad	18.08.08	Students, faculty, Citizens, Corporate Executives
2. Dr. Anand Karandikar	Metrics Consultancy, Pune	19.08.08	
3. Dr. P.D.Jose,	IIM, Bangalore	20.08.08	
4. Dr. A. Jhunjhunwala	IIT, Madras	21.08.08	
5. Mr.S.Sivakumar	ITC, Hyderabad	22.08.08	
6. Mr. Hemant Lamba,	Aurore, Auroville	23.08.08	
7. Dr. Anil Kulkarni	SP Jain College of Management Studies, Mumbai		

Several other guest lectures were organized for the students during the Academic year 2008-09. The details are given in the following table.

<b>Sr. No</b>	<b>Topics Covered</b>	<b>Resource Person(s)</b>	<b>Organization</b>	<b>Date</b>	<b>Attended By</b>
1	Software Testing	Mr. Mandar Karve	T-Systems	13.09. 2008	MBA IT
2	XML	Mr. Ratish Vijayan	Covalis	28.09.2008	MBA IT
3	Organization culture and climate, Talent Management: Thermax HR practices	Mr. Ajay Vaidya, Mr. Amol Warty	Thermax	11.10.2008	MBA HR
4	Goal Setting	Mr. Manjeet Singh	Marks & Spencers, London	13.10.2008	MBA Mktg
5	IR Issues- Rajan Nair Case	Mr. Nimbalkar, VP (HR)	Kirloskar Brothers Ltd	18.10.2008	MBA HR
6	Learning through HR Club activities (Inauguration of HR Club)	Dr. Upendra Dhar, Director	Nirma Institute of Management, Ahmedabad	30.12.2008	MBA HR
7	Learning through IT Club activities (Inauguration of IT Club)	Dr. Anand Paranjape, CEO	Anand ERP Systems, Pune	22.01.2009	MBA IT
8	Organizing and learning through Marketing Club activities (Inauguration of Marketing Club)	Dr. Anand Karandikar, Chairman	Metric Consultancy Ltd	23.01.2009	MBA Mktg

### **B.9. Research Projects**

Research Projects done by our faculty are given below:

<b>Sr. No</b>	<b>Project Title</b>	<b>Faculty Name</b>
1	A study of the awareness level and perceptions of farmers about Contract Farming in select talukas of Pune District, Maharashtra State	Prof. Aparna Tembulkar and Dr. Subhash Bhawe

**B.10. Patents Generated, if any**

None

**B.11. New Collaborative Research Programmes**

New collaborative research programmes were not taken up in the year 2008-2009.  
The existing collaborations with various institutes are continued.

**B.12. Research Grants Received from Various Agencies**

The Institute has a Research Centre approved by the University of Pune since 1981. Faculty members are encouraged to take up research projects in the area of their interest and choice. As the Institute runs on self-financing basis, it is recognized by the UGC under **2f** but not under **12B**. Hence the Institute is not eligible to receive financial support from the UGC. The Management of the Institute provides limited financial support to teachers to carry out research activities.

**B.13. Details of Research Scholars**

IndSearch has been recognized by the University of Pune as a Research Center for Research. Several students have obtained Ph.D. degree and some students are currently working on their Ph.D.

**B.13.1. Students Awarded Ph.D. degree:**

The following students were awarded Ph.D. degree by the University of Pune during the Academic Year 2008-09:

<b>Sr. No.</b>	<b>Name of the Student</b>	<b>Name of the Guide's</b>	<b>Topic</b>
1	Kinikar Ravindra Y.	Dr. Deo K. B.	A Study Of Challenges Before Urban Co-Operative Banks In The Light Of Liberalization And Globalisation Of Banking Industry.

2	Shenoy Sunil	Dr. Gawade S. U.	Evaluation Of Management Control Systems For Working Capital Management In Small Scale Industries In Pune.
3	Bagul D. B.	Dr. Deshmukh P. G.	Study Of Human Resource Development Practices Performed In Pharmaceutical Industries In And Around Pune.
4	Ranade Rajeev	Dr. Joshi Ashok	Critical Evaluation Of Exemptions Granted To Public Charitable Trusts Under The Income Tax Act, 1961(With Spl. Reference To Charitable Trusts In Pune)
5	Shaikh Naseem Muzaffar	Dr. Mahajan M. S.	Impact Of Liberalization On India's Export Sector.
6	Sardesai Swati Prakash	Dr. Joshi S. L.	A Study Of Citizen Centric E-Governance Projects In Maharashtra.
7	Joshi Sunita A	Dr. Anand Karandikar	An Empirical Study Of Role Of Intellectual Capital In Marketing Of Consulting Services.
8	Pathak Anand K.	Dr.Joshi Ashok	Critical Study Of Leadership Traits And Qualities Required For IT Leaders And Their Correlation With Performance And Effectiveness With Special Reference To Selected IT Industries In India.

### **B.13.2. Students Registered for Ph.D. degree during the year 2008-09**

<b>Sr. No.</b>	<b>Name of the Student</b>	<b>Name of the Guide's</b>	<b>Topic</b>	<b>Date of Registration</b>
1	Gholampoor Mahdieh	Dr. Kharche R. M.	Study of demand response for genetically modified (GM) foods with specific reference to Iran.	14.08.2008
2	Chiplunkar Yogini	Dr. Vechalekar N. M.	An evaluation of channel financing as a mode of working capital finance- A case study of selected large scale engineering industries in and around Pune city.	20.08.2008

3	Tembulkar Aparna	Dr. Joshi Ashok	A study of the brand equity concept with special reference to its measurement and valuation dimensions vis-à-vis its marketing implications.	02.04.2009
4	Peshave Vikas	Dr. Joshi Ashok	A study of cost management as a vital enabler for successful entrepreneurial ventures.	02.04.2009
5	Renavikar Ashwini	Dr. Joshi Sharad	Comparative study of e-crm in Indian banks with specific reference to banks in Pune and Mumbai.	17.04.2009
6	Mulay Pravin	Dr. Joshi Sharad	A study of management of information risks in the Indian IT Industry with specific focus on preventive controls related to intellectual resources.	17.04.2009
7	Bhate Manasi	Dr. Deshmukh Prasanna	A study of effective use of Information Technology in human resource department for harnessing productivity with special reference to Information Technology (IT) and Information Technology enable Service (ITES) Organizations in and around Pune.	20.04.2009
8	Gothoskar Mandar	Dr. Vechalekar N. M.	Impact of Mergers and Acquisitions on the financial health of banks with reference to selected private banks in India.	20.04.2009
9	Sundrani Deepak	Dr. Phadtare Milind	A study of consumer behavior in real estate with specific reference to P.M.C. area.	21.04.2009
10	Pisal Dnyaneshwar	Dr. Ajay Kumar	A study of management practice for planning and Implementation of decision support system for cost-effectiveness in co-operative sugar Industries with special reference to Pune district.	21.04.2009

11	Wakhare Gorakh	Dr. Ajay Kumar	Study of Multi-scale applications management in wireless WAN using Multi-Protocol performance by end to end bandwidth estimation for cost effectiveness	21.04.2009
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The Research Cell of IndSearch monitors the progress of Research Students towards completing their Ph.D. work; Special training programmes were held in 2008-09 for the research students to fine tune their research methodology. Interviews with Research Students by IQAC members revealed that Research Guides indeed spent adequate time with their students.

**B.14. Citation Index of faculty members and impact factor**

We are not tracking this information at present

**B.15. Honors and Awards to the Faculty:**

During the year 2007-2008 none of the faculty members have received any honors /awards.

**B.16. Internal Resources Generated:**

The main source of income to the Institute is the fees collected from the students. The faculty members also provide consultancy services to various organizations and generate some amount of revenue.

**B.17. Details of Departments getting SAP, COSIST (ASIST)/DST, FIST, etc., assistance and recognition**

UGC - SAP is not applicable to our Institute

UGC - ASIST – the Institute is not eligible to receive this assistance as we are recognized under rule 2f and not 12 B.

DST – FIST - the Institute is a Management Research & Education Institute

Hence we have not received any grants from UGC or DST.

**B.18. Community services:**

Our students are involved in community services as mentioned below:

<b>Event</b>	<b>Date</b>	<b>Organized by/ with/ from /Speakers (if any)</b>	<b>No. of Participants</b>
1. Blood Donation Camp	30.09.2008	Deenanath Mangeshkar Hospital	57
2. Tree Plantation Programme	15.08.2008	IndSearch, Bavdhan campus	80
3. Women Entrepreneurship Development programme	27.02.2009 and 28.02.2009	In association with Jagruti Seva Sanstha & Rotary Club of Pune metro	24

**B.19. Teachers and officers newly recruited in 2008-2009**

The new faculty members who have joined the Institute during the period of the report are:

1. Prof. Onkar Natu, Lecturer
2. Prof. Smita Singh, Lecturer
3. Prof. Gajanan Nerkar, Lecturer

**B.20. Teaching – Non-teaching staff ratio: 5:3****B.21. Improvements in the Library Services:**

The following facilities have been introduced in the library in 2007-2008. They were continued in 2008-2009:

1. Open book system: Open book system has been introduced in the library.
2. Reprographic facility: Photocopying Machine was purchased to strengthen their facilities.
3. Internet Facility: The Institute has Wi-Fi connectivity which is provided to all students and faculty.

**B.22. New Books/journals subscribed and their cost:**

Books Added during 2008-09: 1343

Amount Spent on Books: Rs. 4,73,707/-

Renewed Journals: 117

Amount Spent on Journals: Rs. 1,03,699/-

**B.23. Courses in which students assessment of teachers is introduced and the action taken on student feedback:**

The process of assessment of teachers by students has been introduced for all the MBA programmes. The feedback forms are collected from the students.

**B.24. Unit cost of education:**

The unit cost of education for the full time and part time programmes are given below:

Full Time – Rs. 88,727 /-

Part Time – Rs. 22,946 /-

**B.25. Computerization of administration and the process of admissions and examination results, issue of certificates:**

The Institute has adequate number of computers for students, staff and for administrative purposes. The Institute has developed an in-house software for admission, examination, library and administrative purpose.

**B.26. Increase in the infrastructural facilities**

To augment and update the facilities at the Institute campuses the necessary hardware and software were purchased. The details of the same are given below.

**Infrastructure facilities newly added in the Institute in 2008-2009:**

<b>Sr. No</b>	<b>Facility Enabler</b>	<b>Qty</b>	<b>July 2008- June 09</b>	<b>Facility Provided</b>
1.	20 KVA Emerson UPS Exide Batteries Replaced with Prestolite Batteries of capacity 80 / 88 Ah	1 with 26 Batteries	Service Continued with same capacity	3 hr backup for 100 computers located at Computer Lab & Indsearch Building
2.	MSDN AA ( Microsoft Software )	1	Renewed	Licensed Application & System software from Microsoft
3.	Adobe Page Maker Software	1	Purchased	Licensed Software
4.	OPTOMA LCD Beamer 2000	1	Purchased	LCD provision for Meeting
5.	Acer Aspire Laptop	1	Purchased	Acer Laptop for Students and Faculty presentations
6.	HP Scanner 2410	1	Purchased	Provided to computer Dept. for Institute Documents scanning purposes
7.	BSNL Leased Line 512 Kbps 1:1	1	Yes	Internet Leased Line provided to Staff and Students with WI-FI and Dedicated computers in Library
8.	Network Cabling Change with CAT 6	100 mtrs	Yes	Provided with Latest Technology of LAN Cabling with best quality
9.	SonicWall Firewall NSA 2400 for Unlimited Users Support	1	Purchased	Hardware Firewall provided for Content Filtering, Application Filtering, and Bandwidth Management, Live Monitoring, Log Reports and protection from Intruders and all other important features
10.	Beetel Telephone Instruments	5	Purchased	Provided for reception, office, and cottage.
11.	2 Port KVM Switch in Server Room	1	Purchased	Provided in server room for one monitor with two CPU

12.	Microsoft Office Professional Plus 2007 Single MOLP AE with media	70	Purchased	Provided in Computer Lab and Staff upgraded from MS Office 2000 to 2007 Prof. Plus
13.	Cisco Router	1	Purchased	Connectivity between two networks – WAN TO LAN and Vice Versa
14.	Tata Indicom Broadband Internet 1 mbps	1	Continued	Broadband Internet Connection in Servers and for redundancy
15.	Web Hosting and Email Solutions for <a href="http://www.indsearch.org">www.indsearch.org</a>	1	Continued	Web Hosting solutions for indsearch.org website and E mail solutions for Staff
16.	Web Hosting Solutions for <a href="http://www.indsearch.edu.in">www.indsearch.edu.in</a>	1	Yes	Web hosting solutions for indsearch.edu.in websites
17.	Wireless Technology ( WI-FI) Entire Campus	5	Continued	WI-FI for Staff and Students with best quality , entire campus is Wireless , services is starting from 9.00 am to 8.00 pm.
18.	Water Cooler	3	Continued	2 Water Cooler installed in IndSearch Building and 1 in ICC Building for Staff and Students
19.	Benches in Parking	16	Purchased	For Students Rest Purposes
20.	Internet Access in Library	8	Yes	Internet Browsing and Surfing in Library for Students – 6 Computer and Staff- 2 Computer
21.	Sports and Gym Activities in Student Lounge Table Tennis Twister Walker Exercise Cycle Weight Reading Newspaper Arrangement	1 2 1 2 4	Purchased	For students and staff

	Carom Chess	2 1		
22.	Flag Hosting Pole	1	Yes	Flag hosting purpose
23.	Notice Boards in ICC Building		Yes	Notice Boards Installed in ICC building for students notification
24.	Nescafe Machine	2	Continued	Provided to students and staff for Tea and Coffee, cold coffee and Tomato soup
25.	Chairs	270	Purchased	For students and Faculty
26.	Personal Locker Unit	20	Purchased	For Staff
27.	THIN CLIENT MAHINES Gigabyte AGS NANO PC	60	Purchased	Thin Client Gigabyte AGS, Self Flash Memory, 512 MB Main Memory, Linux Embedded OS, Mozilla Firefox, 17" wide TFT, 3 year warranty
28.	DELL OPTIPLEX 220 DESKTOPS	30	Purchased	DELL OPTIPLEX 220 Dual Core 2.0 Ghz, 1 GB RAM, G45 Chipset 250 GB HDD , DVD RW 16" TFT Monitor Slim Tower Cabinet
29.	BookRack	40	Purchased	For Library
30.	KVA SWITCH 4 Ports	1	Purchased	For Server Room
31.	Paper Shredder	1	Purchased	For Exam Dept.
32.	IBM LENOVO Notebook	1	Purchased	S10 Series

### **B.27. Technology Upgradation**

Most of the purchases under **B.26** have been made to upgrade the hardware and software of the IT infrastructure and for audio-visual presentations.

## **B.28. Computer and internet access and training to teachers and students**

The campus is WI-FI enabled and all the students and teachers have access to internet. Computers (both laptop and desktop) are extensively used by students and teachers in the Institute.

## **B.29. Financial Aid to Students**

### **B.29.1. Student Scholarship**

After the declaration of the merit list for the year 2008-09 the merit-cum means scholarships are provided to following:

1. Mr. Bhat Manoj – MBA (Marketing)
2. Mr. Dhar Shammi –MBA (Marketing)
3. Ms. Kadam Vrushali – MBA (IT)
4. Ms. Nair Athira –MBA (HR)
5. Ms. Ramgade Ashwini - MBA (HR)
6. Mr. Shirke Nilesh -MBA (HR)
7. Ms. Sulakshana - MBA (IT)

### **B.29.2. Student Assistants for the year 2008-09:**

Following is the list of students selected for student assistantship for various activities given against their names:

<b>Sr. No.</b>	<b>Name</b>	<b>Activity</b>	<b>Time</b>
1	Mr. Sameer Koulgekar –PGDCA	Administration Asst.	11.00 am to 3.00 pm
2	Mr. Berhrang Takhayory – MBA(HR)	Students Facilities Coordinator	2 hrs. in Morning & 2 hrs. in Evening
3	Ms. Deepti Mardikar - MBA(HR)	Student Asst. (Evening Courses Coordination)	4 hrs. in Evening
4	Ms. Charu Gupta - MBA(HR)	Research Asst. & student Asst. (For evening courses co-ordination)	2 hrs. in Morning & 2 hrs. in Evening
5	Ms. Shartika Agarwal - MBA(HR)	Student Asst.-Library	4 hrs. in Evening
6	Ms. Kadambari Paigude - MBA(HR)	Student Asst.-Library	4 hrs. in Evening

**B.30. Support from the Alumni Association and its Activities:**

The Alumni Association conducts meetings every year. An alumni meeting was organized at the Bavdhan Campus on 26 January, 2009, where over 100 alumni participated in discussions on ways and means of strengthening the interface between the alumni and IndSearch. The association has given valuable suggestions regarding academic activities and job opportunities to students. Some past students who are holding very high positions in business/industry deliver lectures to our students and enlighten them regarding future prospects.

**B.31. Support from the Parent – Teacher Association and its Activities**

Several parents meet the faculty members and give valid suggestions regarding curricular and co-curricular activities. Some parents give suggestions regarding some topics to be included in the syllabus. It is planned to have formal parent-teacher meetings after the Institute moves to its new campus in Bavdhan.

**B.32. Health services:**

The Institute has made arrangements to provide medical facilities to students and faculty at a low cost. One hospital has been identified for this purpose.

All students at IndSearch are covered under the Cashless Medical Services Scheme of the New India Assurance Co., Ltd. At the time of admission students are required to pay Rs. 400/- as a premium for the entire year. Under this scheme they are covered for cashless hospitalization up to Rs. 50,000/-.

**B.33. Performance in sports activities:**

The Institute encourages its students to take part in sports activities at the Institutional and the University level. Our student Ms. Pallavi Pawale participated at various state level cricket tournaments in 2008-2009.

**B.34. Incentives to outstanding sportspersons:**

Students were encouraged to take part in Sports activity. The lectures, tutorials missed by the students while taking part in sports activities are given opportunity to re-appear for tutorials and tests.

### **B.35. Awards and prizes to encourage students**

The Institute encourages meritorious students by giving prizes to the first two rank holders in the final examination of various courses. These prizes are given in the Annual cultural event "IndFest" which is held in January every year

#### **Merit List for the year 2008-2009**

<b>Course (batch)</b>	<b>Name of the Student</b>	<b>Rank</b>
MBA-IT (2007-09)	Rohan Shedbalkar	1st
	Amit Kumar	2nd
MBA-HR (2007-09)	Dipti Mardikar	1st
	Charu Gupta	2nd
MBA-Marketing (2007-09)	Divya Rana	1st
	Govind Patil	2nd
PGDBM-Part-time (2007-09)	Rashmi Kale	1st
	Govind Patil	2nd
PGDBM - CI (2007-09)	Anuja Karnik	1st
	Neeraja Aphale	2nd
MBS (2008-09)	Mrunal Damle	1st
	Pavaman Jainapur	2nd
PGDFS (2008-09)	Charusheela Ghugale	1st
	Aditi Sabne	2nd
PGDCA (2007-09)	Kalyani Kshirsagar	1st
	Siddhant Chothe	2nd
PGDHRM (2008-09)	Kadambari Kulkarni	1st
	Meenal Thipse	2nd
PGDMM (2008-09)	Harsha Advani	1st
	Vishal Telang	2nd
PGDEM (2008-09)	Nitin Nande	1st
	Sahu Viswamber	2nd

#### **Special Awards to meritorious students**

<b>Course</b>	<b>Students name</b>	<b>Rank</b>	<b>Award</b>
MBA-HR (2007-09)	Ms. Dipti Mardikar	1st	Mrs Chitale award for academic excellence to a lady student of HR
	Ms. Charu Gupta	2nd	
MBA-Mktg (2008-10)	Mr. Viraj Hegde	1st	Dr Subhash Bhave award for academic excellence in Marketing
MBA-Mktg (2007-09)	Ms. Divya Rana	1st	
	Mr. Govind Patil	2nd	
PGDFS (2007-09)	Ms. Charusheela Ghugale	1st	Prof Phadtare award for the topper of PGDFS
	Ms. Aditi Sabne	2nd	

### **B.36. Activities of the Guidance and Counseling Cell:**

The Institute has constituted a counseling cell consisting of a chairman, member secretary and members. The counseling cell organizes programmes on personality development, communication skills and career opportunities with the help of eminent personalities in the field.

### **B.37. Placement services provided to students:**

There is a Placement cell through which students are given counseling on job opportunities. One teacher is assigned the responsibility of the placement cell. The concerned teacher with the help of the placement cell organizes various programmes such as guidance to students, mock interviews and group discussions regularly. As per the industry requirements, students are also given training on specific technologies with the help of industry experts and alumni.

The organizations are contacted and campus interviews are organized every year. Through placement cell several of our students have got good jobs in reputed organizations.

Following list provides the details of placement in the year 2008-09.

### **MBA (IT) Students**

Number of students registered – 35  
Number of students placed - 5  
No. of companies on campus: 5  
Average Salary: Interns – 12,500  
Average Salary: Placement - 18,300

**MBA (HR) Students**

Number of students registered – 40  
Number of students placed - 10  
No. of companies on campus: 8  
Average Salary: Interns – 10,000  
Average Salary: Placement - 22,000

**MBA (Marketing) Students**

Number of students registered – 40  
Number of students placed - 14  
No. of companies on campus: 9  
Average Salary: Interns – 9,500  
Average Salary: Placement - 20,000

**B.38. Development programmes for the non-teaching staff:**

The non -teaching staff is well trained in the use of computers in all administrative works. They take the help of teaching faculty as and when required.

**B.39. Best practices of the Institution:**

- The mission statement and vision document of the Institution is made known to students through our website and brochure published by the Institute every year.
- Organization of orientation programme in the beginning of the academic session every year.
- Provision of scholarship and assistantship to meritorious students.
- Financial aid to deserving needy students
- Decentralized administrative system.
- Devoted and well- experienced regular and visiting faculty.
- Management Development Programme

- IndSearch Annual Public Awareness Lecture Series on subjects related to Sustainability/Environmental management
- Students are given various modules on latest areas of their specialization

#### **B.40. Linkages Developed with National/International, academic/research bodies**

The Institute has good linkages with local industries and management Institutes. It is a member of AIMS (Association of India Management Schools), Computer Society of India, Maratha Chambers of Commerce Industries & Agriculture (MCCIA), Confederation of Indian industries (CII), Council of University Management Schools, AMDISA (Association of Management Development Institutions in South Asia), Association of Advanced Collegiate Schools of Business (AACSB, USA), Ecole Supérieure de commerce de Bretagne Brest, France and the European Foundation of Management Development (EFMD).

Dr. Ashok Joshi and Dr. Sunita Joshi visited the University of Wisconsin, Park Side, USA in May 2009 and signed the MoU between IndSearch and the University of Wisconsin for faculty and student exchange.

Prof Stuart Hansen – Department Chair, Computer Sciences, University of Wisconsin, Parkside, USA, visited IndSearch during the Academic Year 2008-09 in connection with collaborative program. During his visit he had interaction with faculty and students.

#### **B.41. Any other relevant information:**

a) Currently the Institute is located at the heart of the city and the space is just adequate for conducting the existing academic programmes. Once the new campus is ready it will be possible to take up new academic programmes. The new campus is nearing completion and it is expected to be functional in the academic year 2009-2010 onwards which will enable the institute to take up new academic programmes.

b) Students are encouraged to get involved in extra-curricular activities through various clubs - the HR Club, the IT Club and the Marketing Club. These clubs work with the objective of "transformation for excellence".

c) 30 MBA HR students visited the Walchand Nagar Industries along with a faculty member Prof. M L Rajput

### **PART C**

### **Plan of the Institution for the Academic Year 2009-10.**

In the meeting of the IQAC held in March 2009 the programs to be implemented during the Academic year 2009-10 were discussed.

The following key areas have been identified for improvement in the year 2009-2010:

1. Creating facilities at the Bavdhan Campus
2. Collaboration with the University of Wisconsin
3. Review of the Grading System
4. Improvement in the administration

Dr. N.M. Vechalekar  
Coordinator, IQAC  
August 2009

Dr. Ashok R. Joshi  
Chairman, IQAC  
August 2009